

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



+ 0.6%

Change in
New Listings

+ 26.1%

Change in
Closed Sales

+ 2.7%

Change in
Median Sales Price

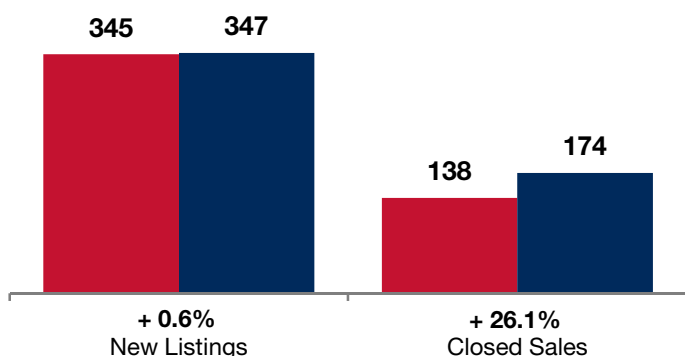
Tippecanoe County

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	345	347	+ 0.6%	1,067	1,131	+ 6.0%
Closed Sales	138	174	+ 26.1%	412	508	+ 23.3%
Median Sales Price	\$116,875	\$120,000	+ 2.7%	\$115,000	\$119,590	+ 4.0%
Percent of Original List Price Received at Sale*	89.0%	94.2%	+ 5.9%	89.0%	92.8%	+ 4.3%
Months Supply of Inventory	9.1	7.2	- 21.2%	--	--	--
Inventory of Homes for Sale	1,178	1,010	- 14.3%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

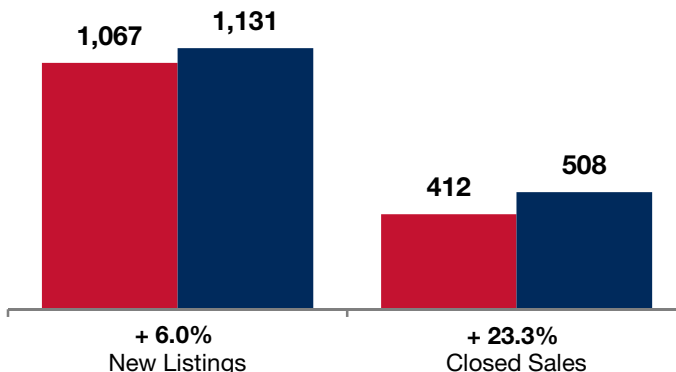
April

■ 2011 ■ 2012

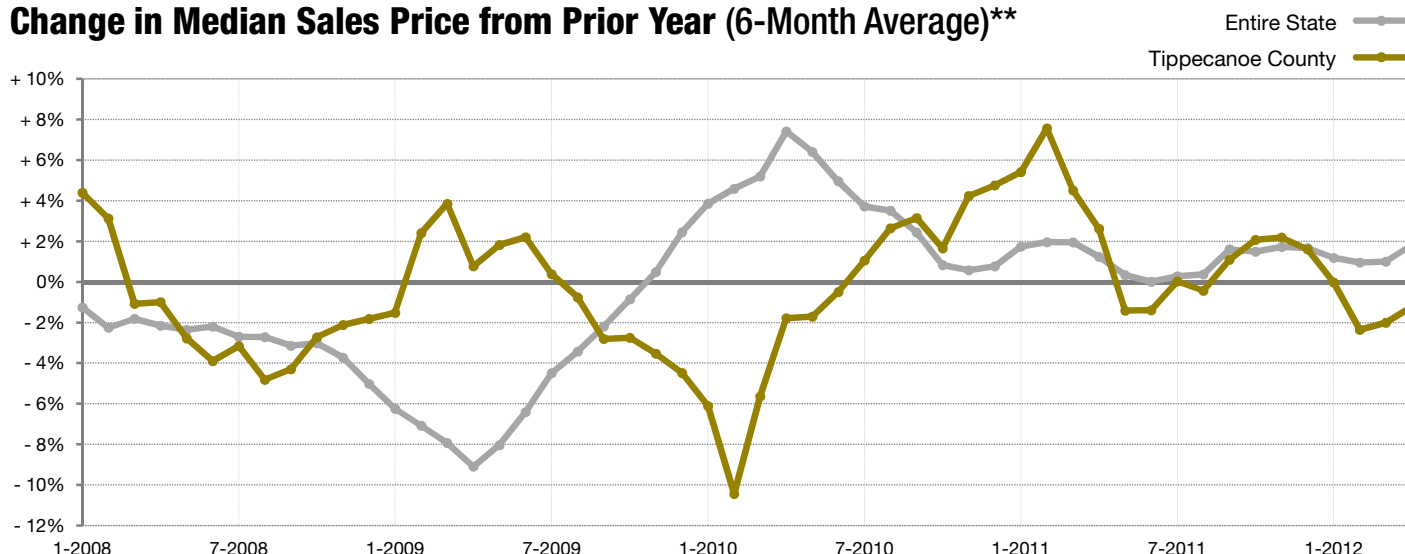


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.