

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Howard County

+ 12.1%

Change in
New Listings

+ 25.0%

Change in
Closed Sales

+ 5.3%

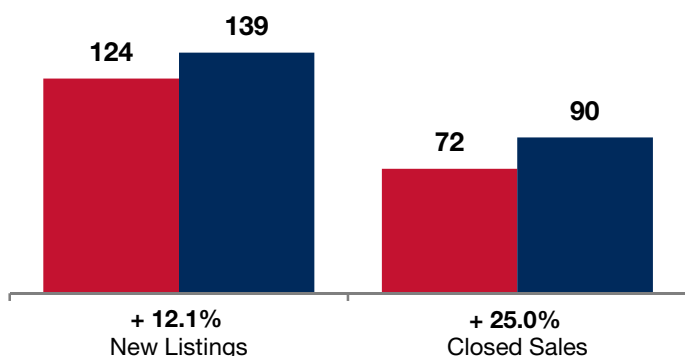
Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	124	139	+ 12.1%	487	538	+ 10.5%
Closed Sales	72	90	+ 25.0%	253	311	+ 22.9%
Median Sales Price	\$69,300	\$73,000	+ 5.3%	\$70,000	\$73,000	+ 4.3%
Percent of Original List Price Received at Sale*	92.3%	95.8%	+ 3.8%	91.8%	93.4%	+ 1.8%
Months Supply of Inventory	10.2	7.7	- 24.9%	--	--	--
Inventory of Homes for Sale	743	635	- 14.5%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

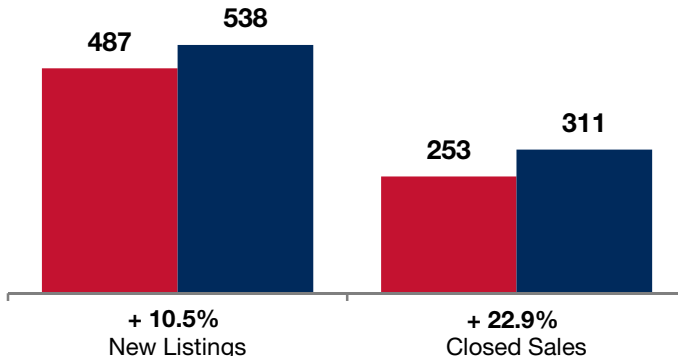
April

■ 2011 ■ 2012

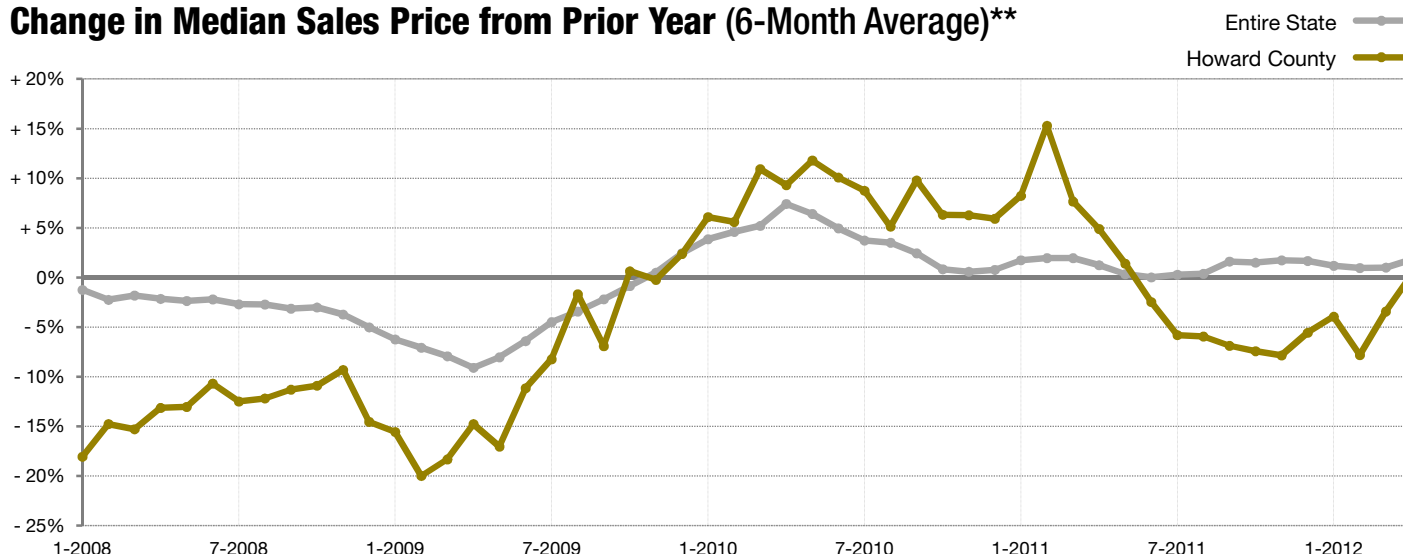


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.