

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Benton County

- 14.3%

Change in
New Listings

- 62.5%

Change in
Closed Sales

+ 60.5%

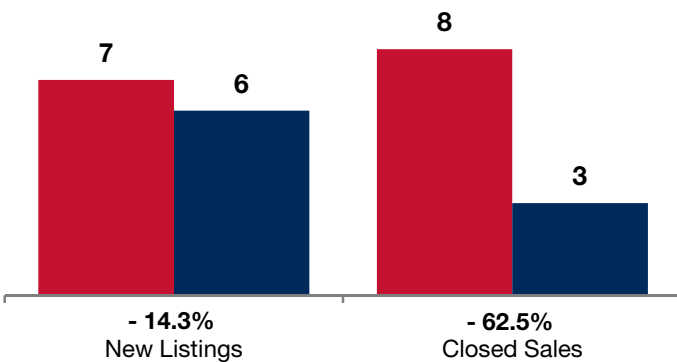
Change in
Median Sales Price

| | April | | | Year to Date | | |
|--|----------|-----------------|---------|--------------|-----------------|---------|
| | 2011 | 2012 | + / - | 2011 | 2012 | + / - |
| New Listings | 7 | 6 | - 14.3% | 35 | 36 | + 2.9% |
| Closed Sales | 8 | 3 | - 62.5% | 20 | 12 | - 40.0% |
| Median Sales Price | \$43,000 | \$69,000 | + 60.5% | \$58,250 | \$42,000 | - 27.9% |
| Percent of Original List Price Received at Sale* | 78.4% | 91.0% | + 16.0% | 80.2% | 88.0% | + 9.7% |
| Months Supply of Inventory | 11.8 | 14.0 | + 18.3% | -- | -- | -- |
| Inventory of Homes for Sale | 61 | 64 | + 4.9% | -- | -- | -- |

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

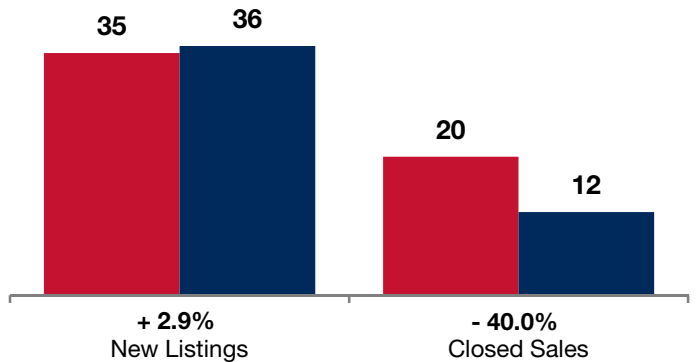
April

■ 2011 ■ 2012

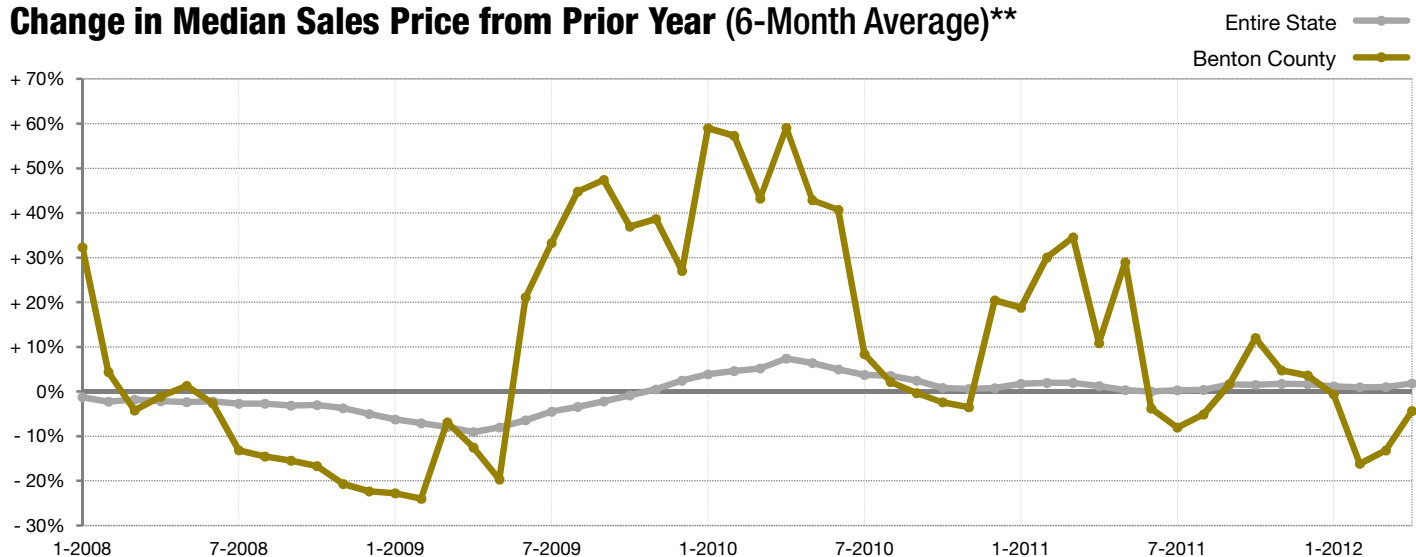


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.