

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Kosciusko County

**+ 10.5%**

Change in  
New Listings

**+ 83.7%**

Change in  
Closed Sales

**+ 16.6%**

Change in  
Median Sales Price

### April

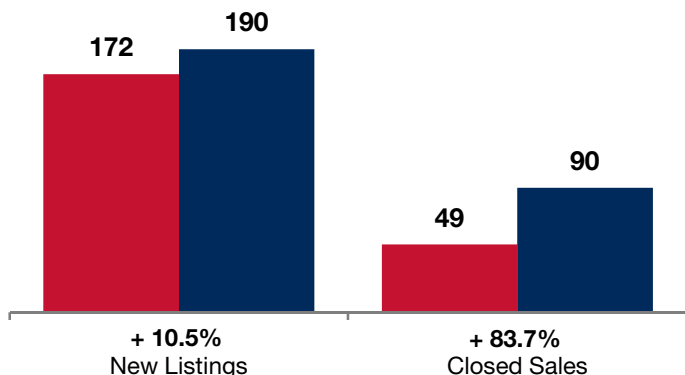
### Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	172	190	+ 10.5%	523	596	+ 14.0%
Closed Sales	49	90	+ 83.7%	200	223	+ 11.5%
Median Sales Price	\$105,450	\$123,000	+ 16.6%	\$115,000	\$115,000	0.0%
Percent of Original List Price Received at Sale*	84.6%	91.0%	+ 7.6%	87.2%	89.4%	+ 2.5%
Months Supply of Inventory	14.3	13.4	- 6.0%	--	--	--
Inventory of Homes for Sale	883	885	+ 0.2%	--	--	--

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

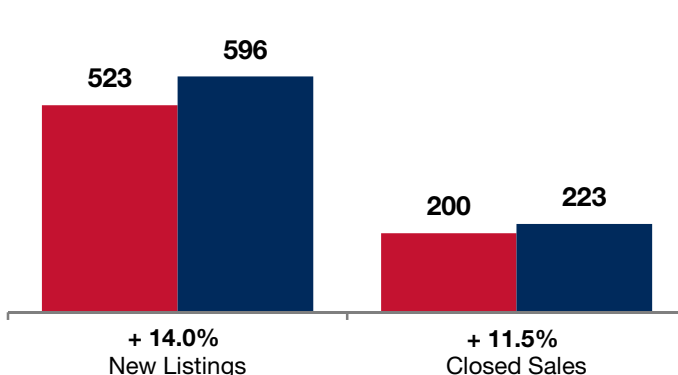
### April

■ 2011 ■ 2012

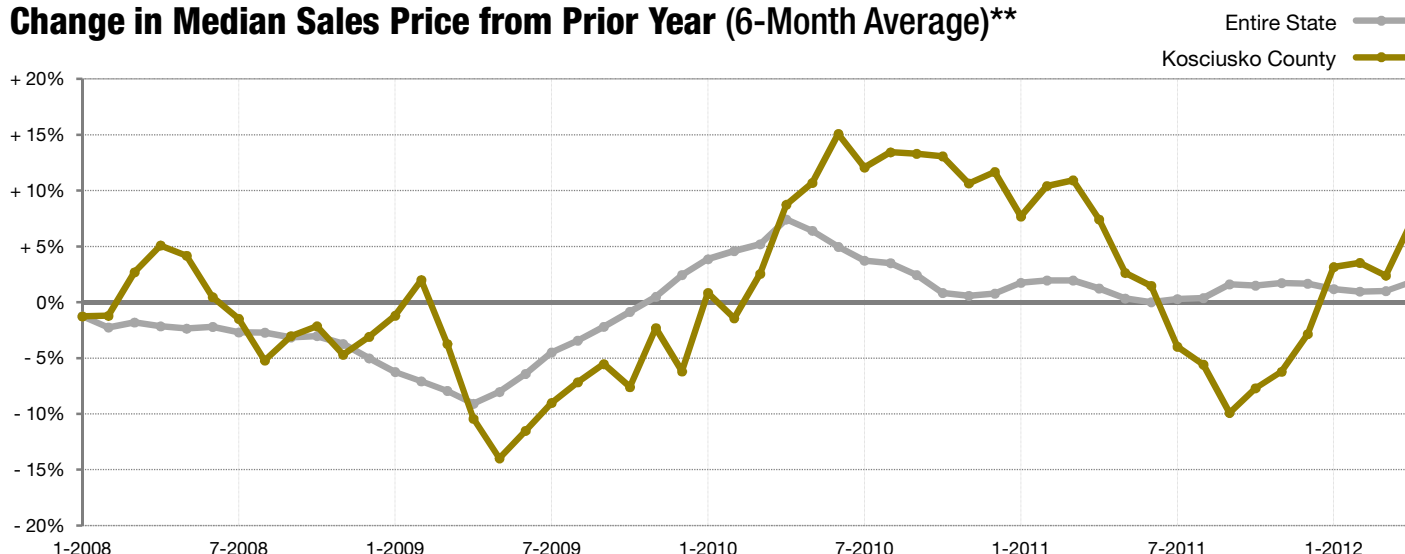


### Year to Date

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.