

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Adams County

+ 4.2%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 10.4%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 0.6%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

October through December

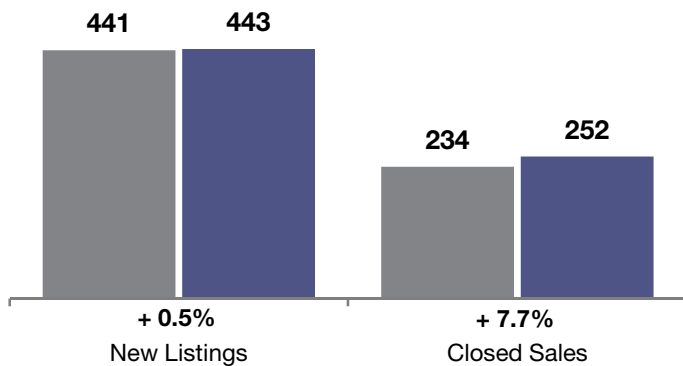
January through December

	2012	2013	+ / -	2012	2013	+ / -
New Listings	95	99	+ 4.2%	441	443	+ 0.5%
Closed Sales	67	74	+ 10.4%	234	252	+ 7.7%
Median Sales Price	\$82,000	\$82,500	+ 0.6%	\$80,000	\$83,000	+ 3.8%
Percent of Original List Price Received at Sale*	89.8%	90.4%	+ 0.8%	90.7%	90.5%	- 0.2%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

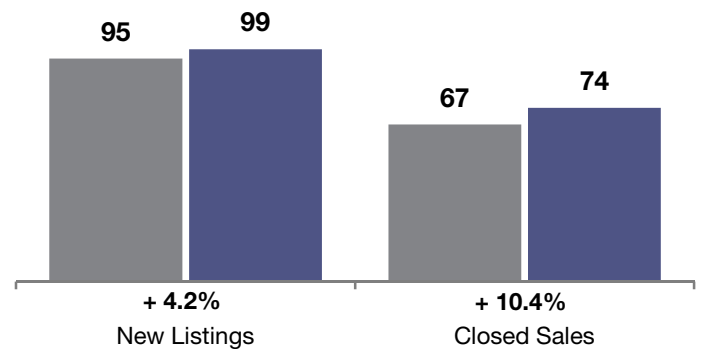
January through December

■ 2012 ■ 2013

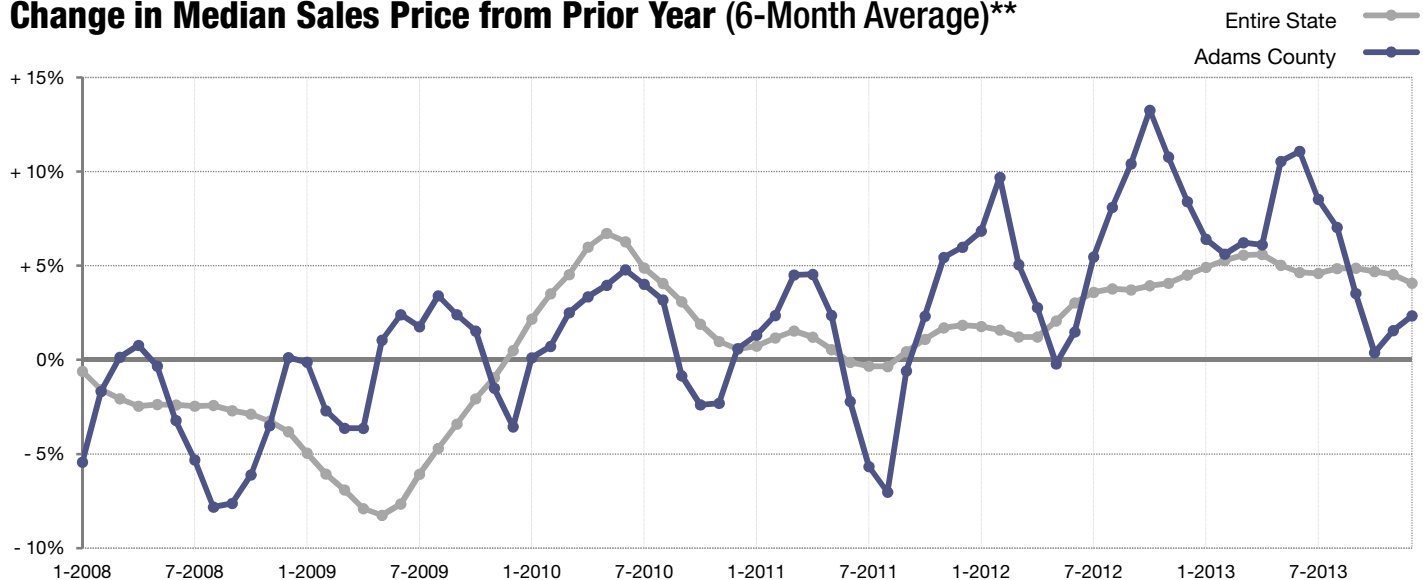


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.