

# Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



**+ 23.2%**

Change in  
New Listings

**+ 30.5%**

Change in  
Closed Sales

**+ 10.6%**

Change in  
Median Sales Price

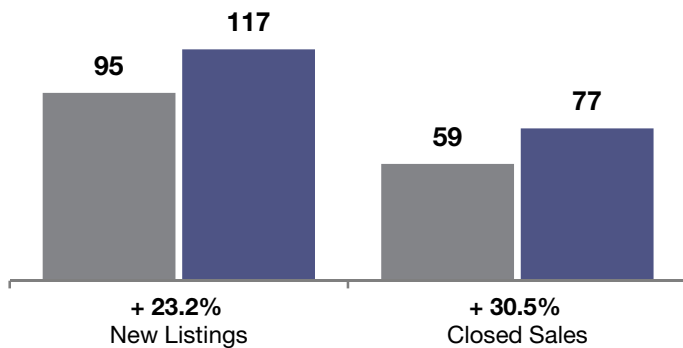
## LaPorte County

	December			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	95	117	+ 23.2%	2,014	2,152	+ 6.9%
Closed Sales	59	77	+ 30.5%	948	1,152	+ 21.5%
Median Sales Price	\$99,900	<b>\$110,500</b>	+ 10.6%	\$102,000	<b>\$114,000</b>	+ 11.8%
Percent of Original List Price Received at Sale*	86.3%	<b>87.4%</b>	+ 1.3%	89.7%	<b>90.0%</b>	+ 0.3%
Months Supply of Inventory	9.8	7.8	- 20.7%	--	--	--
Inventory of Homes for Sale	774	746	- 3.6%	--	--	--

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### December

■ 2012 ■ 2013

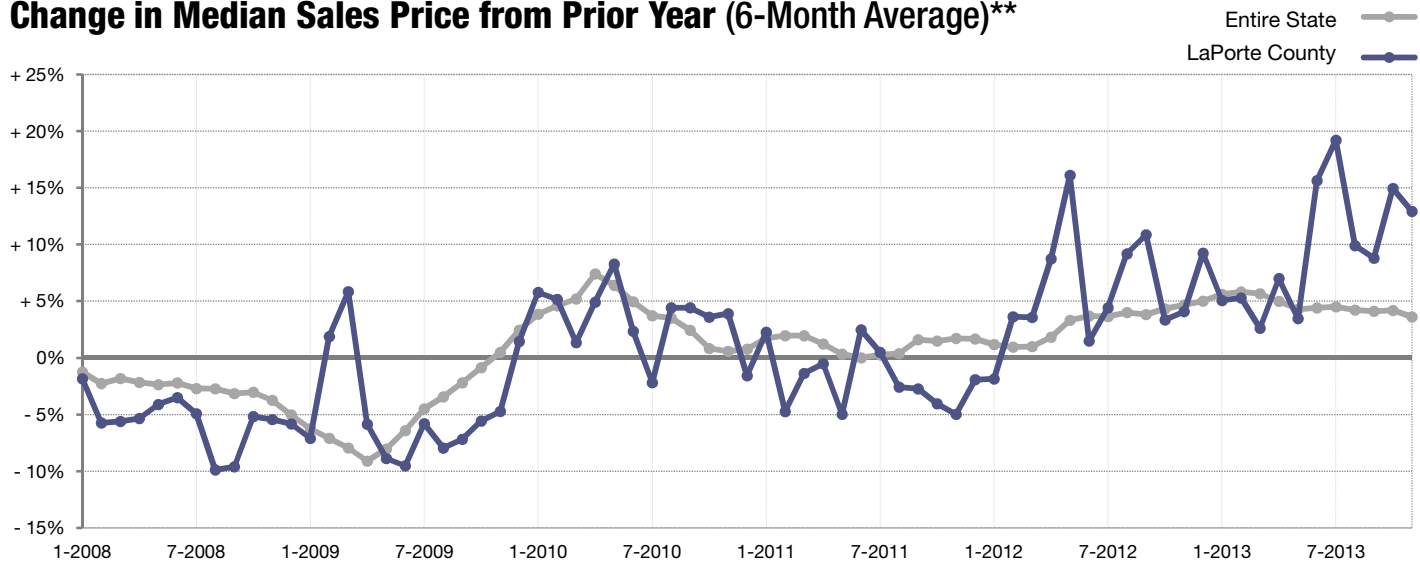


### Year to Date

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.