

# Local Market Update – April 2012

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## Lake County

**- 0.9%**

Change in  
New Listings

**+ 7.9%**

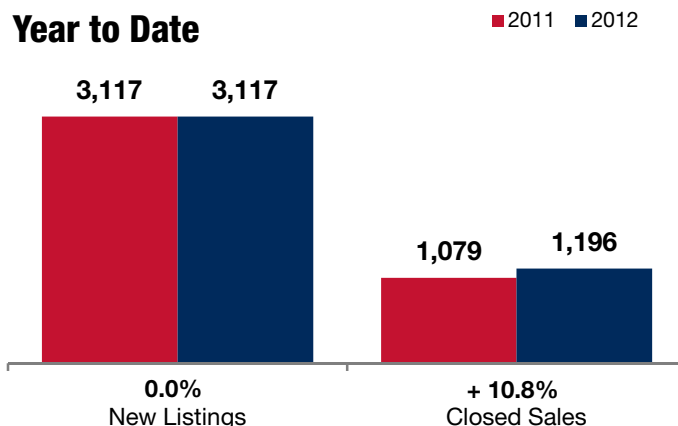
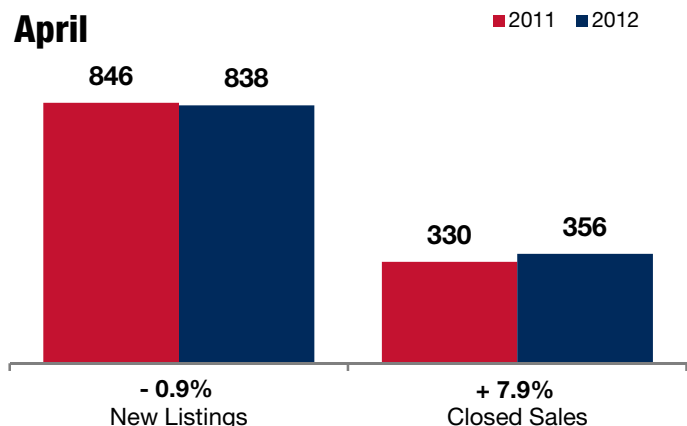
Change in  
Closed Sales

**0.0%**

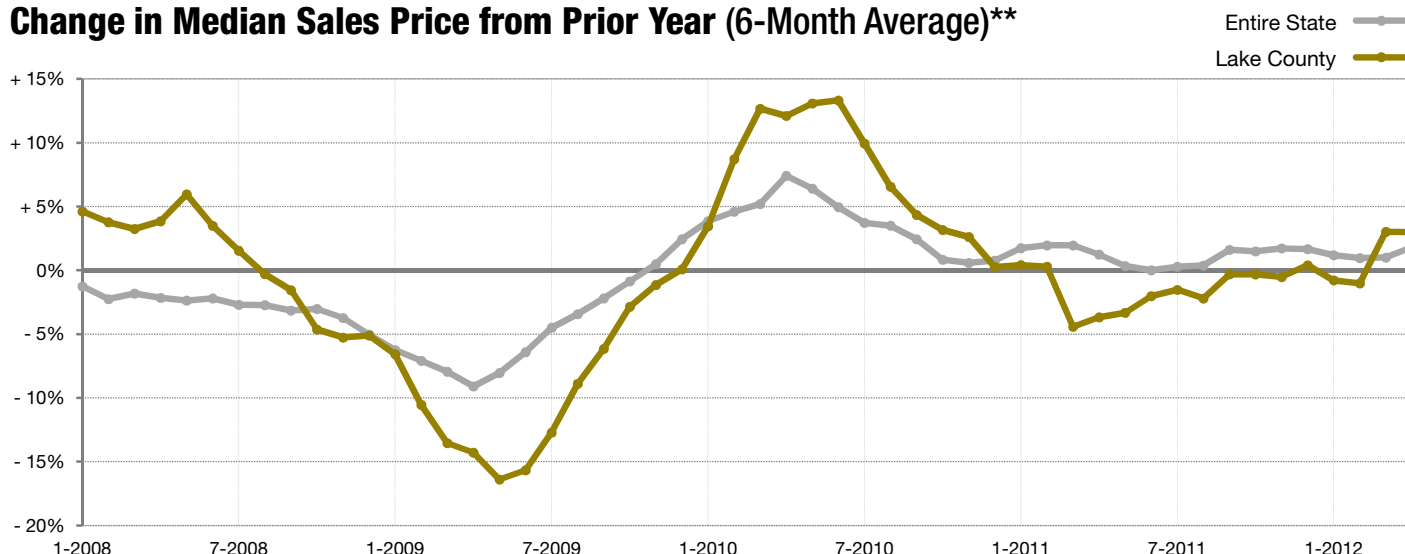
Change in  
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	846	838	- 0.9%	3,117	3,117	0.0%
Closed Sales	330	356	+ 7.9%	1,079	1,196	+ 10.8%
Median Sales Price	\$125,000	\$125,000	0.0%	\$115,950	\$115,000	- 0.8%
Percent of Original List Price Received at Sale*	91.3%	90.7%	- 0.6%	90.8%	90.7%	- 0.2%
Months Supply of Inventory	12.5	11.4	- 8.4%	--	--	--
Inventory of Homes for Sale	3,970	3,767	- 5.1%	--	--	--

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.