

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Grant County

+ 8.1%

Change in
New Listings

+ 26.3%

Change in
Closed Sales

+ 2.4%

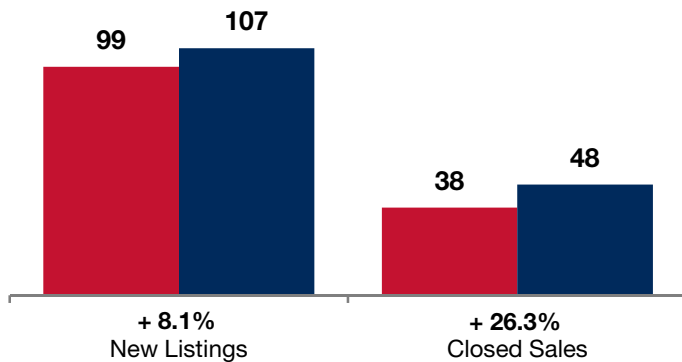
Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	99	107	+ 8.1%	267	314	+ 17.6%
Closed Sales	38	48	+ 26.3%	122	159	+ 30.3%
Median Sales Price	\$63,500	\$65,000	+ 2.4%	\$53,500	\$55,000	+ 2.8%
Percent of Original List Price Received at Sale*	92.5%	92.8%	+ 0.2%	91.8%	89.6%	- 2.4%
Months Supply of Inventory	10.3	11.3	+ 9.6%	--	--	--
Inventory of Homes for Sale	416	454	+ 9.1%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

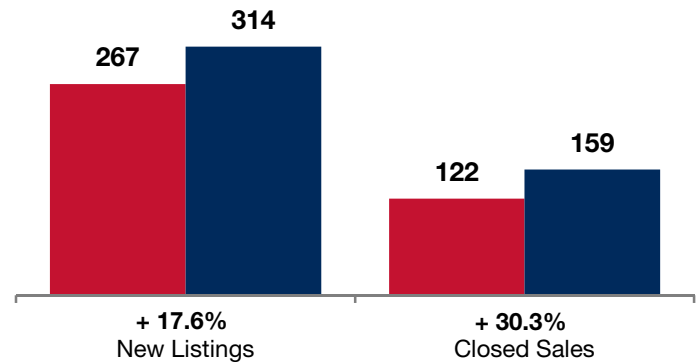
April

■ 2011 ■ 2012

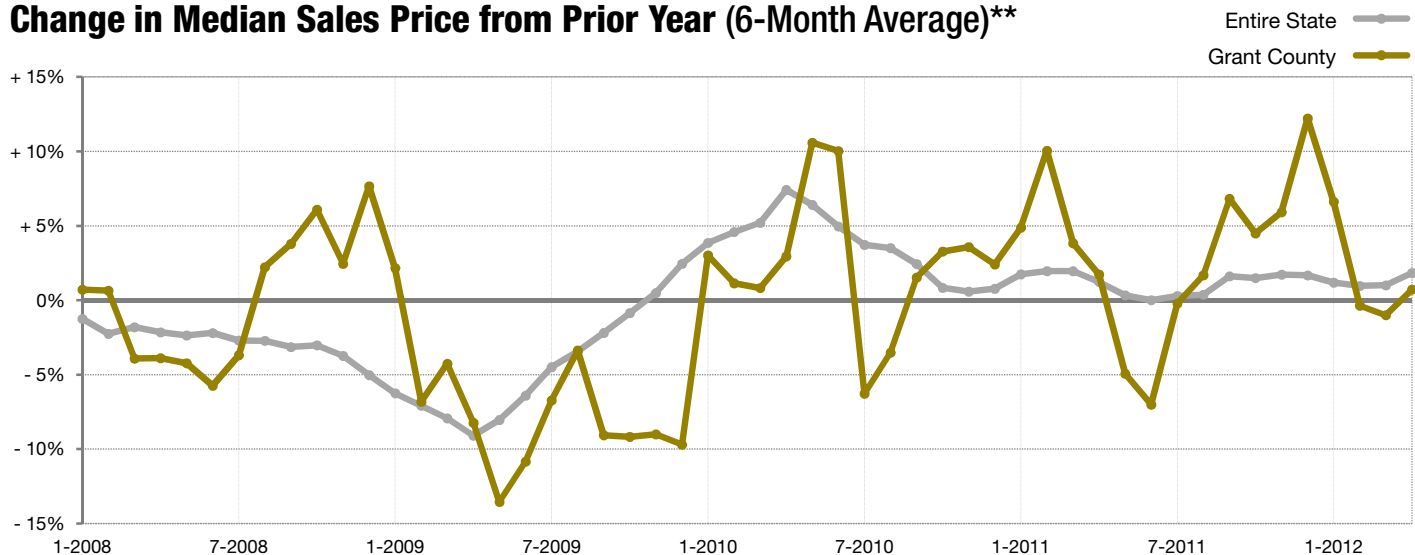


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.