

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Clinton County

+ 31.8%

Change in
New Listings

+ 31.6%

Change in
Closed Sales

- 18.5%

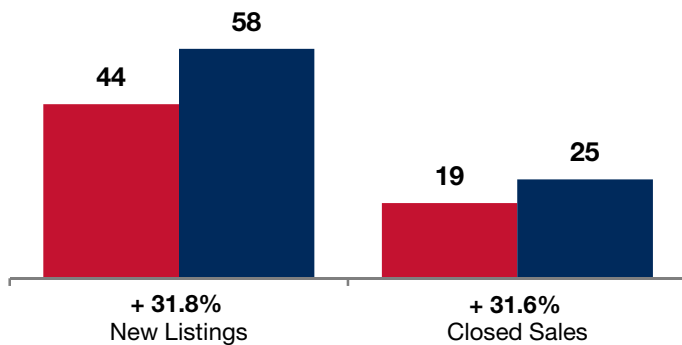
Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	44	58	+ 31.8%	125	185	+ 48.0%
Closed Sales	19	25	+ 31.6%	55	71	+ 29.1%
Median Sales Price	\$98,000	\$79,900	- 18.5%	\$84,500	\$74,900	- 11.4%
Percent of Original List Price Received at Sale*	88.9%	91.3%	+ 2.8%	86.4%	88.9%	+ 2.9%
Months Supply of Inventory	12.2	11.6	- 5.1%	--	--	--
Inventory of Homes for Sale	197	219	+ 11.2%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

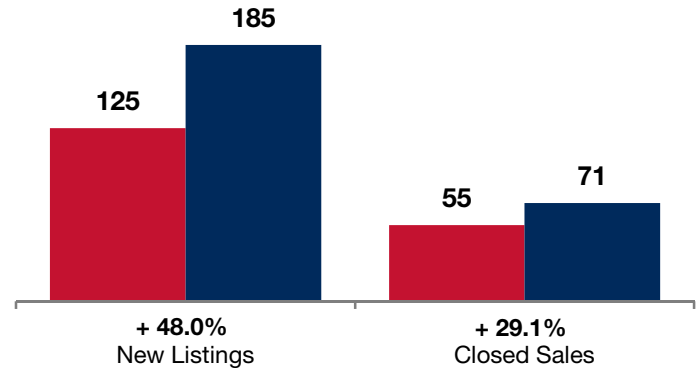
April

■ 2011 ■ 2012

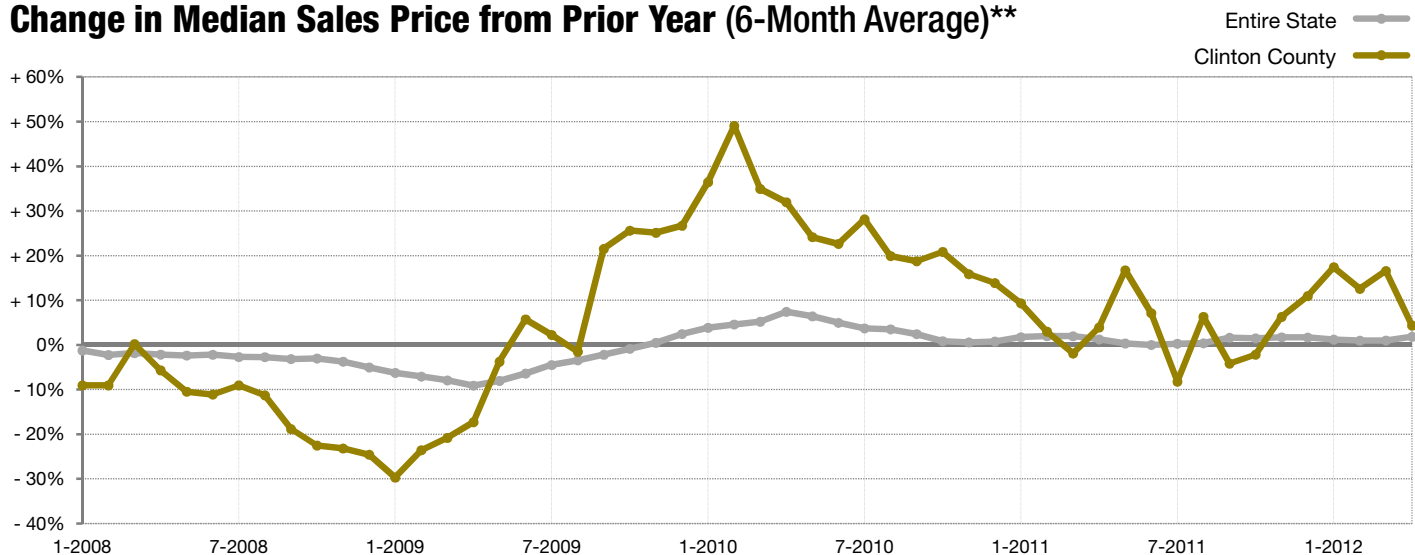


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.