

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Decatur County

- 28.6% **+ 58.3%** **- 37.7%**

Change in
New Listings

Change in
Closed Sales

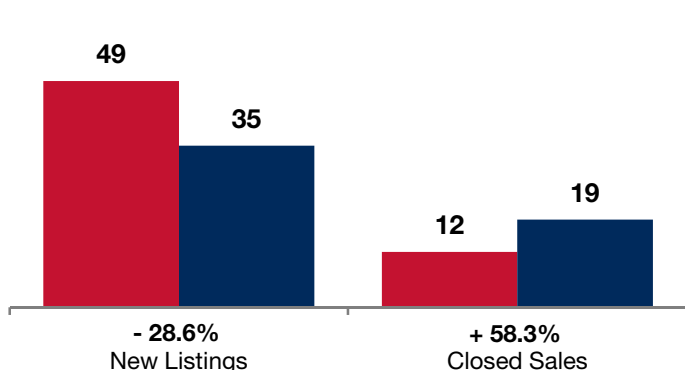
Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	49	35	- 28.6%	149	135	- 9.4%
Closed Sales	12	19	+ 58.3%	60	55	- 8.3%
Median Sales Price	\$116,450	\$72,500	- 37.7%	\$89,000	\$85,250	- 4.2%
Percent of Original List Price Received at Sale*	85.9%	91.1%	+ 6.1%	87.2%	85.1%	- 2.4%
Months Supply of Inventory	14.2	11.5	- 19.2%	--	--	--
Inventory of Homes for Sale	237	201	- 15.2%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

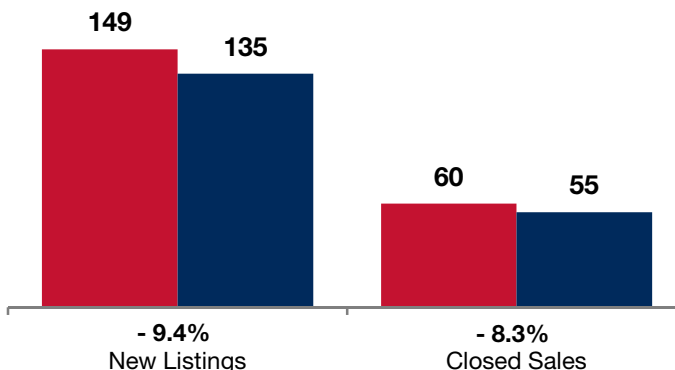
April

■ 2011 ■ 2012

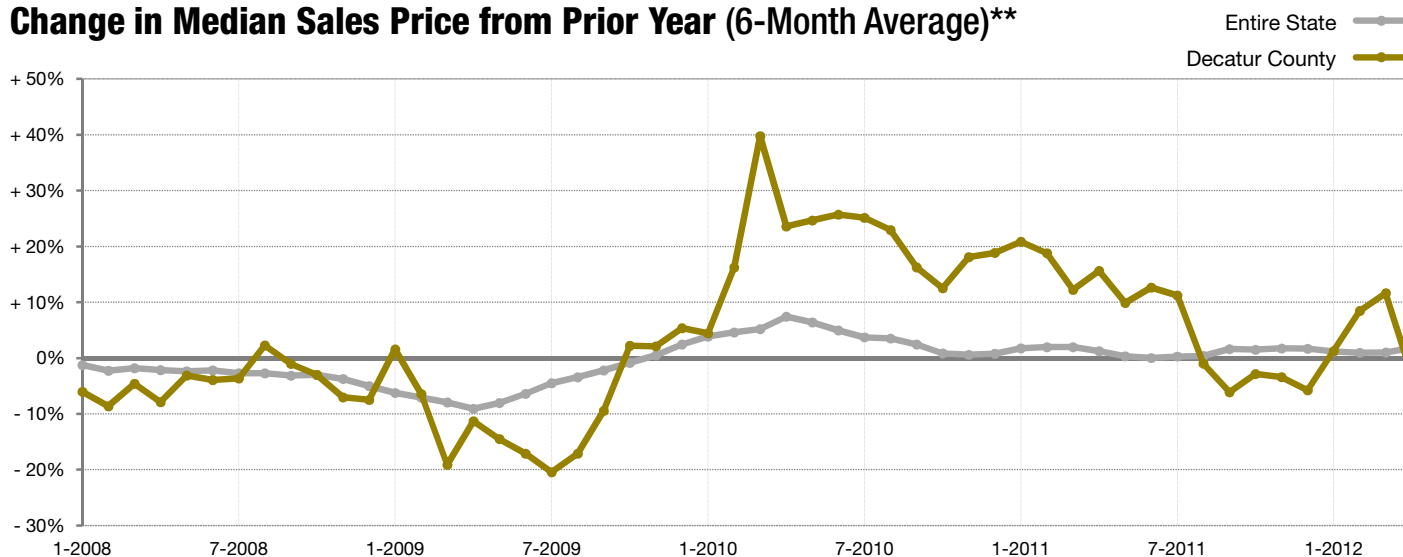


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.