

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Montgomery County

**- 3.8%**

Change in  
New Listings

**+ 20.0%**

Change in  
Closed Sales

**+ 15.0%**

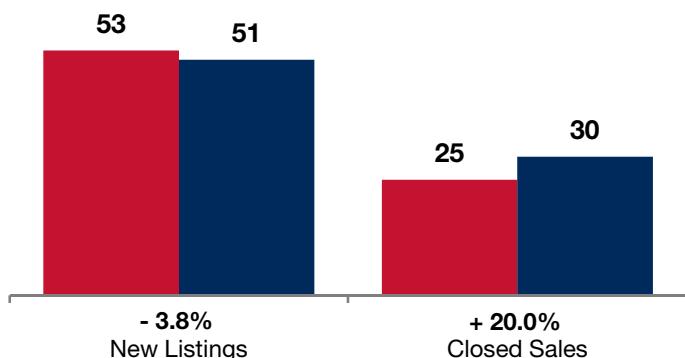
Change in  
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	53	51	- 3.8%	228	192	- 15.8%
Closed Sales	25	30	+ 20.0%	89	113	+ 27.0%
Median Sales Price	\$85,000	\$97,750	+ 15.0%	\$81,890	\$91,000	+ 11.1%
Percent of Original List Price Received at Sale*	83.9%	84.8%	+ 1.1%	89.0%	87.0%	- 2.2%
Months Supply of Inventory	9.5	7.2	- 24.3%	--	--	--
Inventory of Homes for Sale	295	252	- 14.6%	--	--	--

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

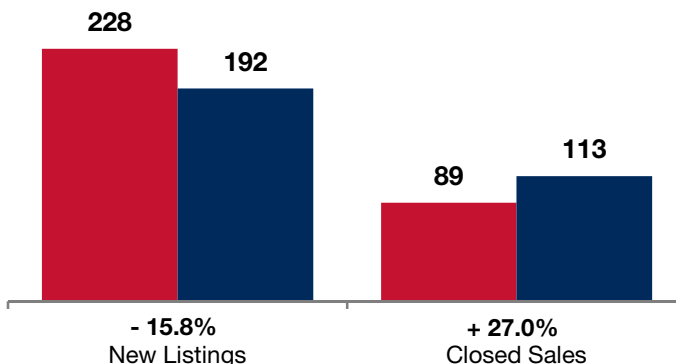
### April

■ 2011 ■ 2012

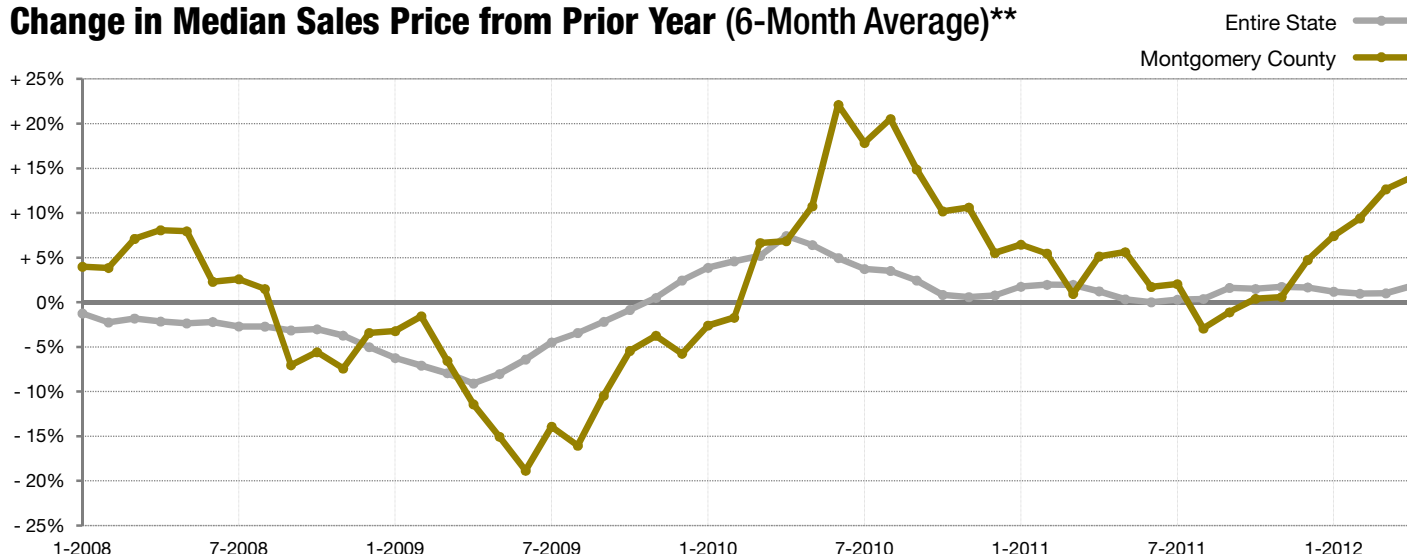


### Year to Date

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.