

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Switzerland County

- 26.7%

Change in
New Listings

- 16.7%

Change in
Closed Sales

- 66.8%

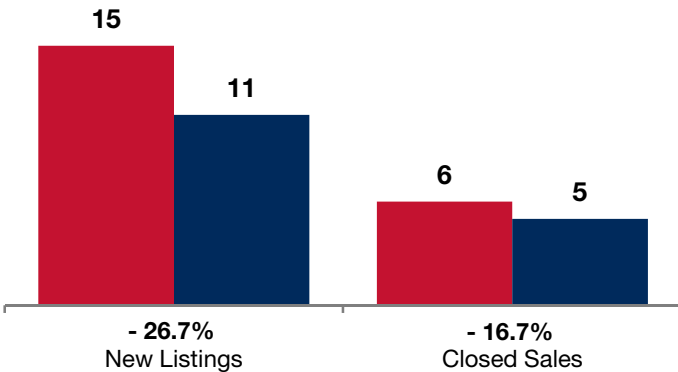
Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	15	11	- 26.7%	57	41	- 28.1%
Closed Sales	6	5	- 16.7%	11	15	+ 36.4%
Median Sales Price	\$101,250	\$33,653	- 66.8%	\$72,500	\$62,000	- 14.5%
Percent of Original List Price Received at Sale*	88.7%	73.1%	- 17.5%	90.9%	87.0%	- 4.3%
Months Supply of Inventory	27.1	16.2	- 40.1%	--	--	--
Inventory of Homes for Sale	106	73	- 31.1%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

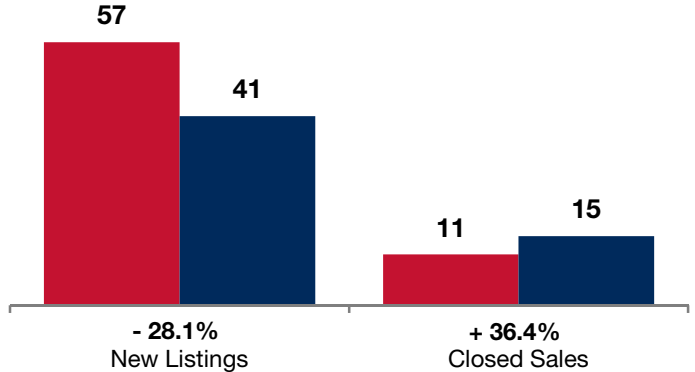
April

■ 2011 ■ 2012

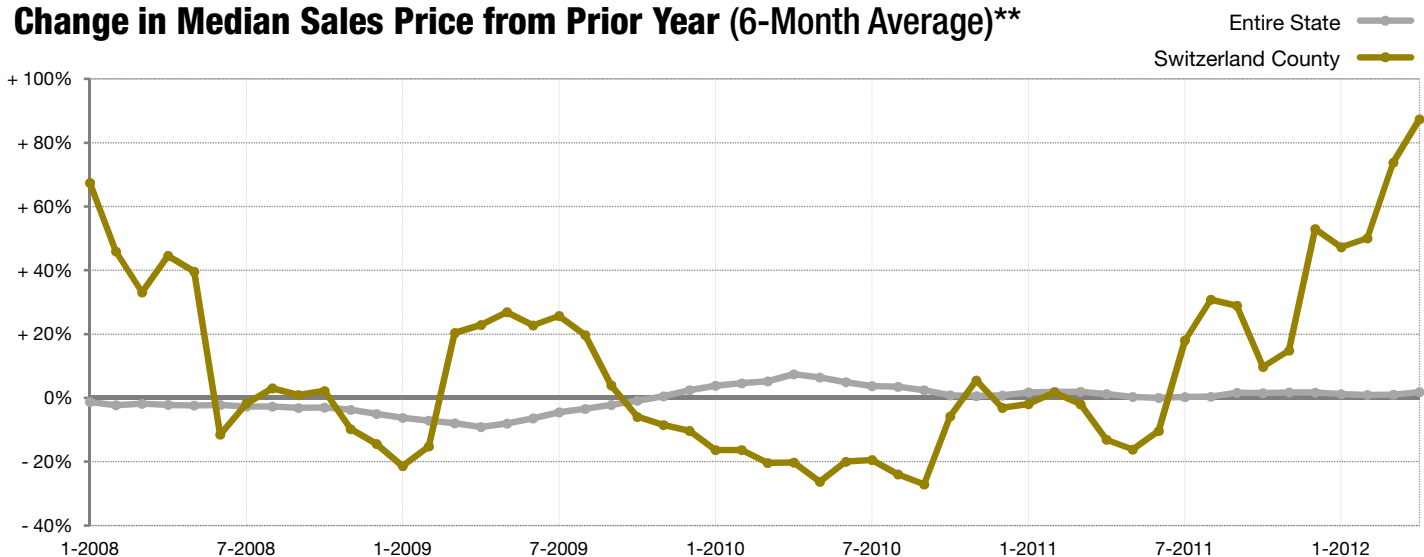


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.