

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Delaware County

- 14.4%

Change in
New Listings

- 3.9%

Change in
Closed Sales

+ 3.7%

Change in
Median Sales Price

April

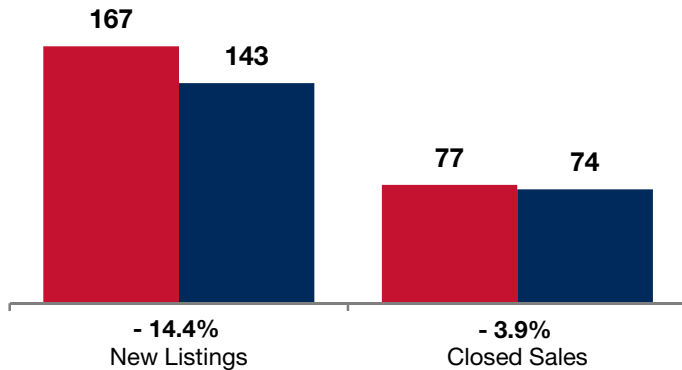
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	167	143	- 14.4%	564	531	- 5.9%
Closed Sales	77	74	- 3.9%	233	268	+ 15.0%
Median Sales Price	\$69,900	\$72,500	+ 3.7%	\$72,955	\$69,950	- 4.1%
Percent of Original List Price Received at Sale*	87.6%	89.3%	+ 1.9%	87.7%	87.8%	+ 0.0%
Months Supply of Inventory	14.4	8.7	- 39.4%	--	--	--
Inventory of Homes for Sale	986	624	- 36.7%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

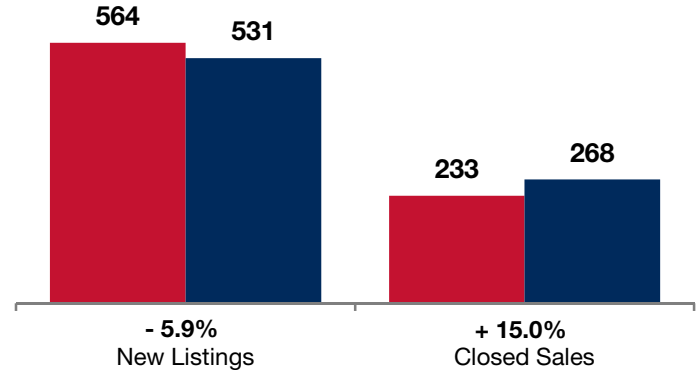
April

■ 2011 ■ 2012

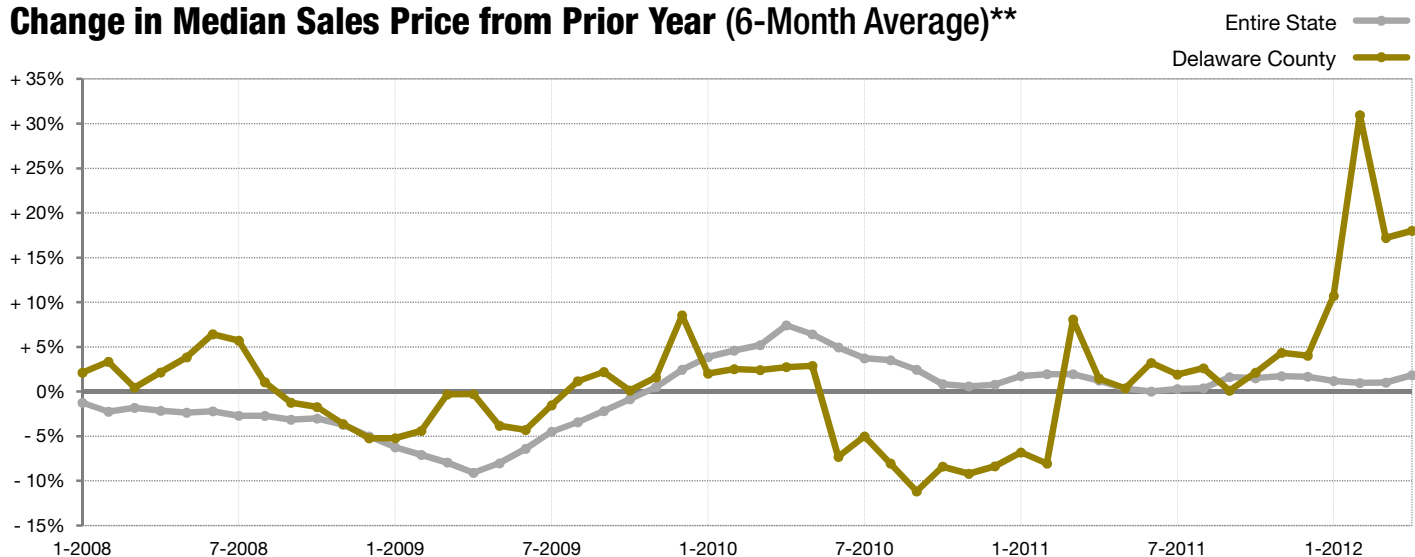


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.