

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Tipton County

- 21.1%

Change in
New Listings

+ 60.0%

Change in
Closed Sales

- 36.8%

Change in
Median Sales Price

April

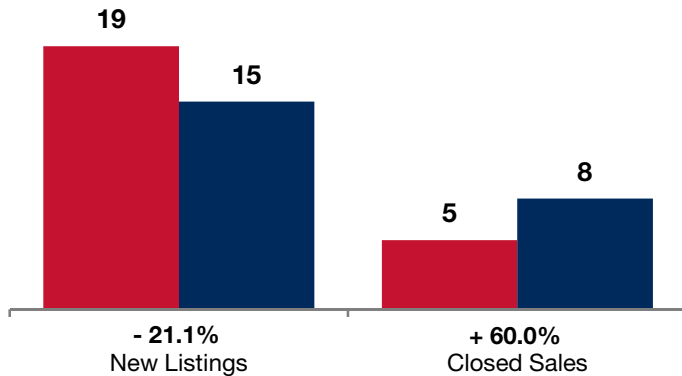
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	19	15	- 21.1%	52	72	+ 38.5%
Closed Sales	5	8	+ 60.0%	27	29	+ 7.4%
Median Sales Price	\$85,000	\$53,700	- 36.8%	\$81,900	\$127,500	+ 55.7%
Percent of Original List Price Received at Sale*	95.3%	94.8%	- 0.5%	94.7%	93.1%	- 1.7%
Months Supply of Inventory	10.7	13.5	+ 26.6%	--	--	--
Inventory of Homes for Sale	91	105	+ 15.4%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

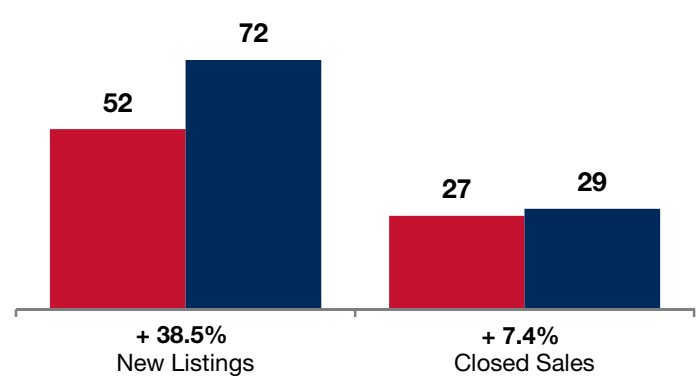
April

■ 2011 ■ 2012

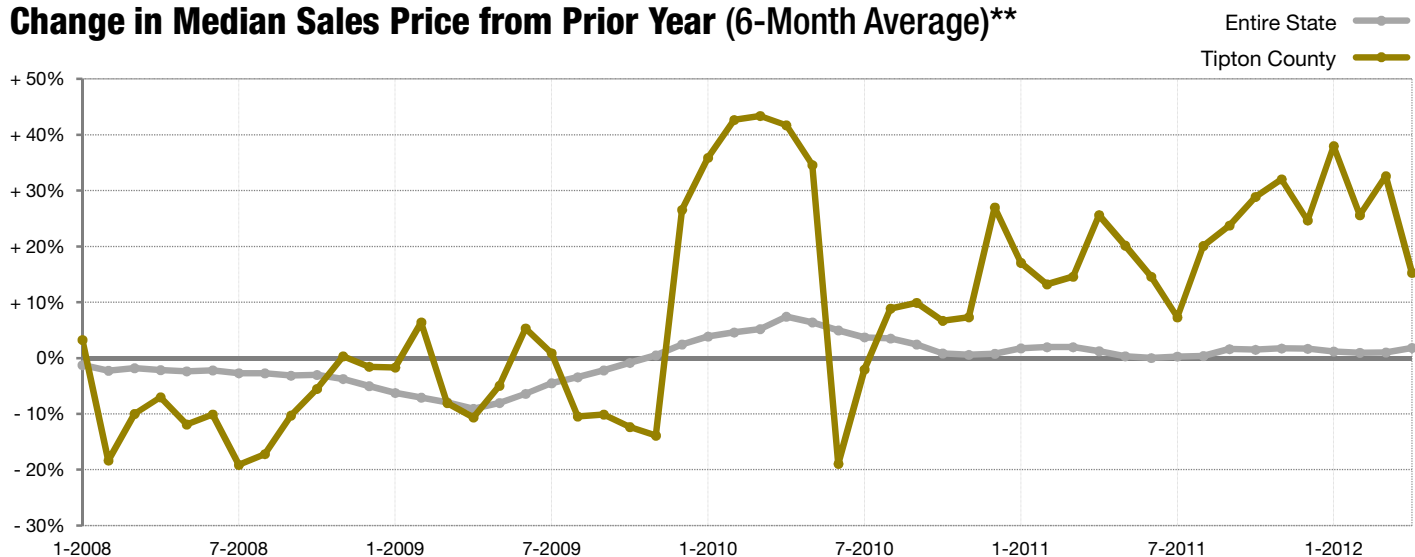


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.