

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



+ 6.7%

Change in
New Listings

- 30.0%

Change in
Closed Sales

+ 62.3%

Change in
Median Sales Price

Blackford County

April

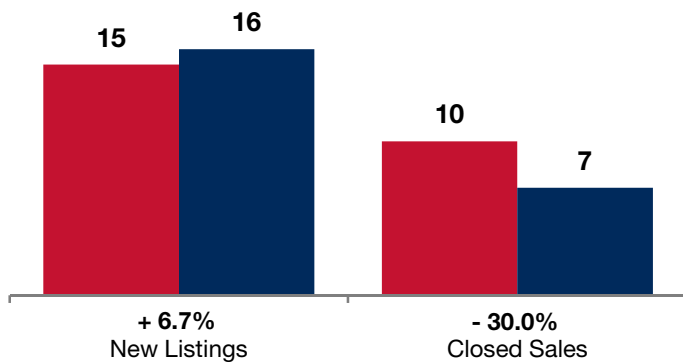
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	15	16	+ 6.7%	49	58	+ 18.4%
Closed Sales	10	7	- 30.0%	16	26	+ 62.5%
Median Sales Price	\$20,951	\$34,000	+ 62.3%	\$44,875	\$42,000	- 6.4%
Percent of Original List Price Received at Sale*	80.1%	98.6%	+ 23.1%	82.4%	91.4%	+ 10.9%
Months Supply of Inventory	16.2	13.0	- 19.7%	--	--	--
Inventory of Homes for Sale	84	77	- 8.3%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

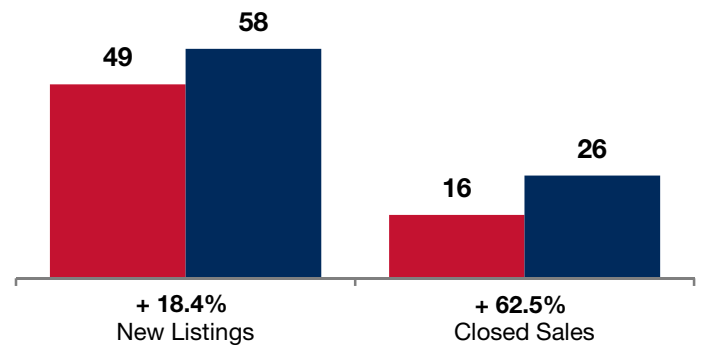
April

■ 2011 ■ 2012

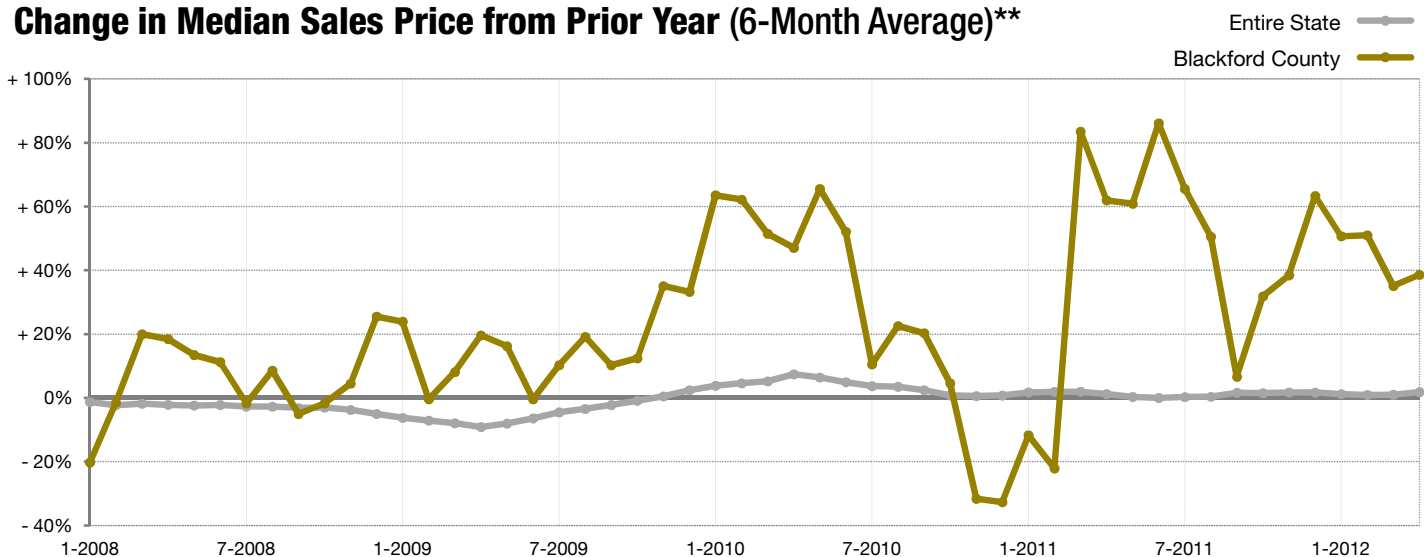


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.