

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Pulaski County

**- 10.0%**

Change in  
New Listings

**- 57.1%**

Change in  
Closed Sales

**- 22.4%**

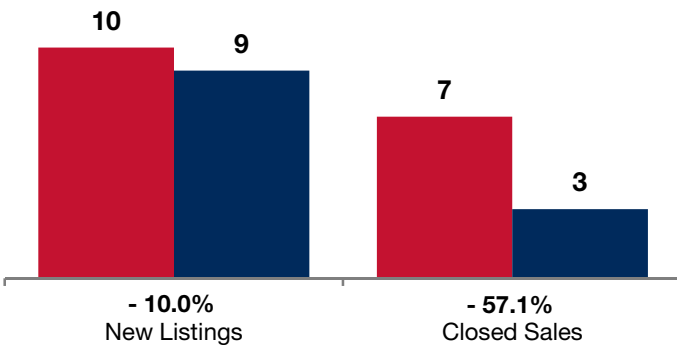
Change in  
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	10	9	- 10.0%	31	27	- 12.9%
Closed Sales	7	3	- 57.1%	18	9	- 50.0%
Median Sales Price	\$58,000	<b>\$45,000</b>	- 22.4%	\$41,200	<b>\$45,100</b>	+ 9.5%
Percent of Original List Price Received at Sale*	78.4%	<b>91.4%</b>	+ 16.5%	87.8%	<b>87.8%</b>	- 0.0%
Months Supply of Inventory	15.9	<b>17.1</b>	+ 7.4%	--	--	--
Inventory of Homes for Sale	61	<b>53</b>	- 13.1%	--	--	--

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

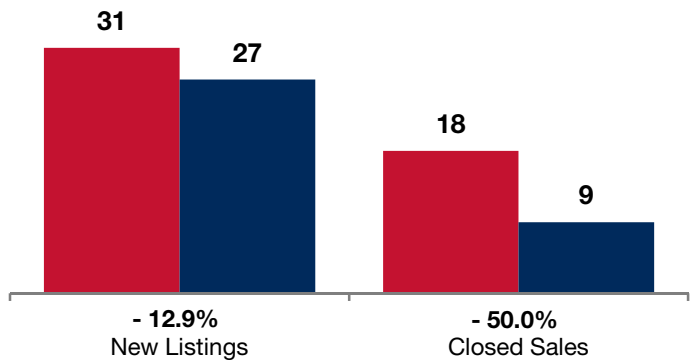
### April

■ 2011 ■ 2012

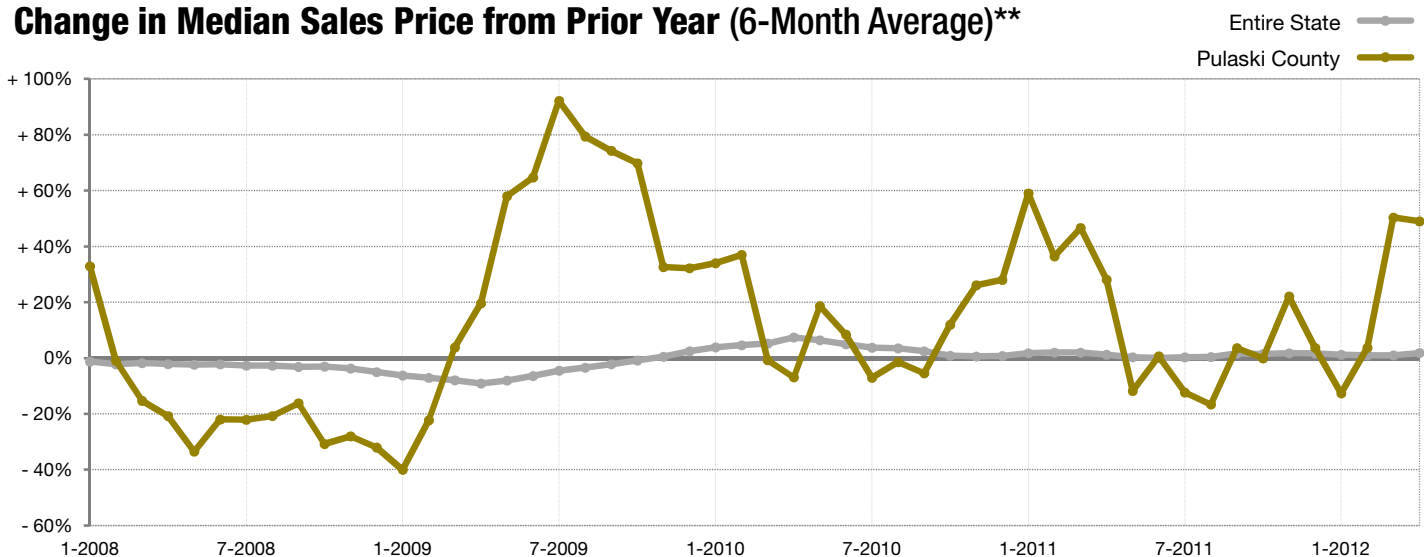


### Year to Date

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.