

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



**+ 136.8%**      **+ 125.0%**      **- 29.2%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

## Spencer County

### April

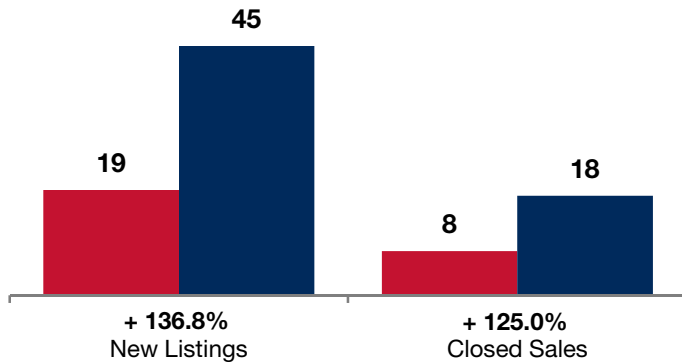
### Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	19	45	+ 136.8%	79	108	+ 36.7%
Closed Sales	8	18	+ 125.0%	33	42	+ 27.3%
Median Sales Price	\$120,000	\$85,000	- 29.2%	\$102,000	\$85,000	- 16.7%
Percent of Original List Price Received at Sale*	93.0%	88.0%	- 5.3%	90.4%	86.5%	- 4.4%
Months Supply of Inventory	15.5	13.5	- 12.8%	--	--	--
Inventory of Homes for Sale	154	158	+ 2.6%	--	--	--

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### April

■ 2011 ■ 2012

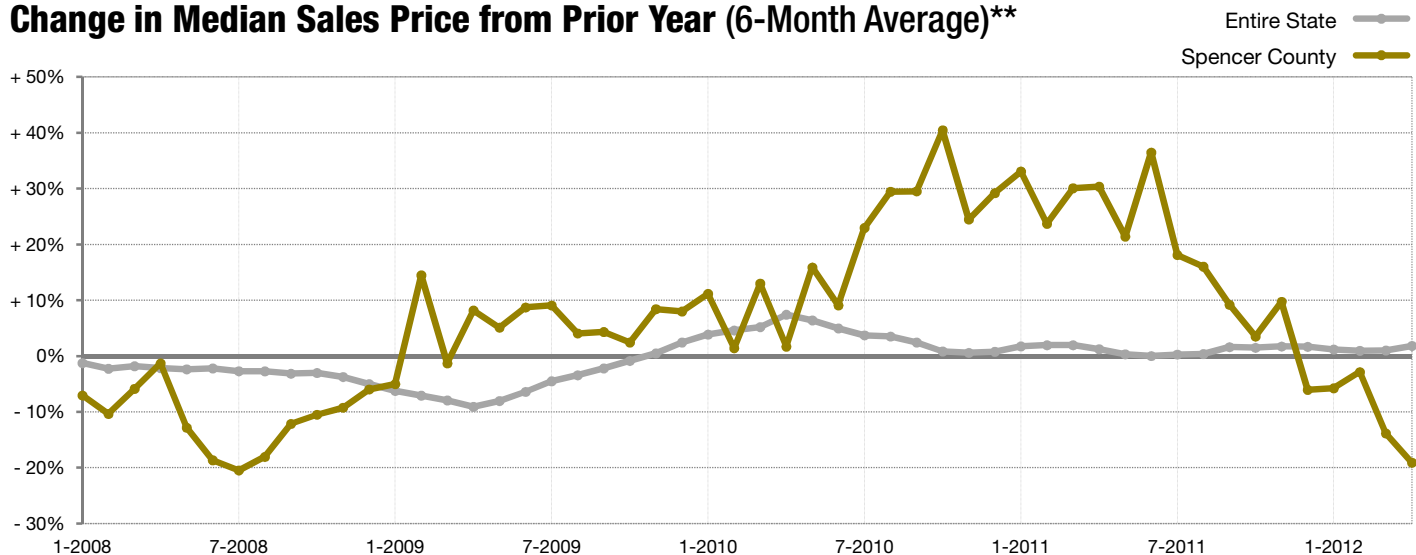


### Year to Date

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.