

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Johnson County

+ 2.5%

Change in
New Listings

+ 12.0%

Change in
Closed Sales

+ 3.9%

Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	318	326	+ 2.5%	1,159	1,058	- 8.7%
Closed Sales	142	159	+ 12.0%	448	519	+ 15.8%
Median Sales Price	\$129,900	\$135,000	+ 3.9%	\$113,900	\$120,000	+ 5.4%
Percent of Original List Price Received at Sale*	91.6%	91.8%	+ 0.2%	90.1%	88.7%	- 1.6%
Months Supply of Inventory	9.7	7.5	- 23.3%	--	--	--
Inventory of Homes for Sale	1,308	1,103	- 15.7%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

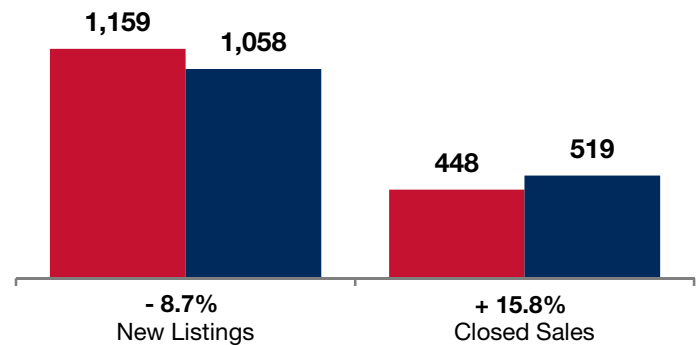
April

■ 2011 ■ 2012

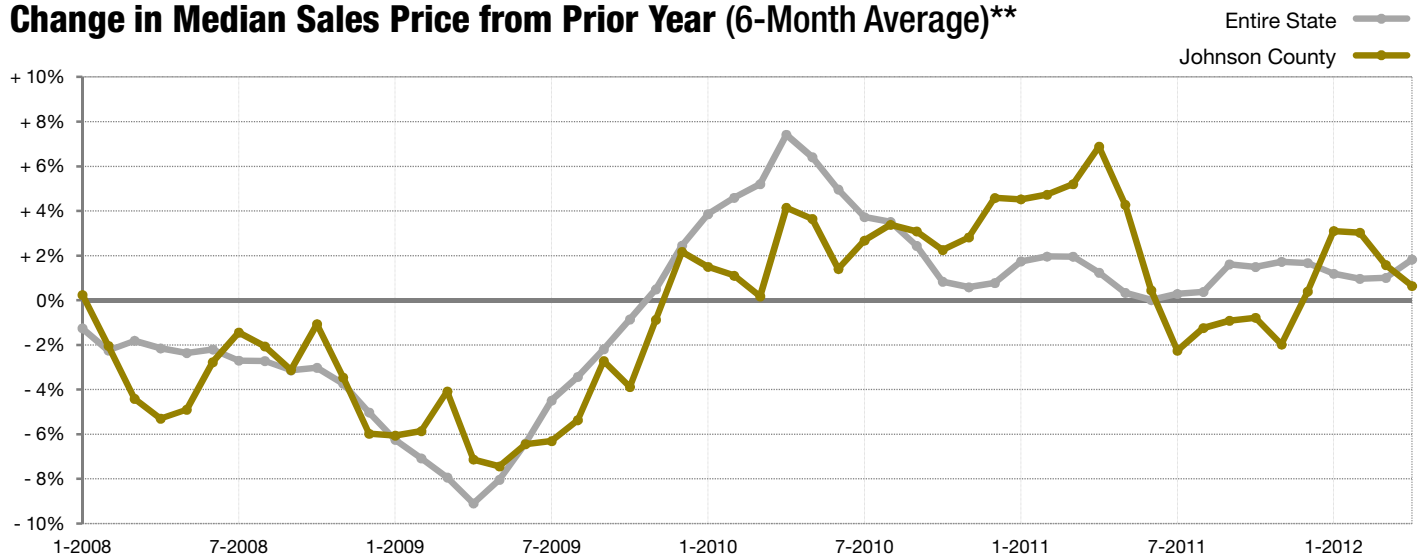


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.