

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Brown County

- 42.6%

Change in
New Listings

+ 11.1%

Change in
Closed Sales

- 18.4%

Change in
Median Sales Price

April

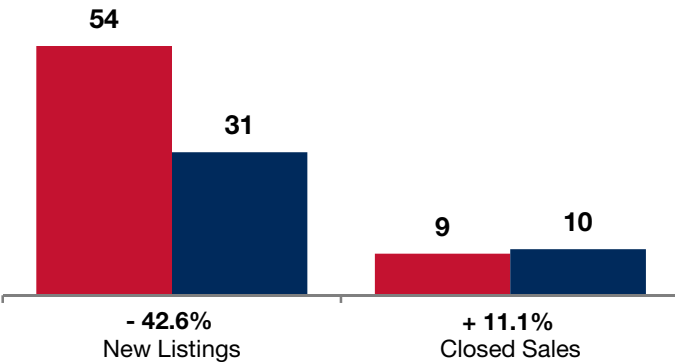
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	54	31	- 42.6%	181	117	- 35.4%
Closed Sales	9	10	+ 11.1%	42	40	- 4.8%
Median Sales Price	\$171,400	\$139,900	- 18.4%	\$141,000	\$136,500	- 3.2%
Percent of Original List Price Received at Sale*	90.6%	87.2%	- 3.8%	86.7%	81.4%	- 6.1%
Months Supply of Inventory	19.4	21.9	+ 13.1%	--	--	--
Inventory of Homes for Sale	291	276	- 5.2%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

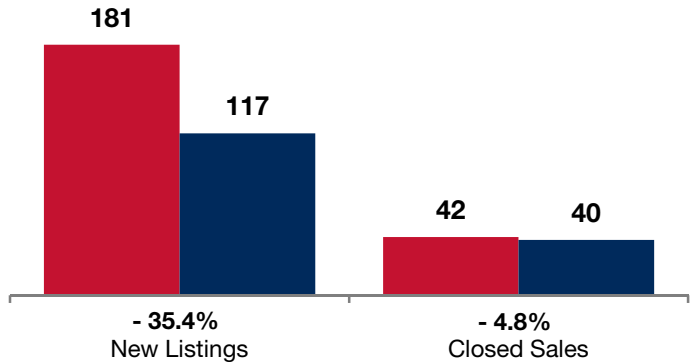
April

■ 2011 ■ 2012

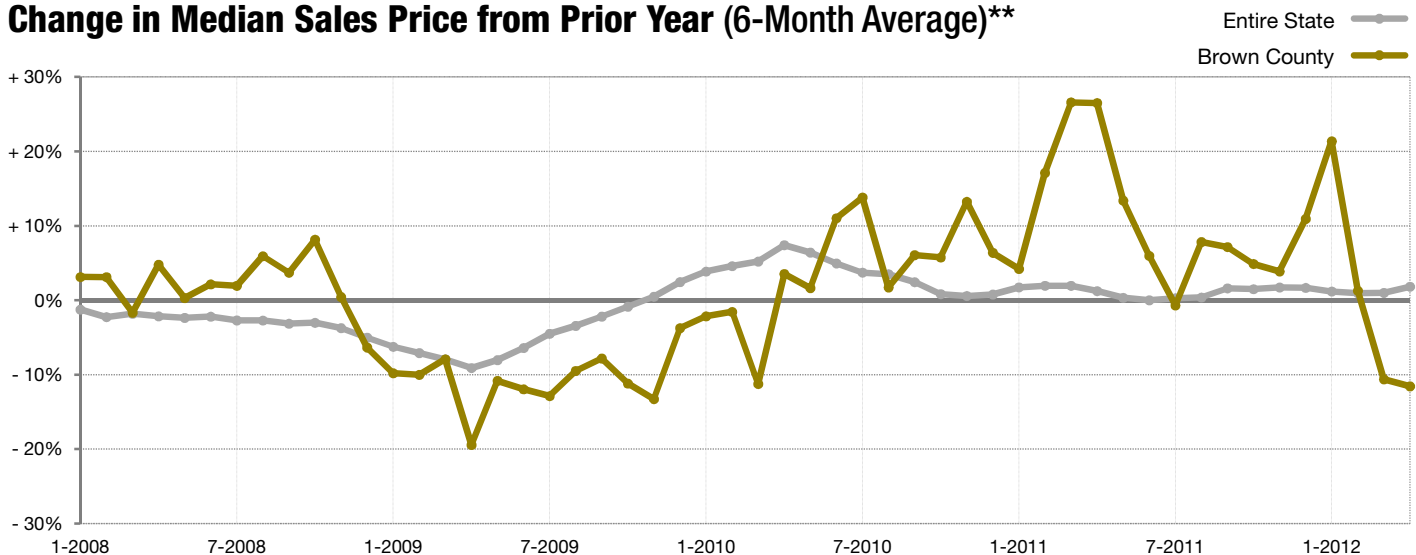


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.