

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Dubois County

- 33.3%

Change in
New Listings

- 30.8%

Change in
Closed Sales

+ 8.9%

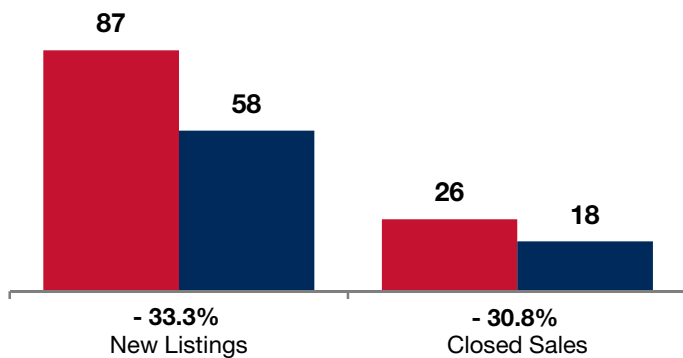
Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	87	58	- 33.3%	207	186	- 10.1%
Closed Sales	26	18	- 30.8%	85	96	+ 12.9%
Median Sales Price	\$116,250	\$126,650	+ 8.9%	\$117,900	\$117,500	- 0.3%
Percent of Original List Price Received at Sale*	93.8%	91.2%	- 2.8%	91.7%	90.5%	- 1.3%
Months Supply of Inventory	12.8	9.6	- 25.2%	--	--	--
Inventory of Homes for Sale	306	260	- 15.0%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

April

■ 2011 ■ 2012

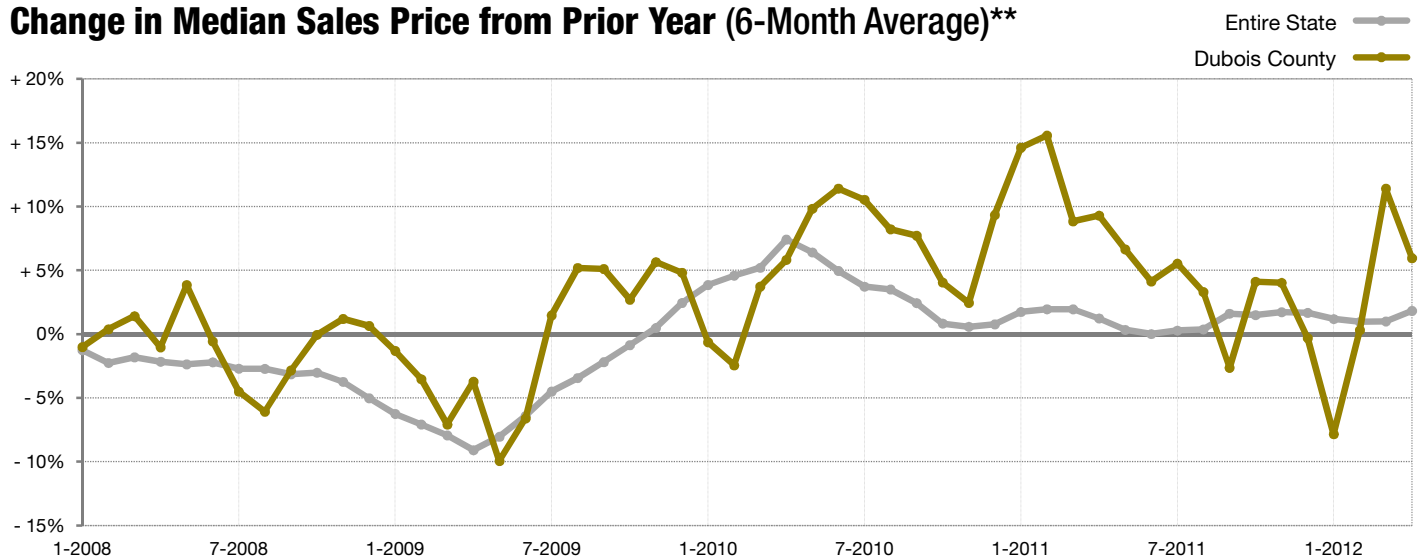


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.