

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Hancock County

+ 2.7%

Change in
New Listings

+ 14.1%

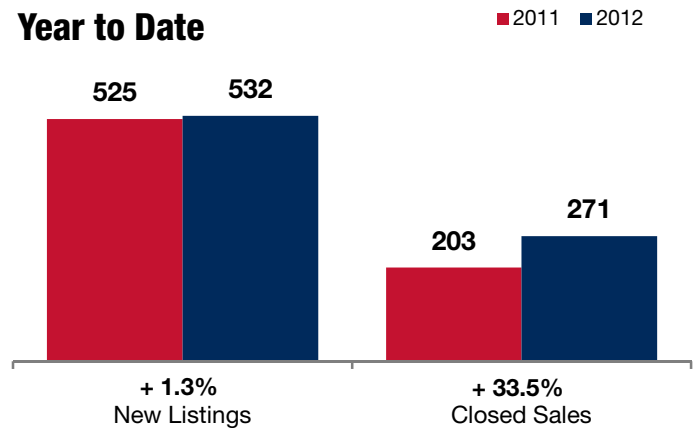
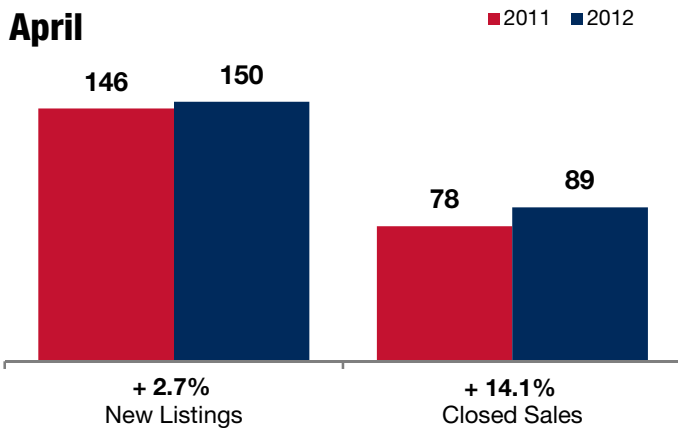
Change in
Closed Sales

+ 7.9%

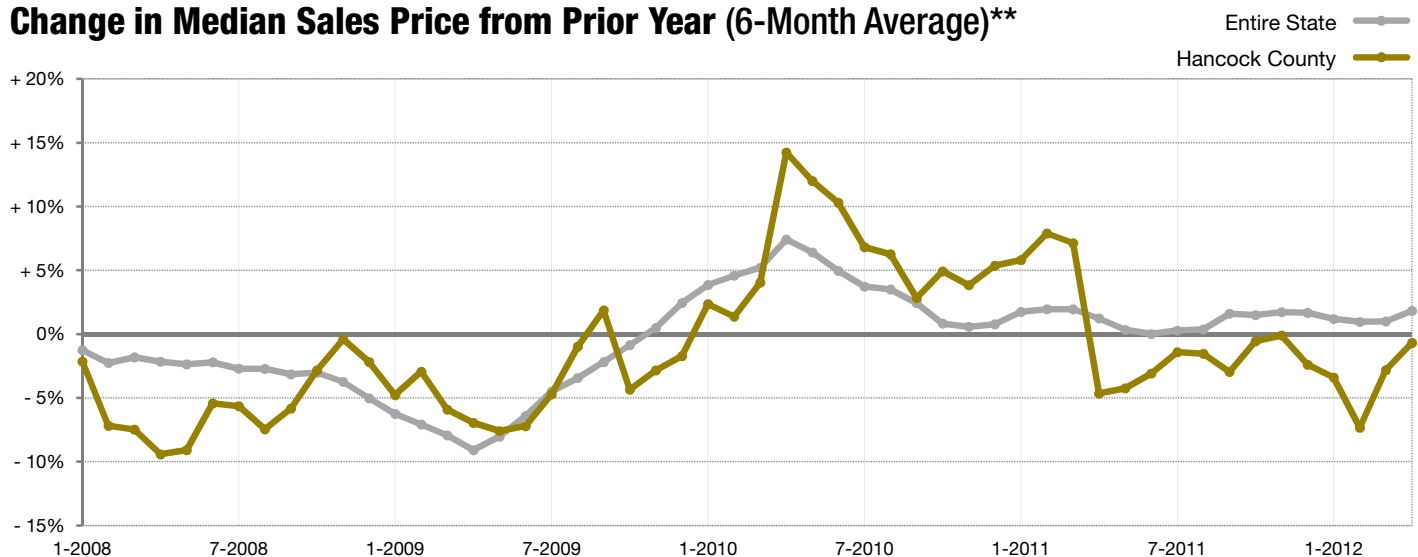
Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	146	150	+ 2.7%	525	532	+ 1.3%
Closed Sales	78	89	+ 14.1%	203	271	+ 33.5%
Median Sales Price	\$127,000	\$137,000	+ 7.9%	\$124,900	\$126,000	+ 0.9%
Percent of Original List Price Received at Sale*	90.0%	88.4%	- 1.8%	89.7%	88.4%	- 1.4%
Months Supply of Inventory	10.5	7.8	- 25.2%	--	--	--
Inventory of Homes for Sale	627	551	- 12.1%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.