

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Scott County

- 7.1%

Change in
New Listings

+ 220.0%

Change in
Closed Sales

+ 90.6%

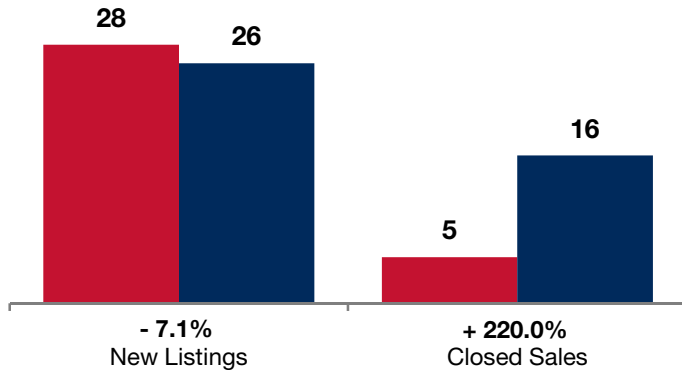
Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	28	26	- 7.1%	113	121	+ 7.1%
Closed Sales	5	16	+ 220.0%	38	56	+ 47.4%
Median Sales Price	\$32,000	\$61,000	+ 90.6%	\$58,400	\$66,500	+ 13.9%
Percent of Original List Price Received at Sale*	82.6%	95.0%	+ 15.0%	91.4%	94.6%	+ 3.5%
Months Supply of Inventory	12.2	9.0	- 25.8%	--	--	--
Inventory of Homes for Sale	133	116	- 12.8%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

April

■ 2011 ■ 2012

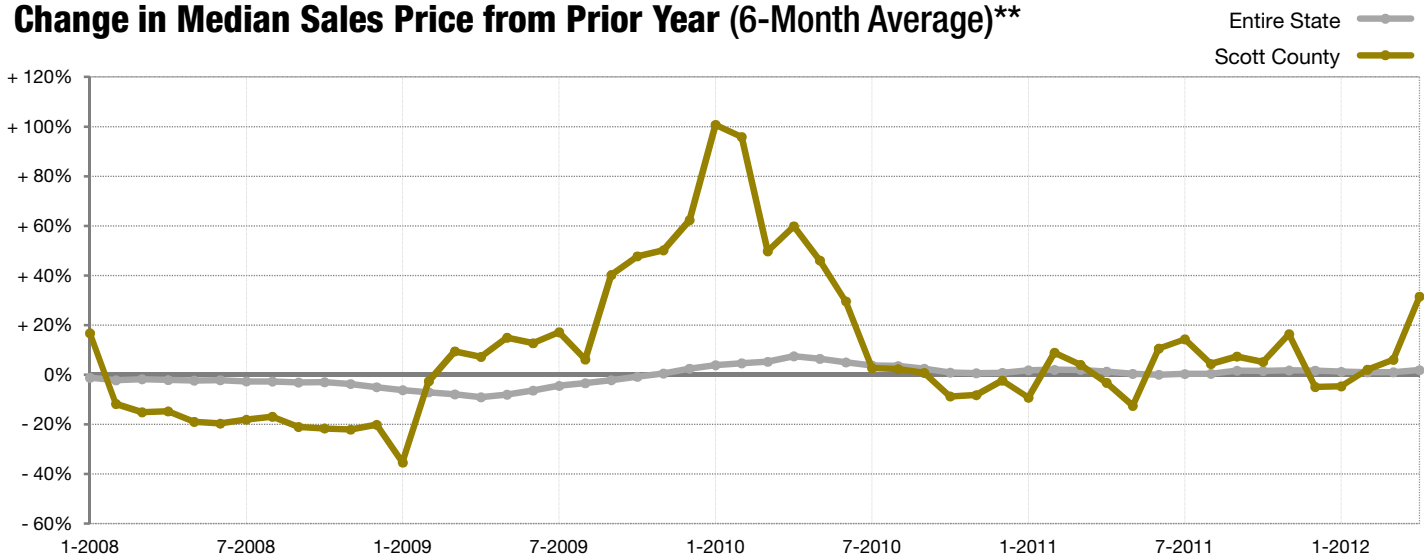


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.