

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Jay County

- 18.8%

Change in
New Listings

+ 100.0%

Change in
Closed Sales

- 3.7%

Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	16	13	- 18.8%	43	41	- 4.7%
Closed Sales	6	12	+ 100.0%	29	33	+ 13.8%
Median Sales Price	\$35,300	\$34,000	- 3.7%	\$36,500	\$35,325	- 3.2%
Percent of Original List Price Received at Sale*	93.6%	80.5%	- 14.0%	91.8%	87.1%	- 5.1%
Months Supply of Inventory	11.4	7.3	- 36.3%	--	--	--
Inventory of Homes for Sale	74	55	- 25.7%	--	--	--

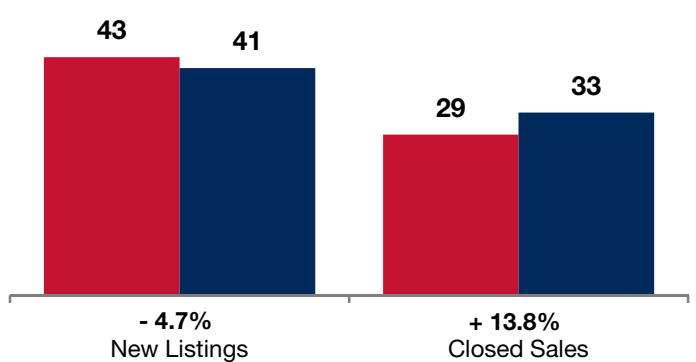
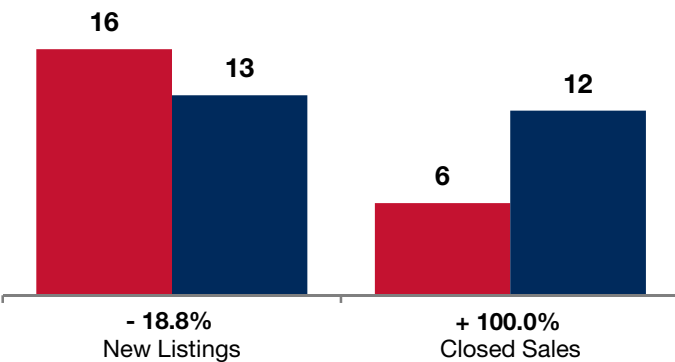
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

April

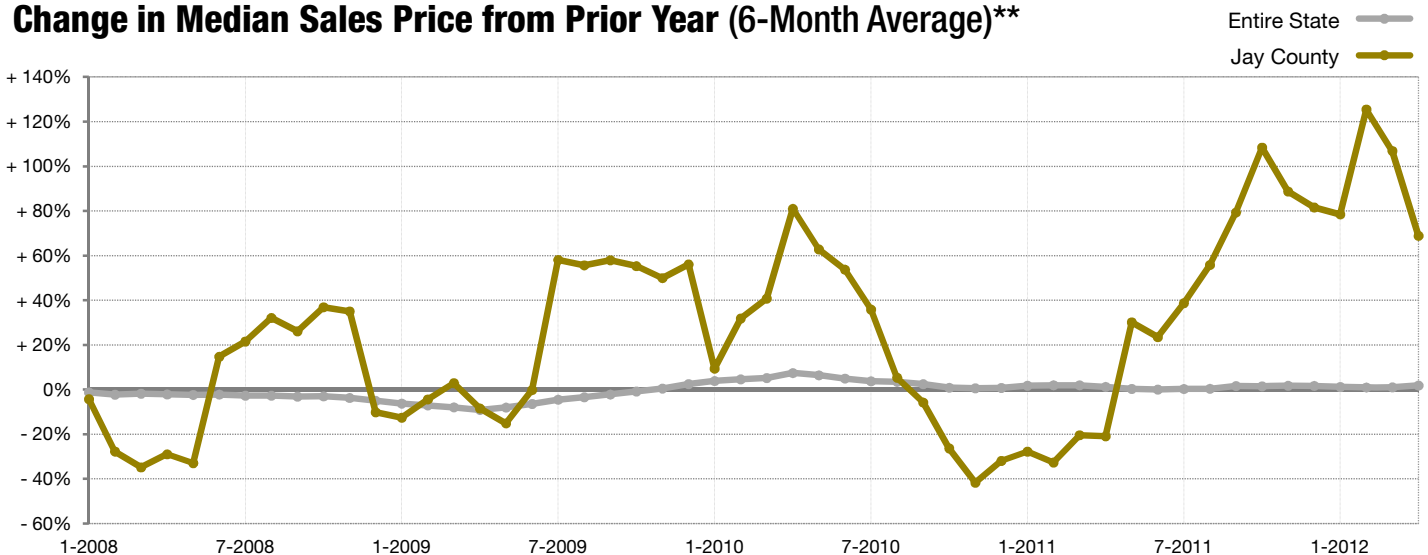
■ 2011 ■ 2012

Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.