

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Entire State

**+ 2.3%**

Change in  
New Listings

**+ 13.0%**

Change in  
Closed Sales

**+ 2.7%**

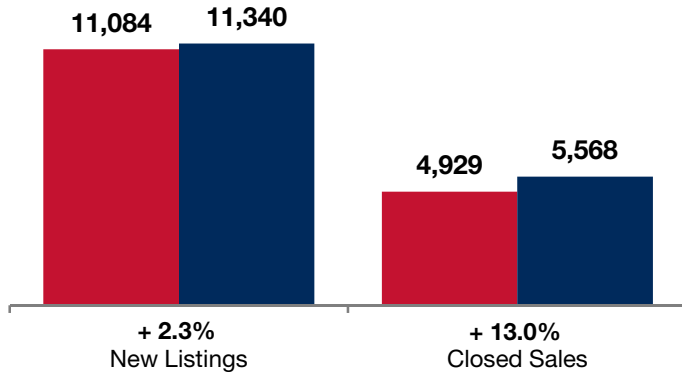
Change in  
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	11,084	<b>11,340</b>	+ 2.3%	39,904	<b>40,681</b>	+ 1.9%
Closed Sales	4,929	<b>5,568</b>	+ 13.0%	15,777	<b>18,038</b>	+ 14.3%
Median Sales Price	\$113,000	<b>\$116,000</b>	+ 2.7%	\$105,000	<b>\$110,000</b>	+ 4.8%
Percent of Original List Price Received at Sale*	90.5%	<b>90.7%</b>	+ 0.1%	89.9%	<b>89.6%</b>	- 0.3%
Months Supply of Inventory	10.8	<b>9.3</b>	- 14.2%	--	--	--
Inventory of Homes for Sale	50,076	<b>46,571</b>	- 7.0%	--	--	--

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

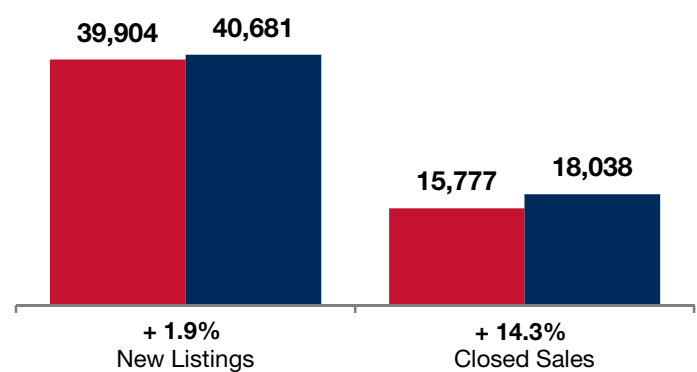
### April

■ 2011 ■ 2012



### Year to Date

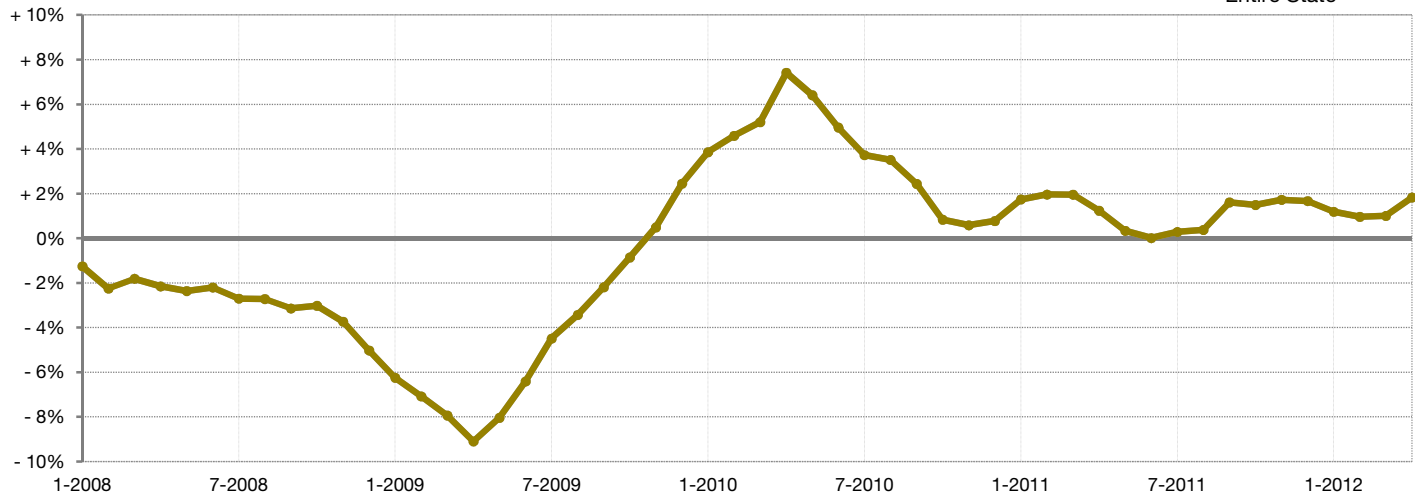
■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

Entire State —

Entire State —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.