

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Hamilton County

**+ 2.4%**

Change in  
New Listings

**+ 17.3%**

Change in  
Closed Sales

**+ 7.4%**

Change in  
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	755	773	+ 2.4%	2,712	2,815	+ 3.8%
Closed Sales	365	428	+ 17.3%	1,081	1,280	+ 18.4%
Median Sales Price	\$182,000	\$195,450	+ 7.4%	\$184,000	\$188,000	+ 2.2%
Percent of Original List Price Received at Sale*	92.5%	91.3%	- 1.4%	91.7%	90.7%	- 1.1%
Months Supply of Inventory	8.9	7.3	- 18.0%	--	--	--
Inventory of Homes for Sale	2,861	2,665	- 6.9%	--	--	--

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

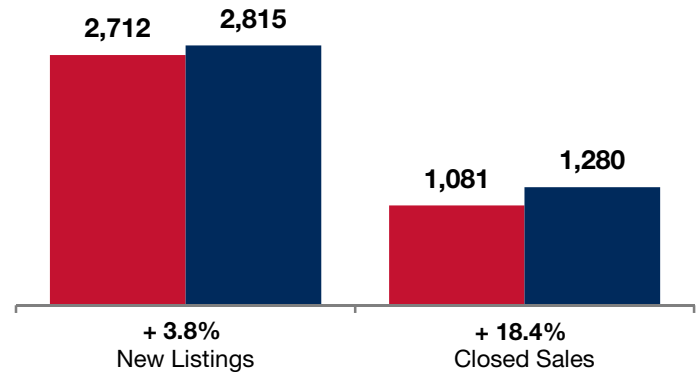
### April

■ 2011 ■ 2012

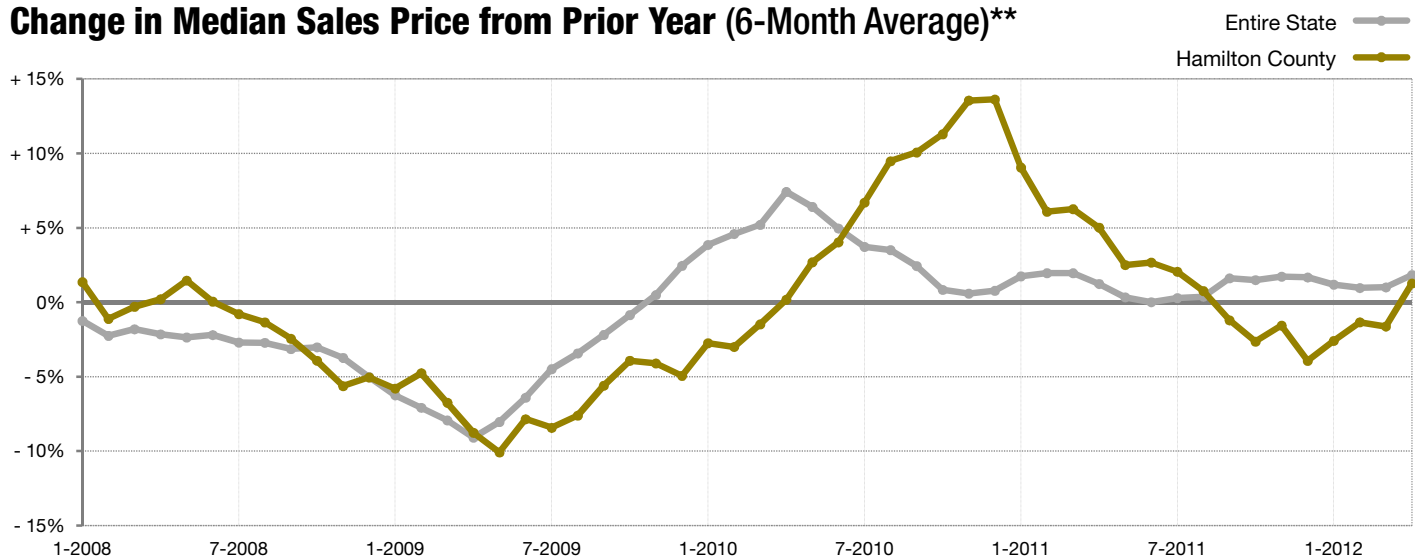


### Year to Date

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.