

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Jennings County

- 30.8%

Change in
New Listings

- 18.2%

Change in
Closed Sales

- 9.1%

Change in
Median Sales Price

April

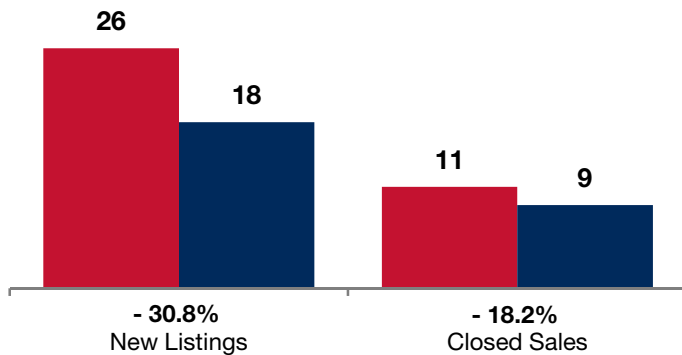
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	26	18	- 30.8%	90	74	- 17.8%
Closed Sales	11	9	- 18.2%	35	35	0.0%
Median Sales Price	\$105,600	\$96,000	- 9.1%	\$86,000	\$69,990	- 18.6%
Percent of Original List Price Received at Sale*	89.3%	87.4%	- 2.0%	85.5%	87.1%	+ 1.8%
Months Supply of Inventory	16.3	9.5	- 41.8%	--	--	--
Inventory of Homes for Sale	133	105	- 21.1%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

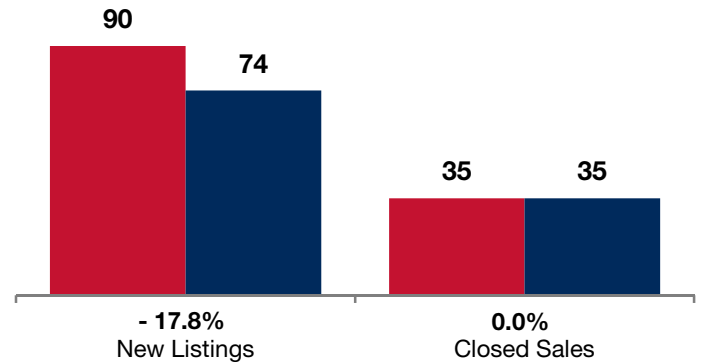
April

■ 2011 ■ 2012

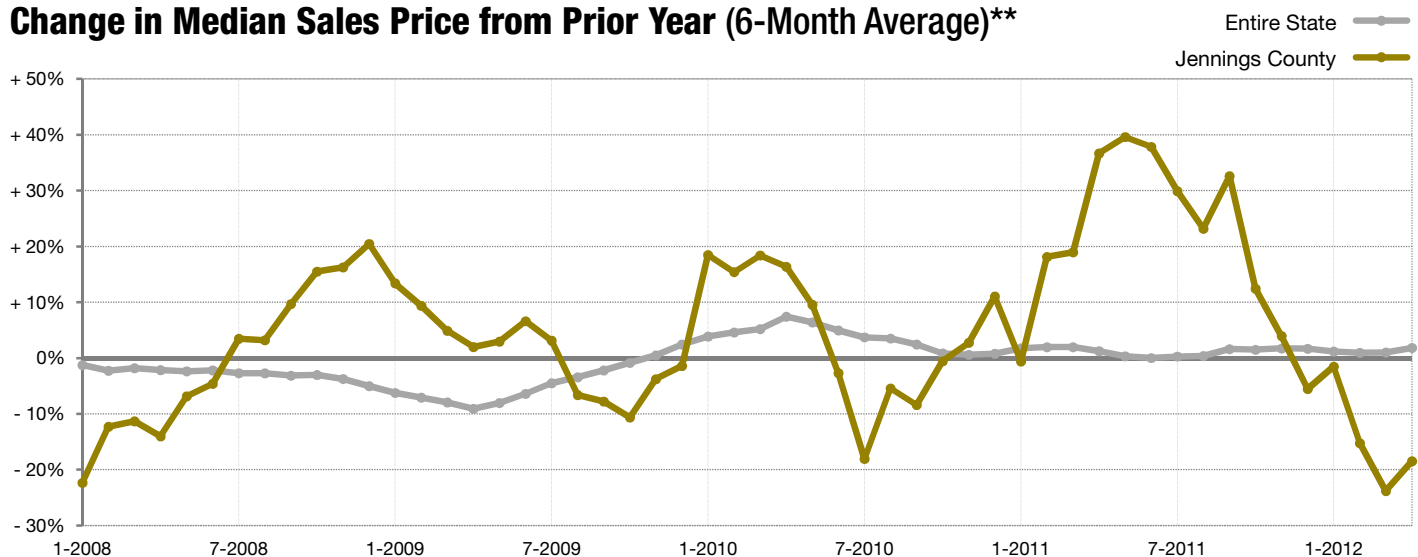


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.