

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Posey County

- 19.2%

Change in
New Listings

- 38.1%

Change in
Closed Sales

- 49.8%

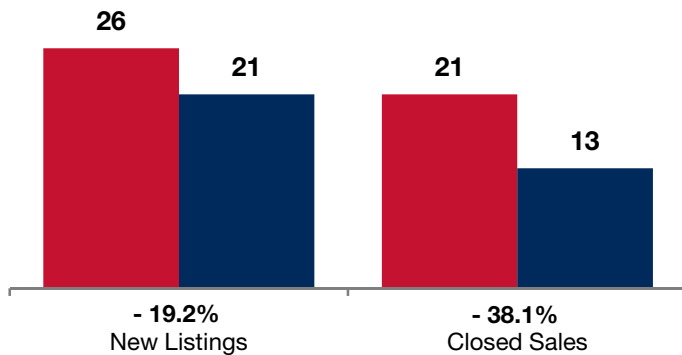
Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	26	21	- 19.2%	127	80	- 37.0%
Closed Sales	21	13	- 38.1%	60	56	- 6.7%
Median Sales Price	\$127,500	\$64,000	- 49.8%	\$117,003	\$105,500	- 9.8%
Percent of Original List Price Received at Sale*	84.9%	80.9%	- 4.8%	88.6%	86.1%	- 2.8%
Months Supply of Inventory	10.2	7.6	- 25.4%	--	--	--
Inventory of Homes for Sale	160	127	- 20.6%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

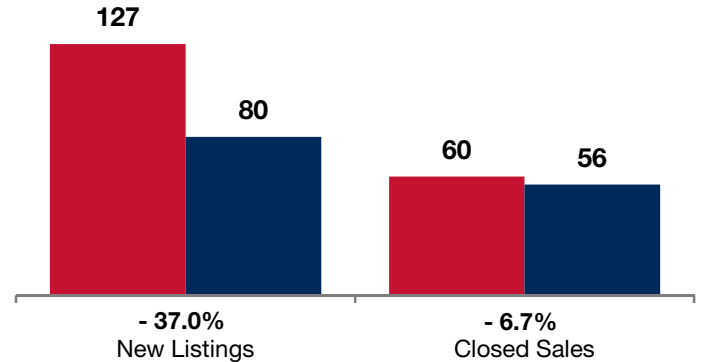
April

■ 2011 ■ 2012

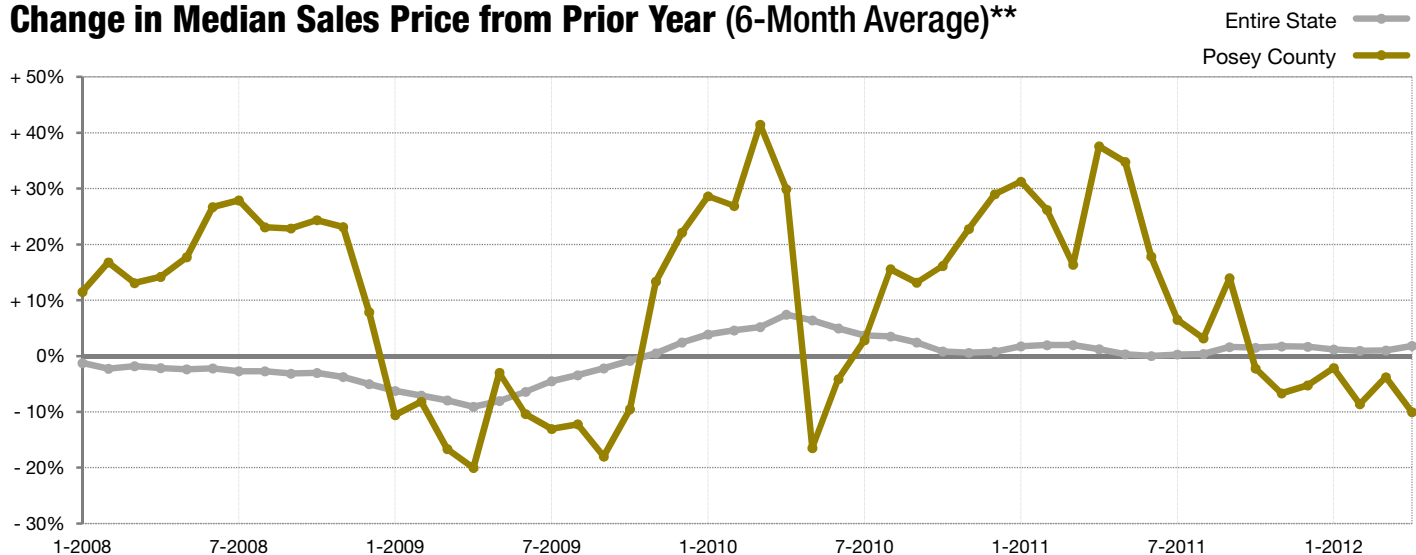


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.