

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Clark County

- 3.5%

Change in
New Listings

- 19.5%

Change in
Closed Sales

- 0.4%

Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	254	245	- 3.5%	1,002	970	- 3.2%
Closed Sales	118	95	- 19.5%	319	328	+ 2.8%
Median Sales Price	\$117,355	\$116,842	- 0.4%	\$116,500	\$122,900	+ 5.5%
Percent of Original List Price Received at Sale*	96.6%	96.4%	- 0.3%	96.4%	96.6%	+ 0.2%
Months Supply of Inventory	12.2	10.1	- 17.7%	--	--	--
Inventory of Homes for Sale	1,068	950	- 11.0%	--	--	--

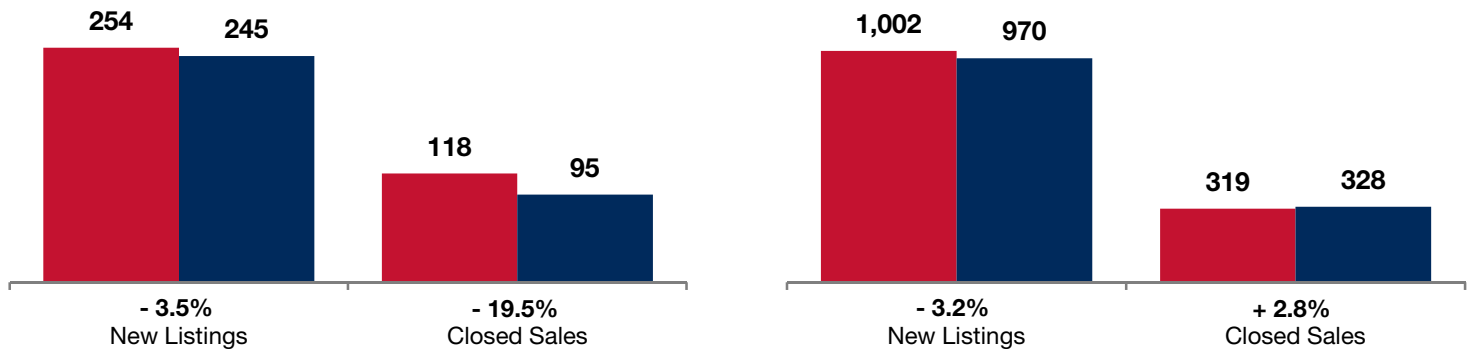
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

April

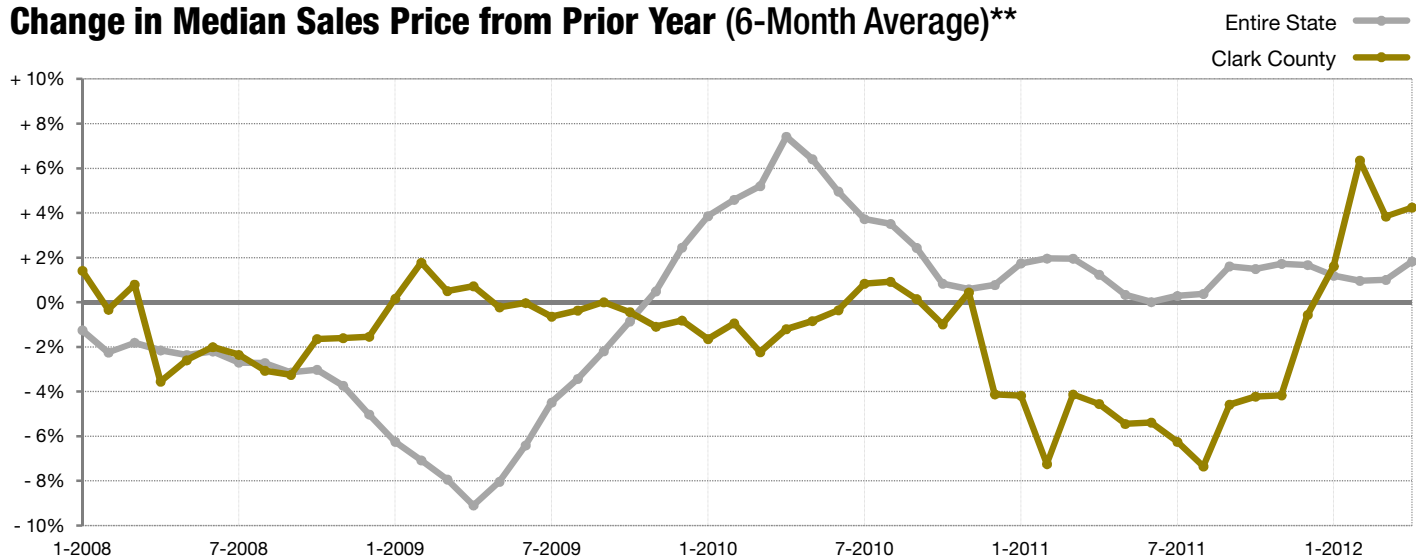
■ 2011 ■ 2012

Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.