

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Knox County

+ 53.3%

Change in
New Listings

+ 17.4%

Change in
Closed Sales

- 16.5%

Change in
Median Sales Price

April

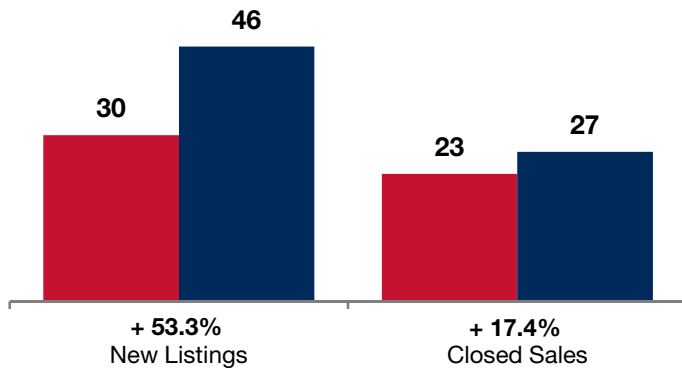
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	30	46	+ 53.3%	97	145	+ 49.5%
Closed Sales	23	27	+ 17.4%	86	79	- 8.1%
Median Sales Price	\$97,000	\$81,000	- 16.5%	\$66,250	\$84,000	+ 26.8%
Percent of Original List Price Received at Sale*	89.8%	88.4%	- 1.6%	89.4%	90.7%	+ 1.4%
Months Supply of Inventory	7.3	7.1	- 2.9%	--	--	--
Inventory of Homes for Sale	145	161	+ 11.0%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

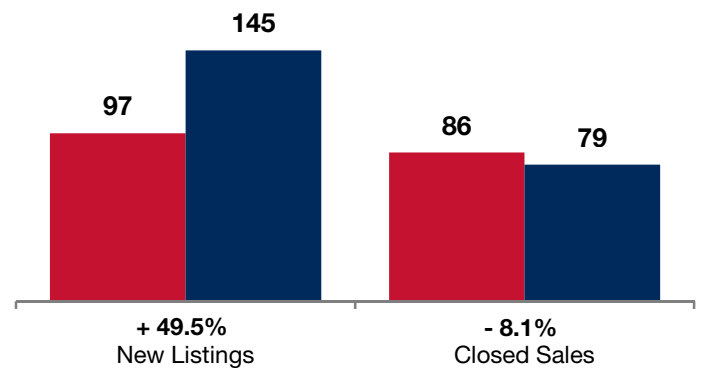
April

■ 2011 ■ 2012

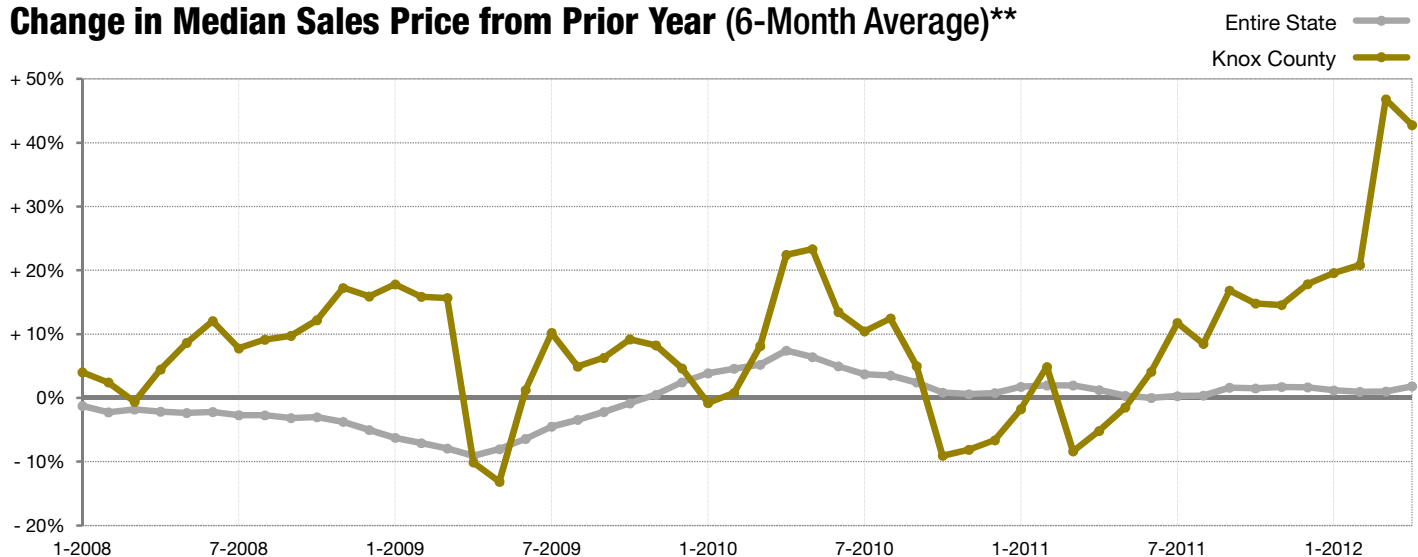


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.