

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Martin County

- 42.9%

Change in
New Listings

- 100.0%

Change in
Closed Sales

- 100.0%

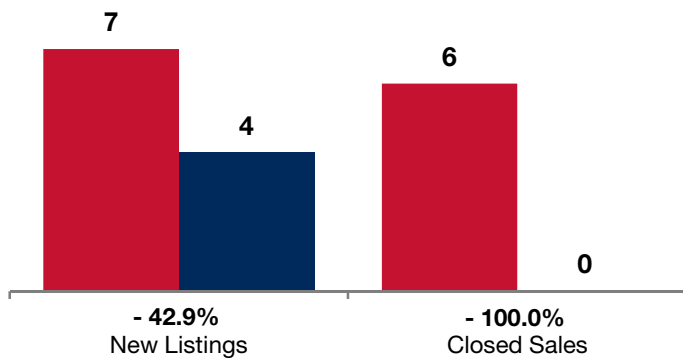
Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	7	4	- 42.9%	23	17	- 26.1%
Closed Sales	6	0	- 100.0%	19	9	- 52.6%
Median Sales Price	\$111,000	\$0	- 100.0%	\$100,500	\$110,000	+ 9.5%
Percent of Original List Price Received at Sale*	93.4%	0.0%	- 100.0%	91.3%	87.8%	- 3.9%
Months Supply of Inventory	6.0	8.8	+ 47.1%	--	--	--
Inventory of Homes for Sale	26	30	+ 15.4%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

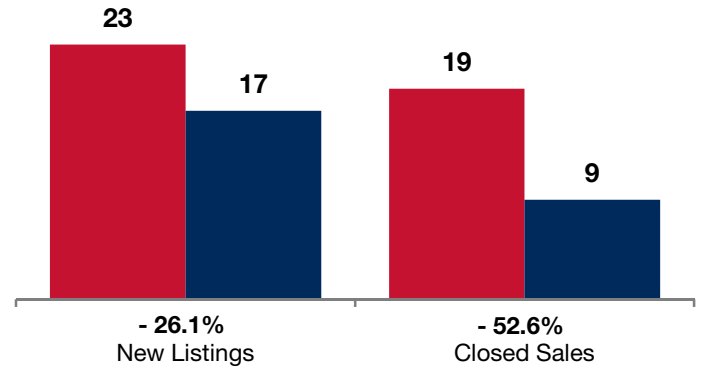
April

■ 2011 ■ 2012

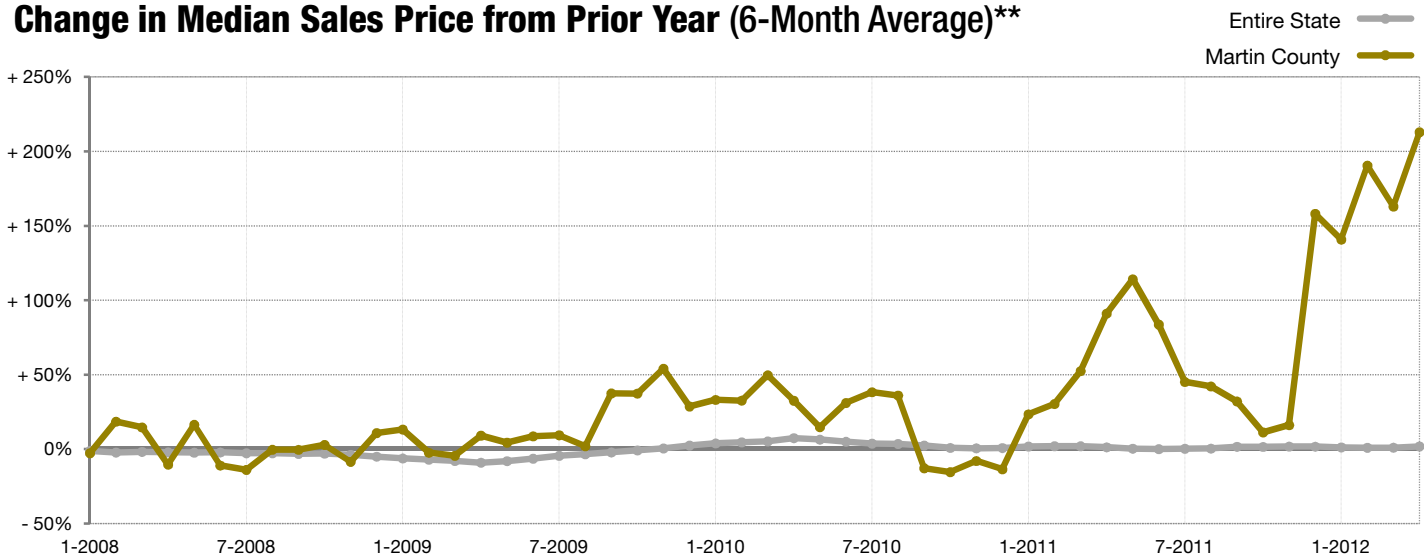


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).
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