

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Harrison County

- 21.0%

Change in
New Listings

+ 5.3%

Change in
Closed Sales

+ 31.2%

Change in
Median Sales Price

April

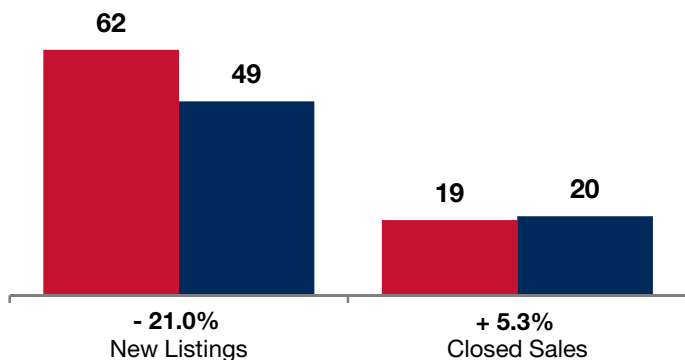
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	62	49	- 21.0%	233	233	0.0%
Closed Sales	19	20	+ 5.3%	57	65	+ 14.0%
Median Sales Price	\$81,750	\$107,250	+ 31.2%	\$114,950	\$110,548	- 3.8%
Percent of Original List Price Received at Sale*	97.5%	94.7%	- 2.9%	93.6%	94.2%	+ 0.6%
Months Supply of Inventory	13.1	12.0	- 8.6%	--	--	--
Inventory of Homes for Sale	266	252	- 5.3%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

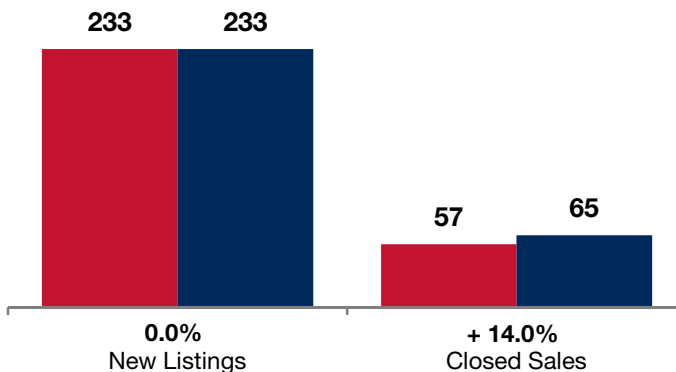
April

■ 2011 ■ 2012

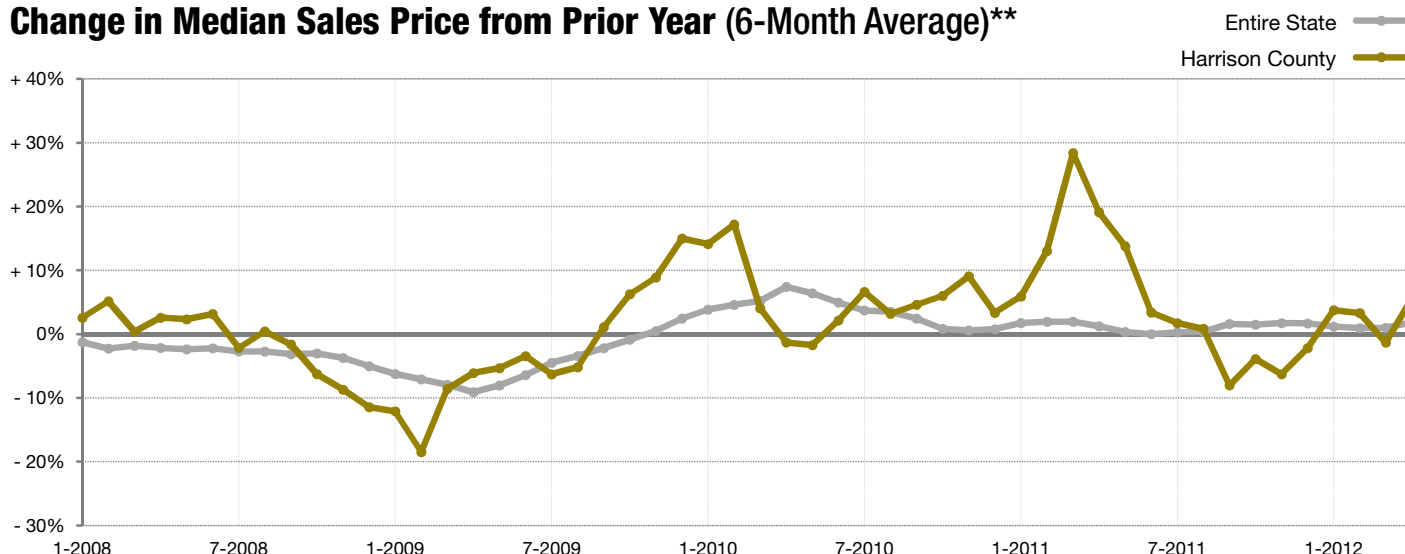


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.