

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Bartholomew County

- 8.8%

+ 15.1%

+ 12.9%

Change in **New Listings** Last 3 Mos. Compared to a Year Ago
Change in **Closed Sales** Last 3 Mos. Compared to a Year Ago
Change in **Median Sales Price** Last 3 Mos. Compared to a Year Ago

October through December

January through December

| | 2012 | 2013 | + / - | 2012 | 2013 | + / - |
|--|-----------|-----------|---------|-----------|-----------|--------|
| New Listings | 228 | 208 | - 8.8% | 1,211 | 1,246 | + 2.9% |
| Closed Sales | 212 | 244 | + 15.1% | 877 | 932 | + 6.3% |
| Median Sales Price | \$137,250 | \$155,000 | + 12.9% | \$140,000 | \$148,000 | + 5.7% |
| Percent of Original List Price Received at Sale* | 93.4% | 93.3% | - 0.1% | 93.7% | 93.3% | - 0.4% |

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

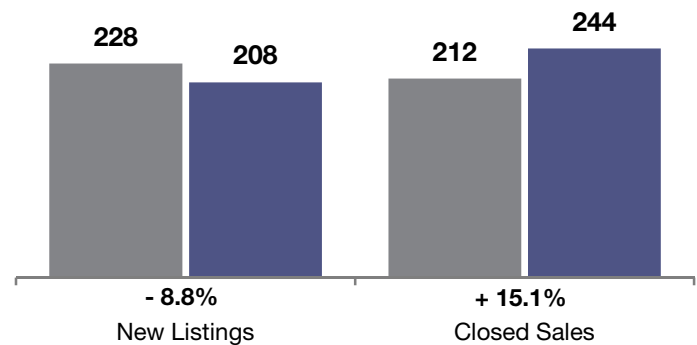
January through December

■ 2012 ■ 2013

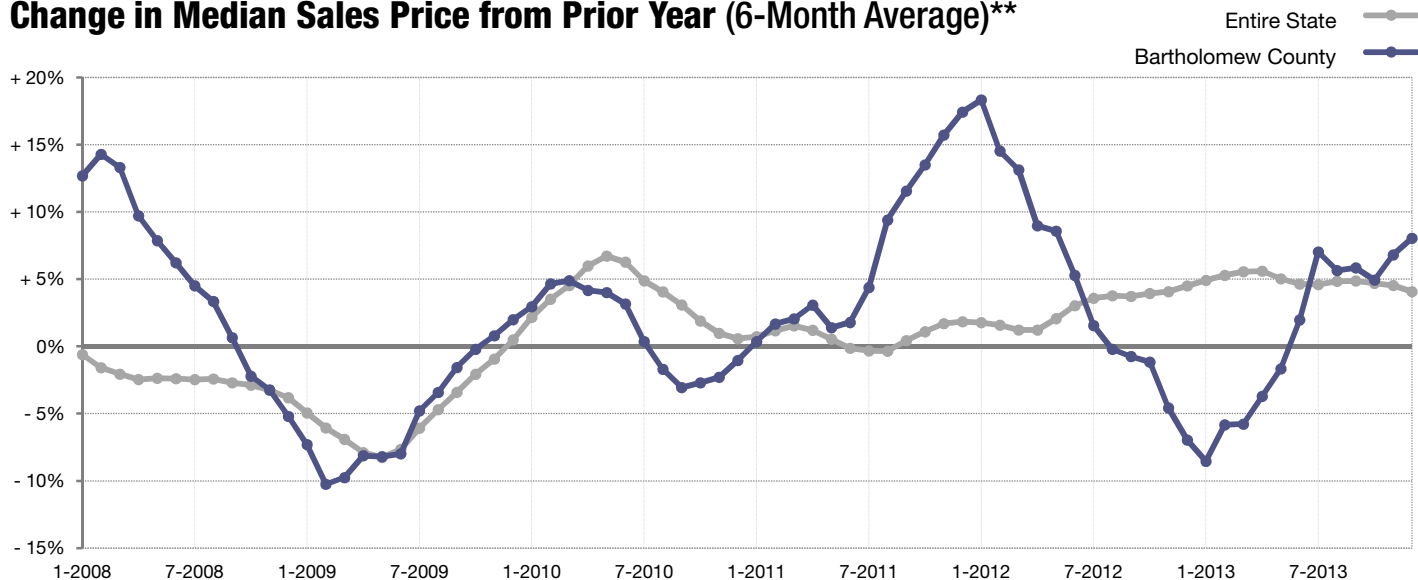


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.