

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Greene County

+ 85.7%

Change in
New Listings

- 46.2%

Change in
Closed Sales

+ 54.1%

Change in
Median Sales Price

April

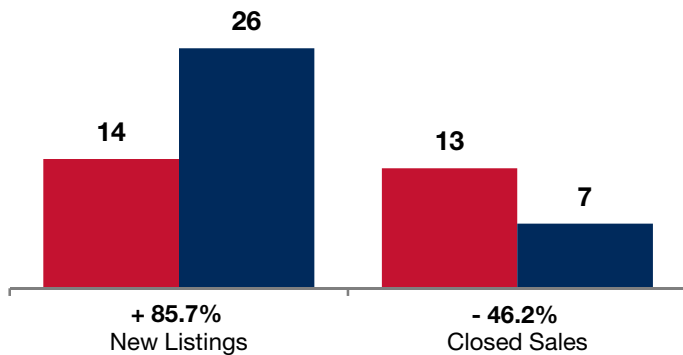
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	14	26	+ 85.7%	70	86	+ 22.9%
Closed Sales	13	7	- 46.2%	39	34	- 12.8%
Median Sales Price	\$76,250	\$117,500	+ 54.1%	\$75,000	\$76,750	+ 2.3%
Percent of Original List Price Received at Sale*	93.3%	95.7%	+ 2.5%	89.5%	90.1%	+ 0.7%
Months Supply of Inventory	10.6	13.8	+ 30.4%	--	--	--
Inventory of Homes for Sale	107	128	+ 19.6%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

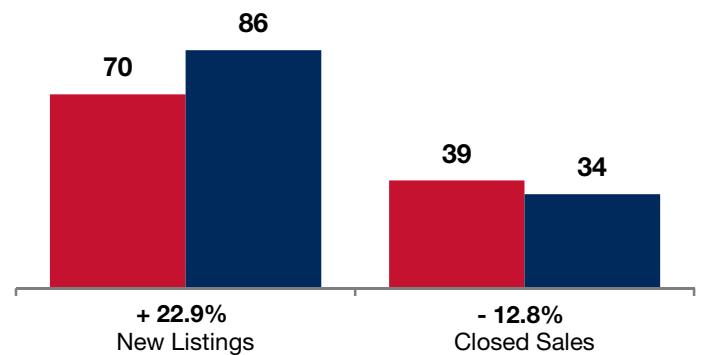
April

■ 2011 ■ 2012

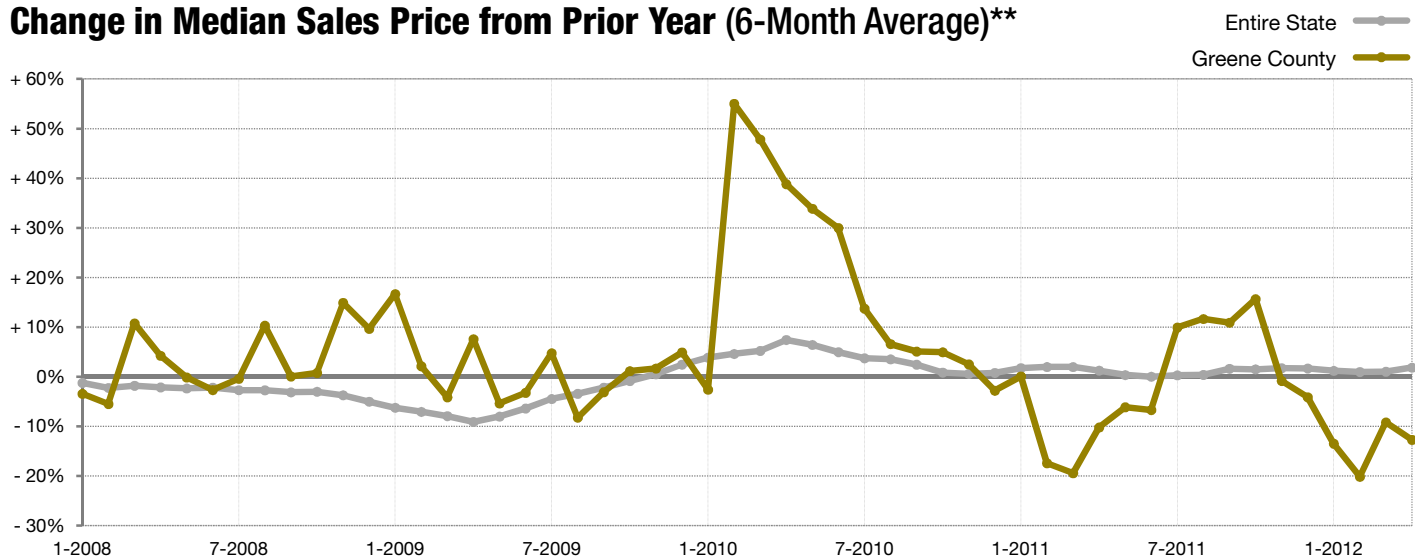


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.