

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



LaPorte County

- 25.5%

Change in
New Listings

- 1.4%

Change in
Closed Sales

+ 26.4%

Change in
Median Sales Price

April

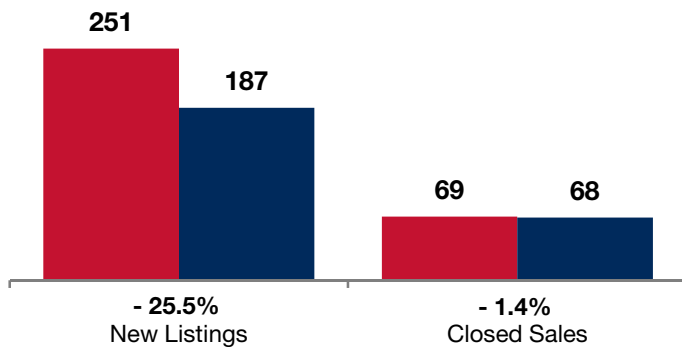
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	251	187	- 25.5%	755	714	- 5.4%
Closed Sales	69	68	- 1.4%	264	245	- 7.2%
Median Sales Price	\$94,000	\$118,775	+ 26.4%	\$91,000	\$96,250	+ 5.8%
Percent of Original List Price Received at Sale*	87.5%	92.1%	+ 5.3%	89.0%	89.9%	+ 1.1%
Months Supply of Inventory	13.7	13.1	- 3.8%	--	--	--
Inventory of Homes for Sale	1,026	934	- 9.0%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

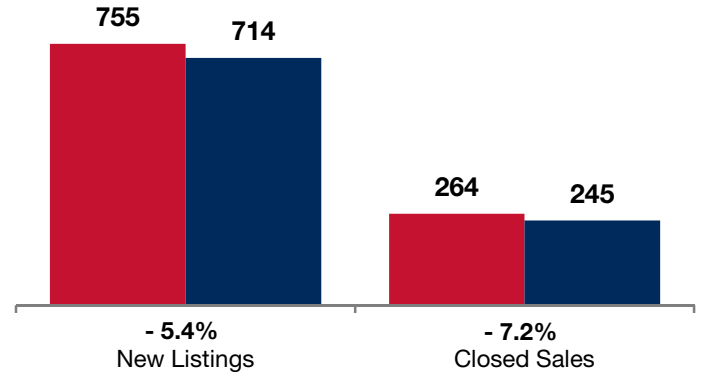
April

■ 2011 ■ 2012

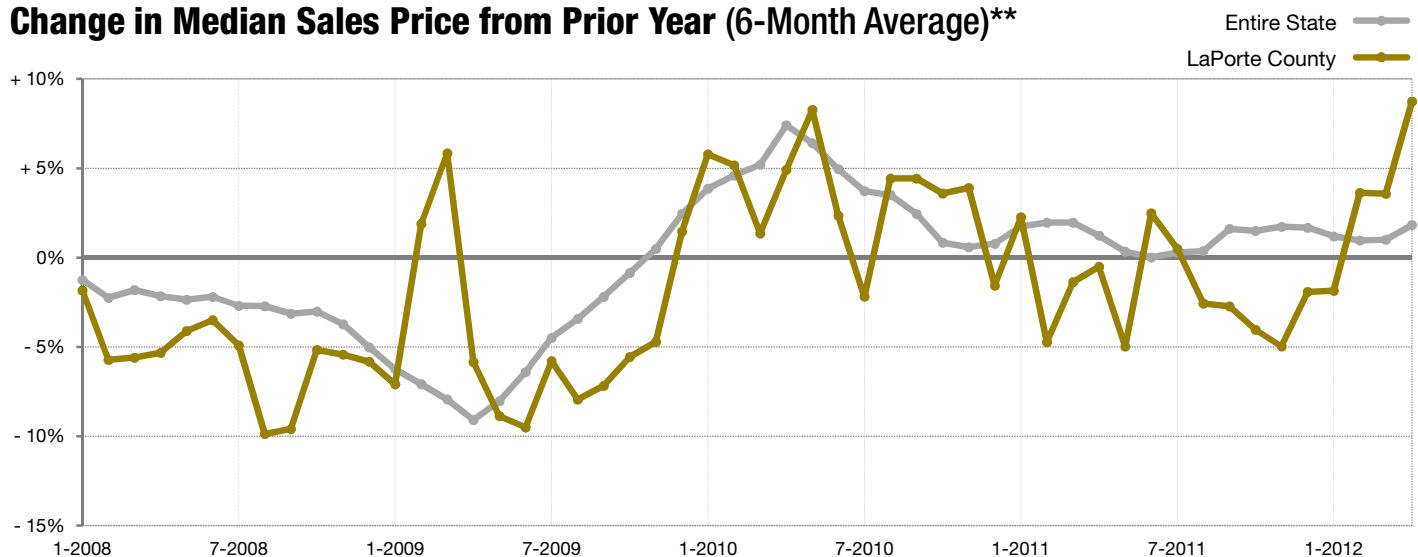


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.