

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Dekalb County

**+ 35.0%**

Change in  
New Listings

**- 13.0%**

Change in  
Closed Sales

**+ 15.6%**

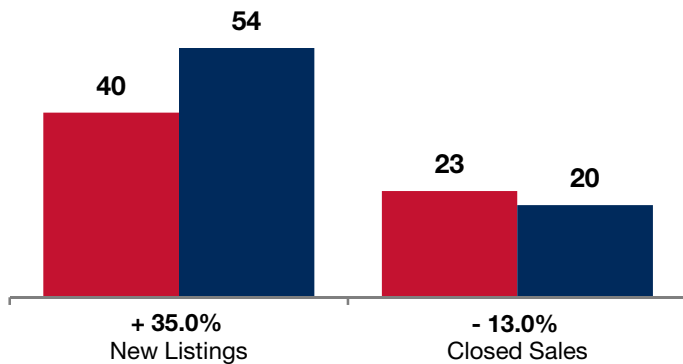
Change in  
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	40	54	+ 35.0%	164	201	+ 22.6%
Closed Sales	23	20	- 13.0%	75	90	+ 20.0%
Median Sales Price	\$96,000	\$111,000	+ 15.6%	\$83,000	\$85,000	+ 2.4%
Percent of Original List Price Received at Sale*	92.0%	91.0%	- 1.0%	91.0%	90.4%	- 0.6%
Months Supply of Inventory	9.1	9.3	+ 1.3%	--	--	--
Inventory of Homes for Sale	231	241	+ 4.3%	--	--	--

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

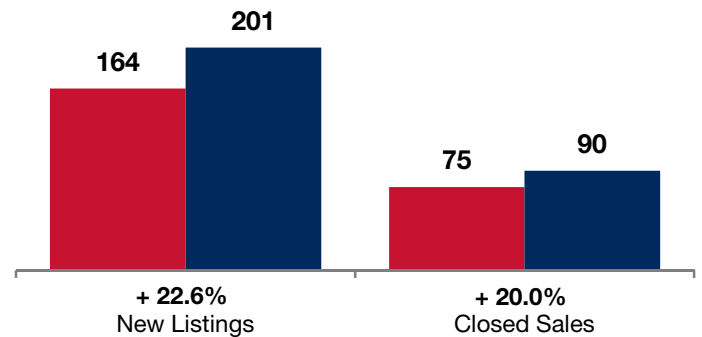
### April

■ 2011 ■ 2012

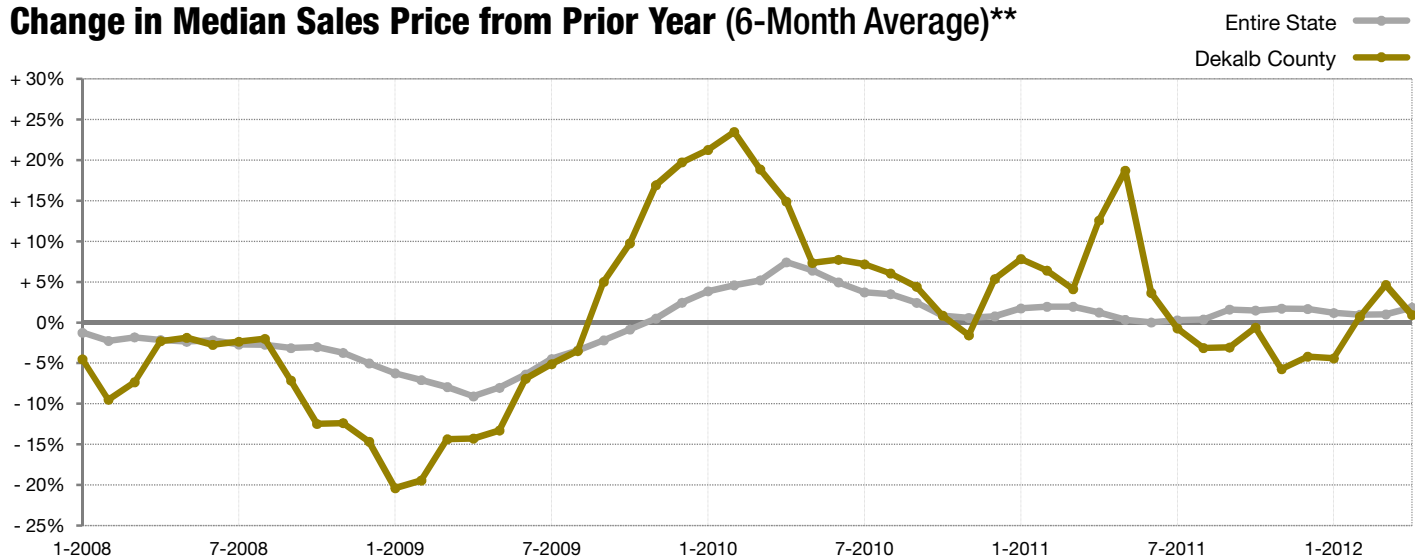


### Year to Date

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.