

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Allen County

+ 12.0%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 2.2%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 4.4%

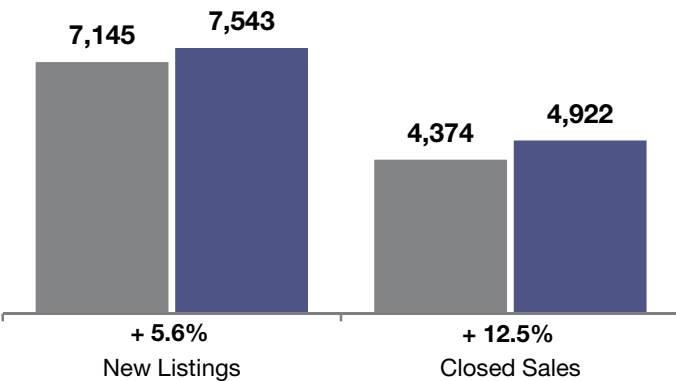
Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	1,286	1,440	+ 12.0%	7,145	7,543	+ 5.6%
Closed Sales	1,102	1,126	+ 2.2%	4,374	4,922	+ 12.5%
Median Sales Price	\$113,450	\$108,500	- 4.4%	\$110,500	\$111,500	+ 0.9%
Percent of Original List Price Received at Sale*	92.1%	93.1%	+ 1.0%	92.7%	93.4%	+ 0.7%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January through December

■ 2012 ■ 2013



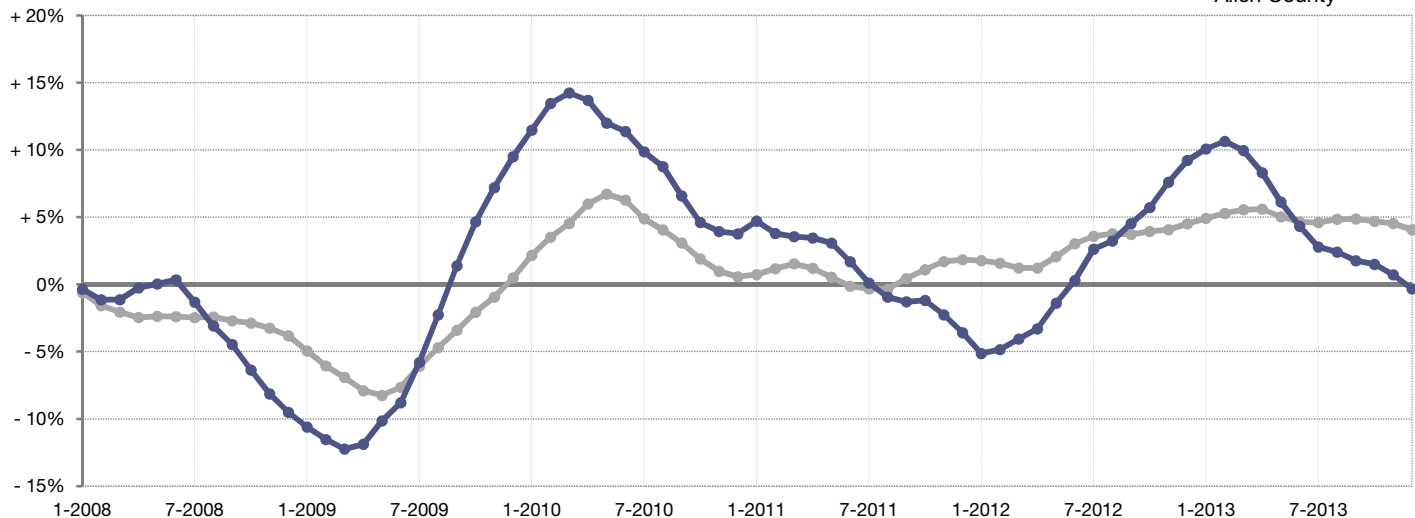
October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

Entire State —
Allen County —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.