

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Allen County

+ 14.1%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 11.1%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 2.4%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

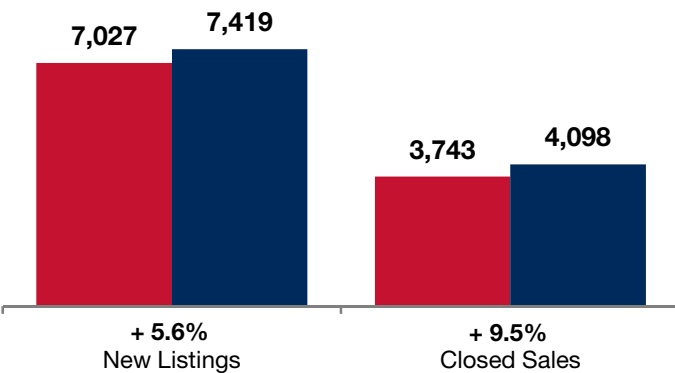
May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	1,857	2,118	+ 14.1%	7,027	7,419	+ 5.6%
Closed Sales	854	949	+ 11.1%	3,743	4,098	+ 9.5%
Median Sales Price	\$101,600	\$104,000	+ 2.4%	\$105,950	\$104,000	- 1.8%
Percent of Original List Price Received at Sale*	94.9%	91.9%	-3.2%	95.0%	94.3%	-0.8%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

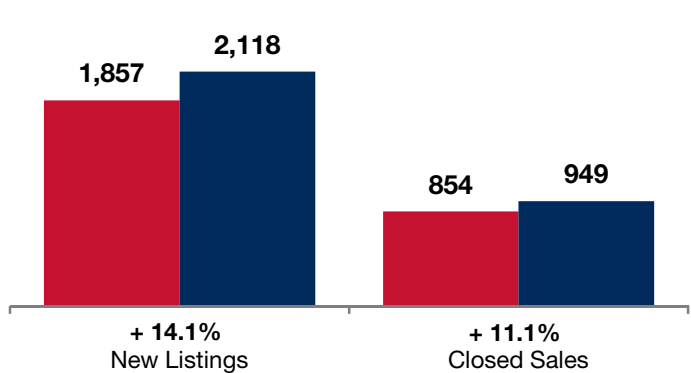
May through Apr

■ 2011 ■ 2012

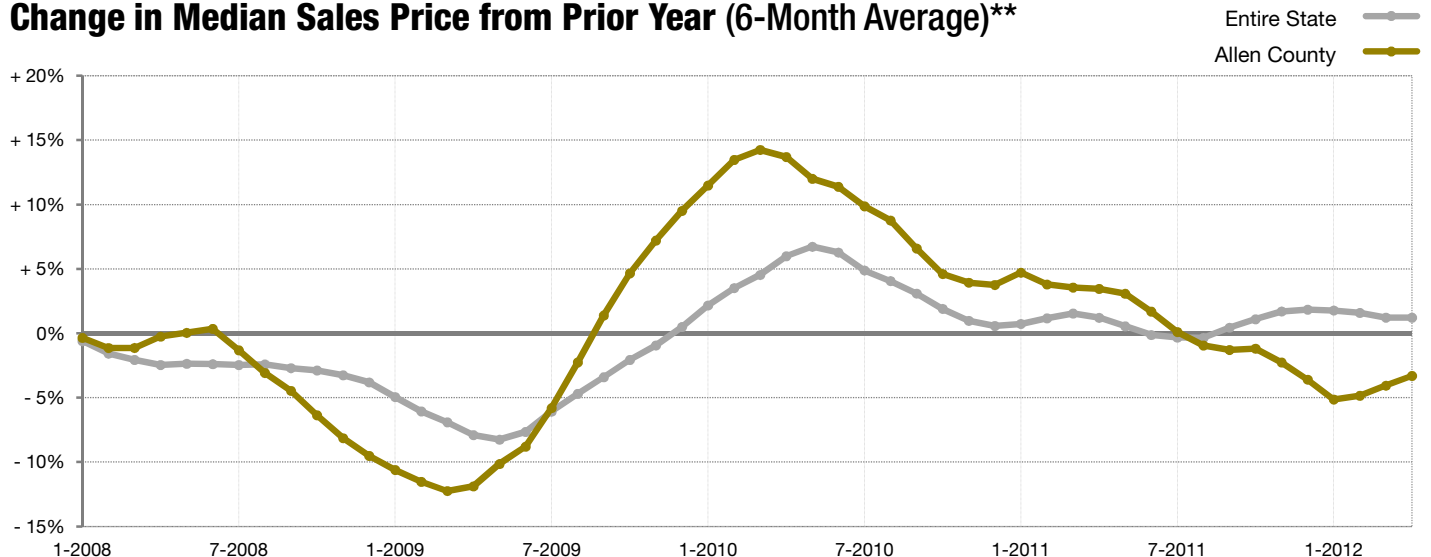


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.