

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Jefferson County

+ 27.7%

Change in
New Listings

+ 22.7%

Change in
Closed Sales

- 15.7%

Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	47	60	+ 27.7%	144	176	+ 22.2%
Closed Sales	22	27	+ 22.7%	64	70	+ 9.4%
Median Sales Price	\$134,700	\$113,500	- 15.7%	\$87,500	\$107,000	+ 22.3%
Percent of Original List Price Received at Sale*	89.6%	86.5%	- 3.5%	88.8%	85.1%	- 4.2%
Months Supply of Inventory	13.3	12.5	- 6.0%	--	--	--
Inventory of Homes for Sale	255	246	- 3.5%	--	--	--

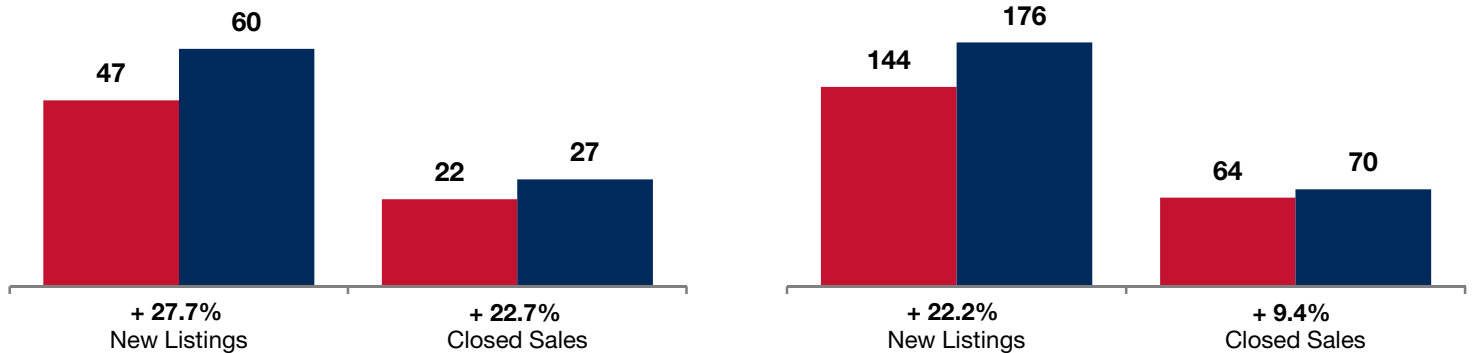
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

April

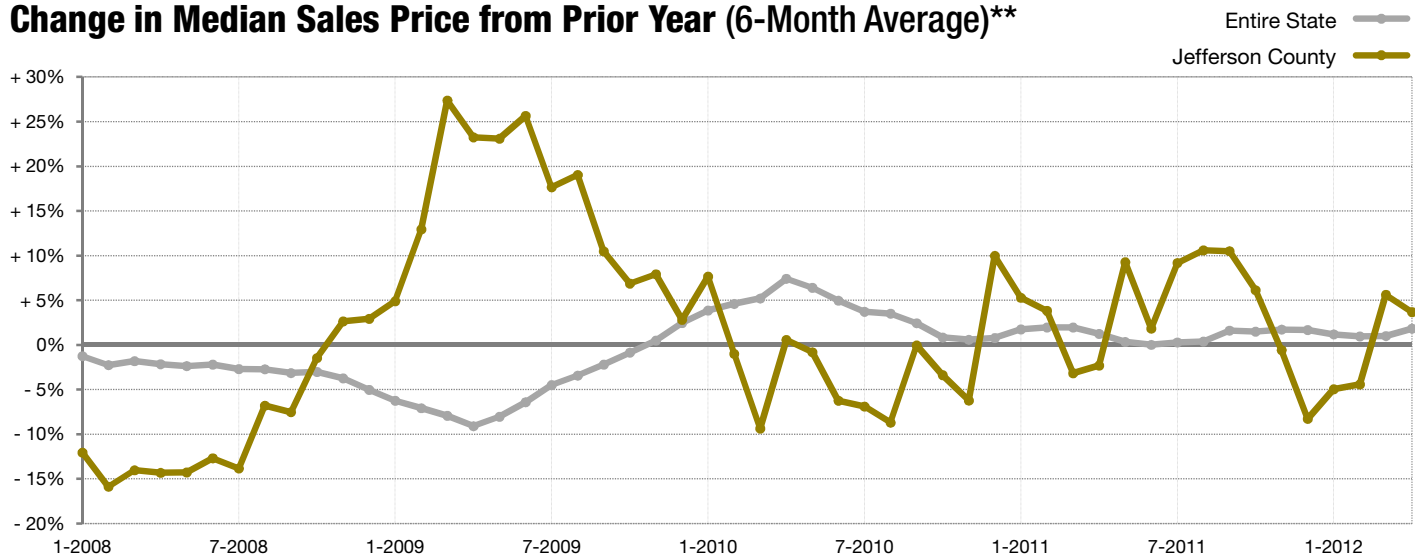
■ 2011 ■ 2012

Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.