

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Porter County

- 11.5%

Change in
New Listings

+ 10.2%

Change in
Closed Sales

+ 3.1%

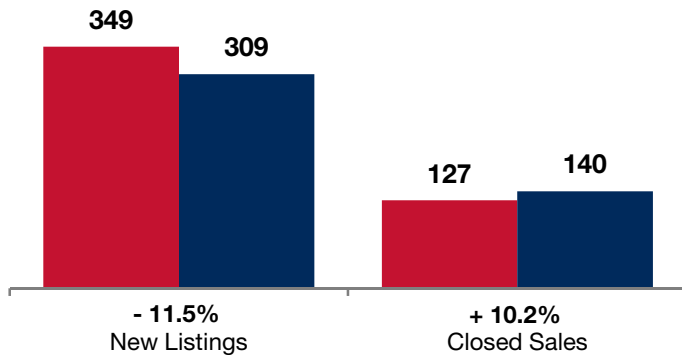
Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	349	309	- 11.5%	1,237	1,148	- 7.2%
Closed Sales	127	140	+ 10.2%	414	459	+ 10.9%
Median Sales Price	\$160,000	\$165,000	+ 3.1%	\$152,450	\$156,500	+ 2.7%
Percent of Original List Price Received at Sale*	91.8%	93.0%	+ 1.3%	90.6%	92.2%	+ 1.8%
Months Supply of Inventory	12.8	10.6	- 17.5%	--	--	--
Inventory of Homes for Sale	1,546	1,405	- 9.1%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

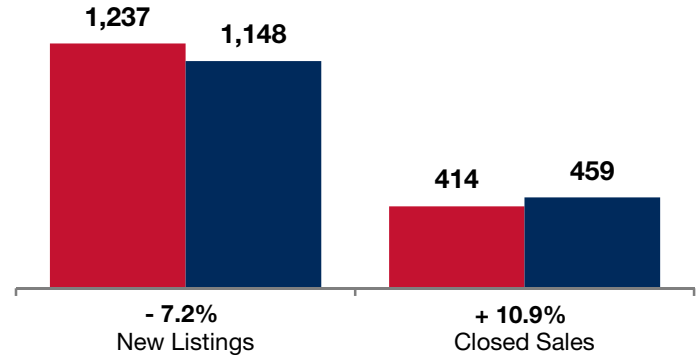
April

■ 2011 ■ 2012

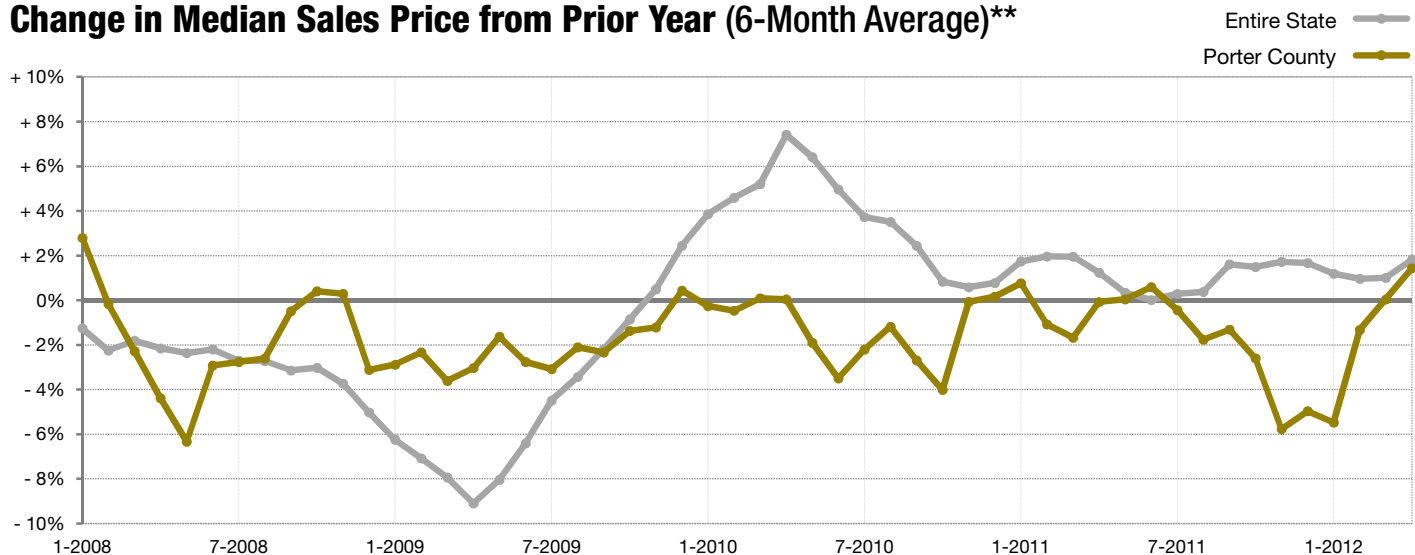


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.