

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Franklin County

- 60.0%

Change in
New Listings

0.0%

Change in
Closed Sales

- 76.2%

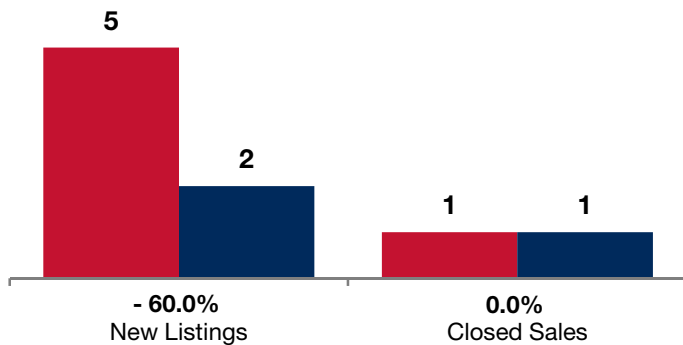
Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	5	2	- 60.0%	16	11	- 31.3%
Closed Sales	1	1	0.0%	6	3	- 50.0%
Median Sales Price	\$48,800	\$11,600	- 76.2%	\$99,001	\$49,465	- 50.0%
Percent of Original List Price Received at Sale*	97.8%	50.7%	- 48.2%	90.4%	61.7%	- 31.7%
Months Supply of Inventory	15.2	14.1	- 7.4%	--	--	--
Inventory of Homes for Sale	29	25	- 13.8%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

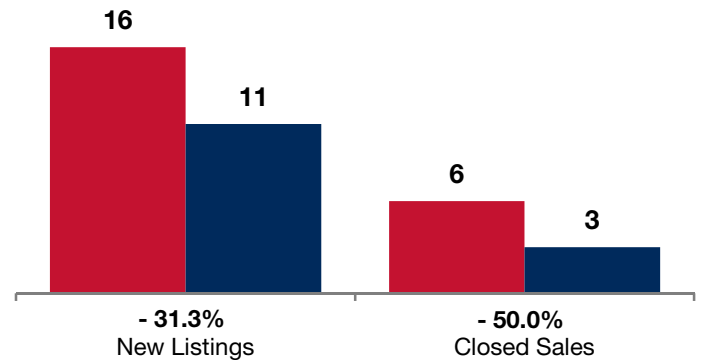
April

■ 2011 ■ 2012

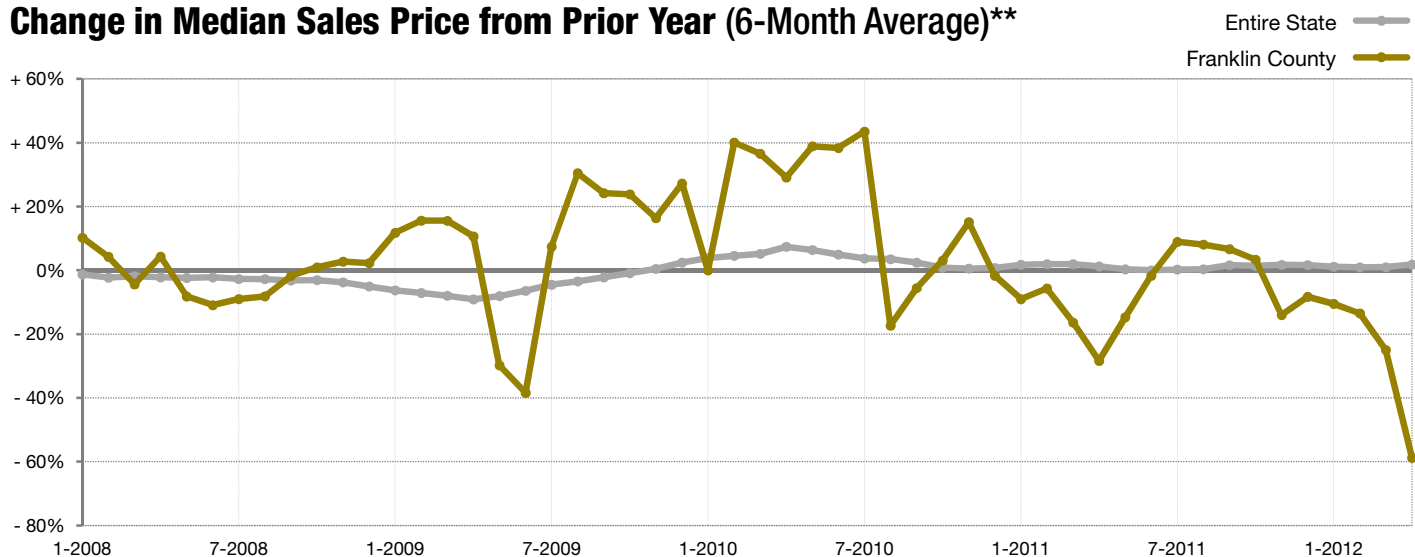


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.