

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Marion County

**- 1.1%**

Change in  
New Listings

**+ 20.5%**

Change in  
Closed Sales

**+ 10.5%**

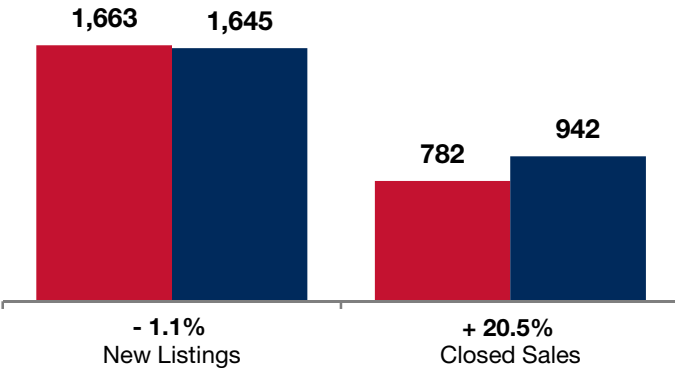
Change in  
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	1,663	<b>1,645</b>	- 1.1%	6,316	<b>6,081</b>	- 3.7%
Closed Sales	782	<b>942</b>	+ 20.5%	2,499	<b>3,036</b>	+ 21.5%
Median Sales Price	\$95,000	<b>\$105,000</b>	+ 10.5%	\$89,900	<b>\$97,250</b>	+ 8.2%
Percent of Original List Price Received at Sale*	88.8%	<b>88.9%</b>	+ 0.1%	88.3%	<b>87.1%</b>	- 1.4%
Months Supply of Inventory	10.1	<b>7.7</b>	- 23.2%	--	--	--
Inventory of Homes for Sale	7,376	<b>6,235</b>	- 15.5%	--	--	--

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

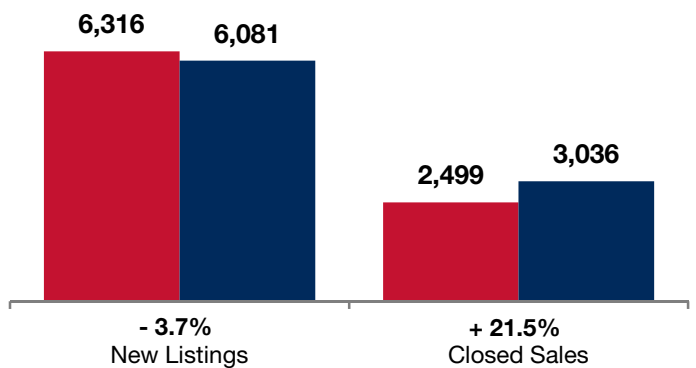
### April

■ 2011 ■ 2012

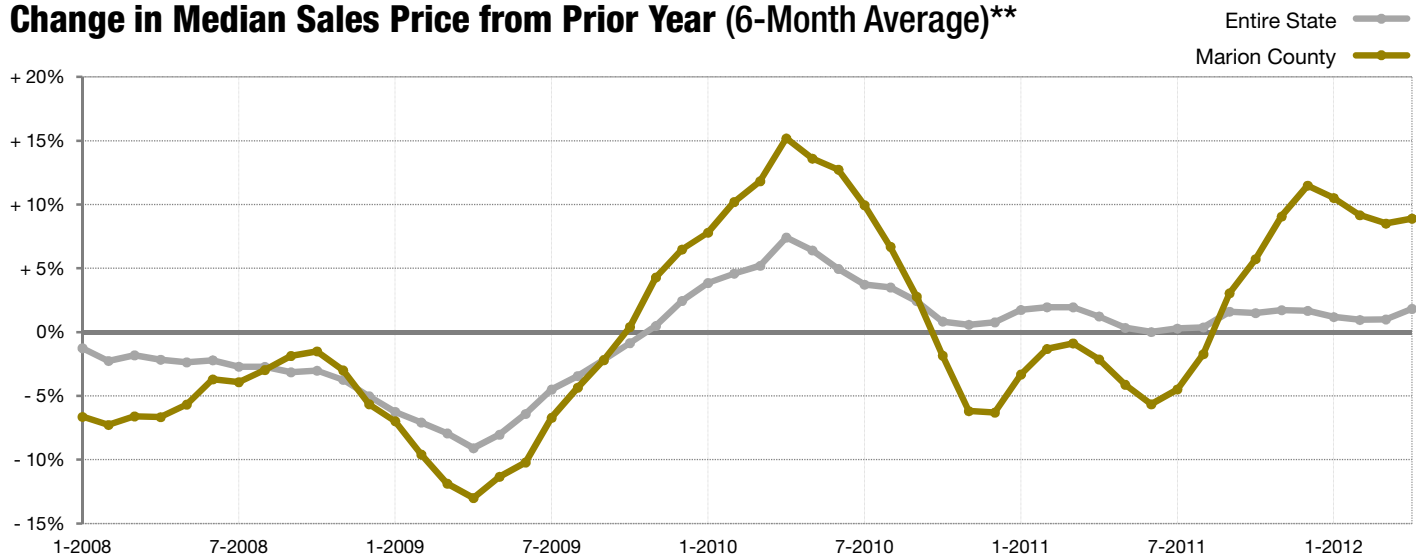


### Year to Date

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.