

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Crawford County

- 10.0%

Change in
New Listings

- 50.0%

Change in
Closed Sales

- 18.0%

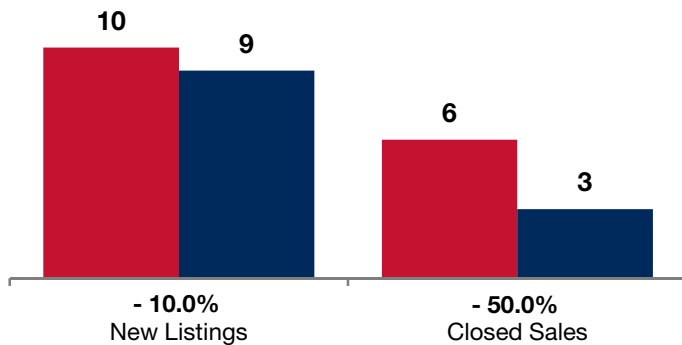
Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	10	9	- 10.0%	54	62	+ 14.8%
Closed Sales	6	3	- 50.0%	14	16	+ 14.3%
Median Sales Price	\$87,500	\$71,750	- 18.0%	\$79,900	\$51,952	- 35.0%
Percent of Original List Price Received at Sale*	96.0%	95.2%	- 0.8%	96.5%	91.2%	- 5.5%
Months Supply of Inventory	13.3	19.3	+ 45.1%	--	--	--
Inventory of Homes for Sale	52	74	+ 42.3%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

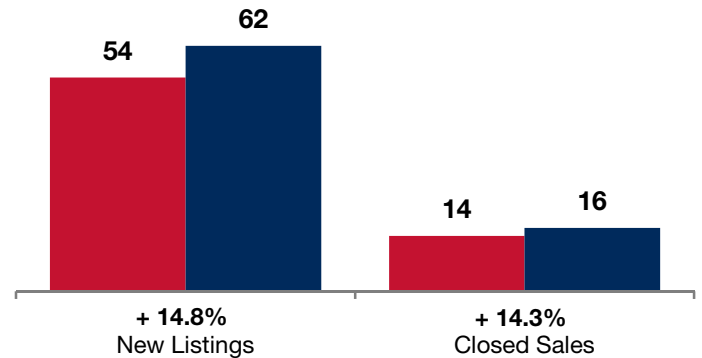
April

■ 2011 ■ 2012

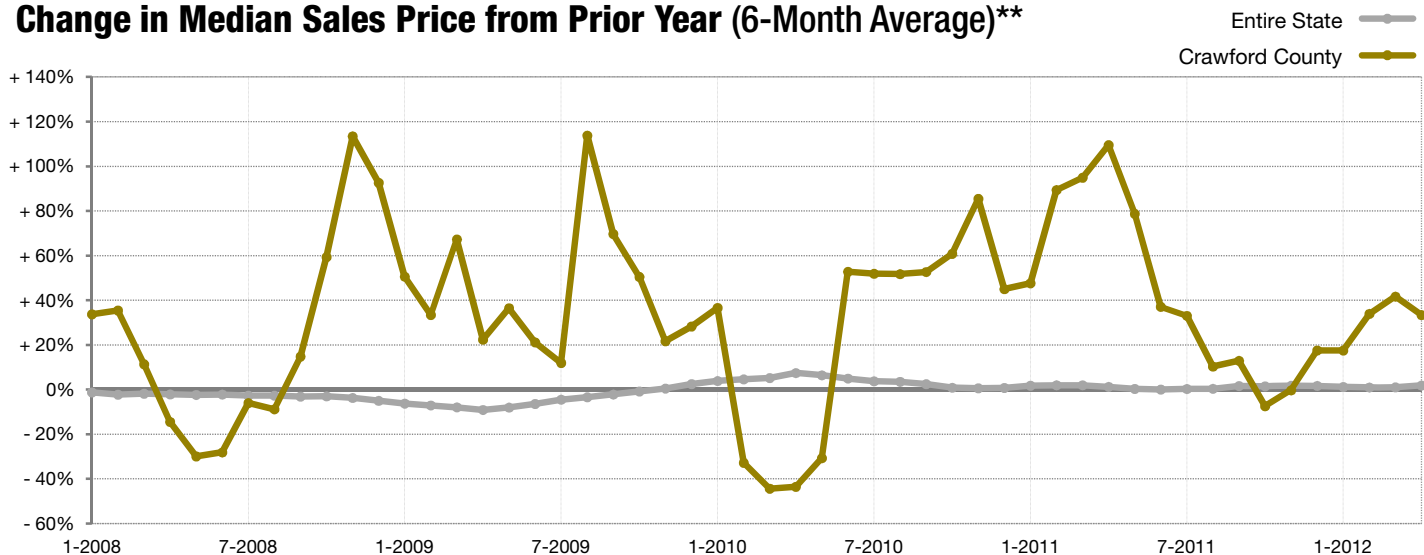


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.