

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Gibson County

+ 29.0%

Change in
New Listings

+ 20.8%

Change in
Closed Sales

+ 41.6%

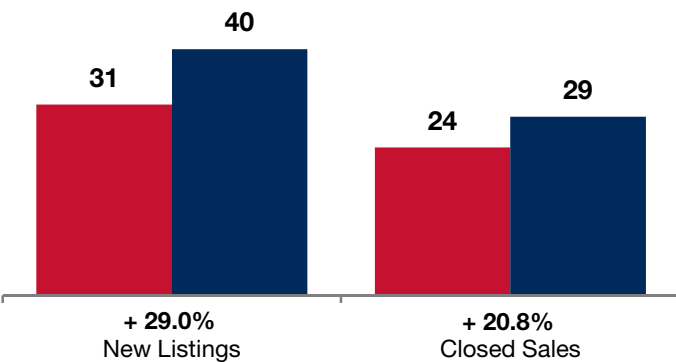
Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	31	40	+ 29.0%	128	136	+ 6.3%
Closed Sales	24	29	+ 20.8%	73	69	- 5.5%
Median Sales Price	\$77,500	\$109,750	+ 41.6%	\$83,900	\$99,000	+ 18.0%
Percent of Original List Price Received at Sale*	89.2%	94.3%	+ 5.7%	87.1%	93.5%	+ 7.4%
Months Supply of Inventory	8.0	8.0	- 0.4%	--	--	--
Inventory of Homes for Sale	174	158	- 9.2%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

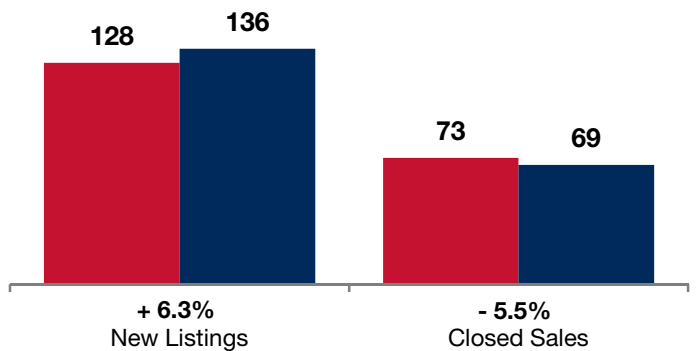
April

■ 2011 ■ 2012

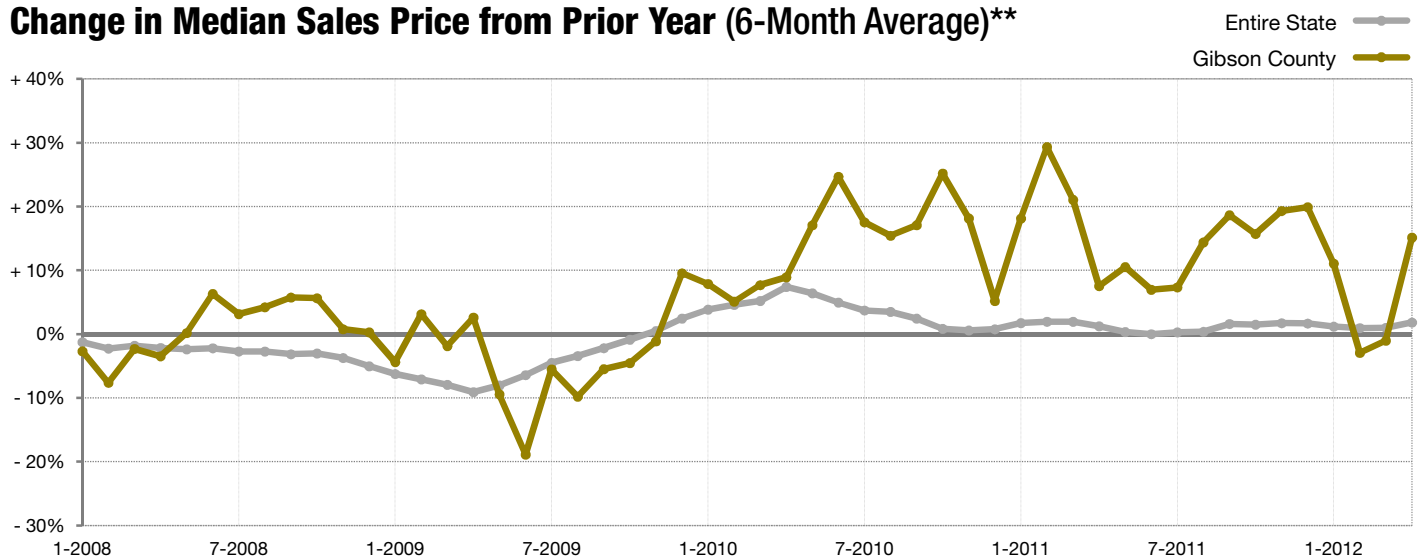


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.