

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Lagrange County

- 25.9%

Change in
New Listings

+ 29.4%

Change in
Closed Sales

- 3.1%

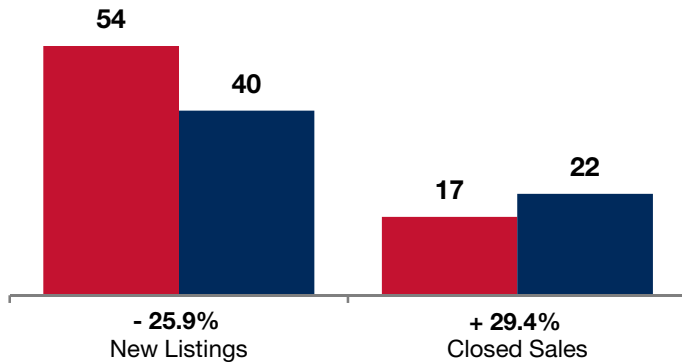
Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	54	40	- 25.9%	191	182	- 4.7%
Closed Sales	17	22	+ 29.4%	54	60	+ 11.1%
Median Sales Price	\$96,500	\$93,500	- 3.1%	\$87,700	\$89,900	+ 2.5%
Percent of Original List Price Received at Sale*	82.6%	86.1%	+ 4.2%	83.1%	88.1%	+ 6.0%
Months Supply of Inventory	19.0	17.6	- 7.5%	--	--	--
Inventory of Homes for Sale	347	365	+ 5.2%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

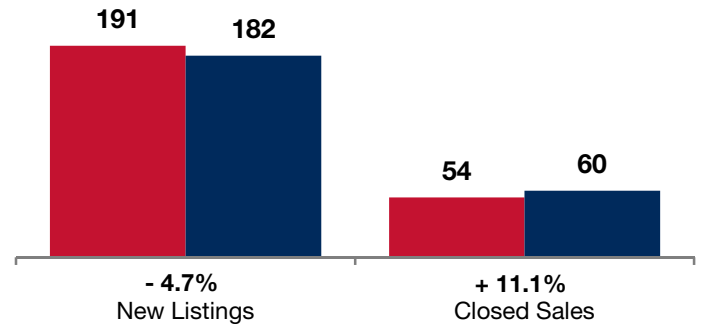
April

■ 2011 ■ 2012

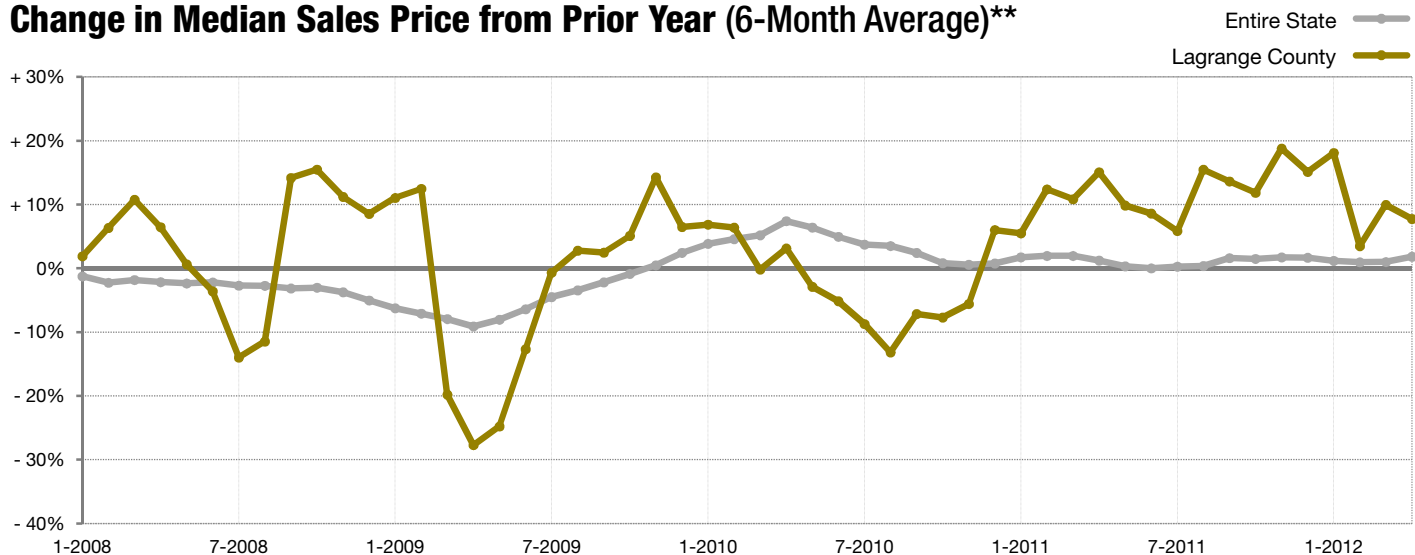


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.