

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Pike County

- 20.0%

Change in
New Listings

- 27.3%

Change in
Closed Sales

+ 3.3%

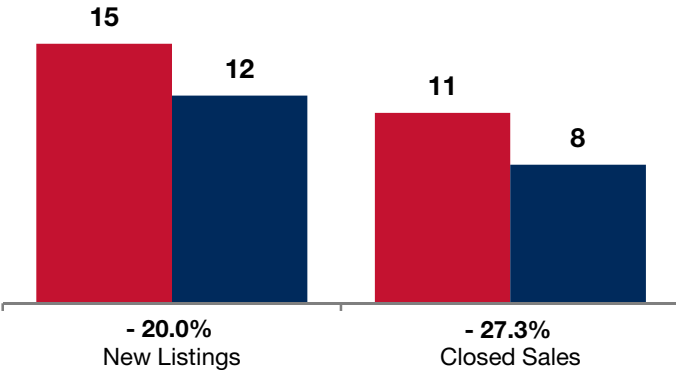
Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	15	12	- 20.0%	52	45	- 13.5%
Closed Sales	11	8	- 27.3%	32	26	- 18.8%
Median Sales Price	\$69,000	\$71,250	+ 3.3%	\$85,234	\$69,000	- 19.0%
Percent of Original List Price Received at Sale*	89.3%	94.5%	+ 5.7%	88.9%	91.6%	+ 3.0%
Months Supply of Inventory	7.6	8.0	+ 4.1%	--	--	--
Inventory of Homes for Sale	63	53	- 15.9%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

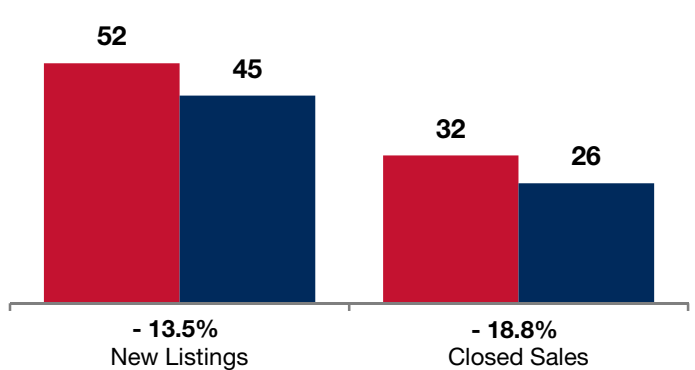
April

■ 2011 ■ 2012

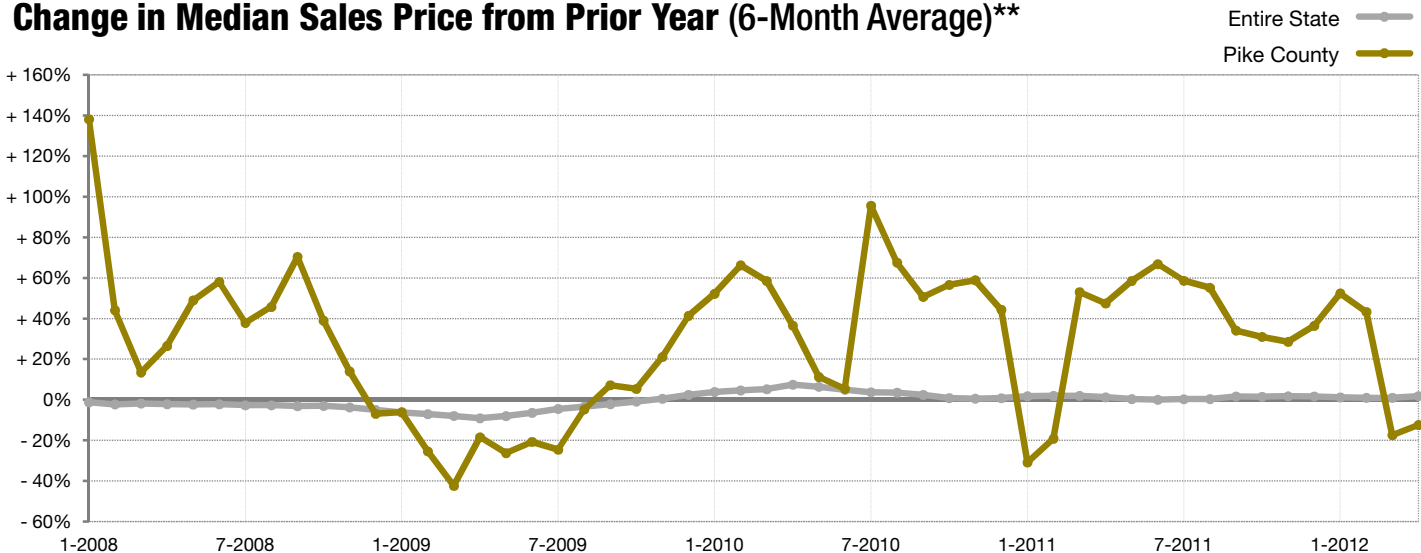


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.