

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Benton County

- 7.7%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 86.7%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

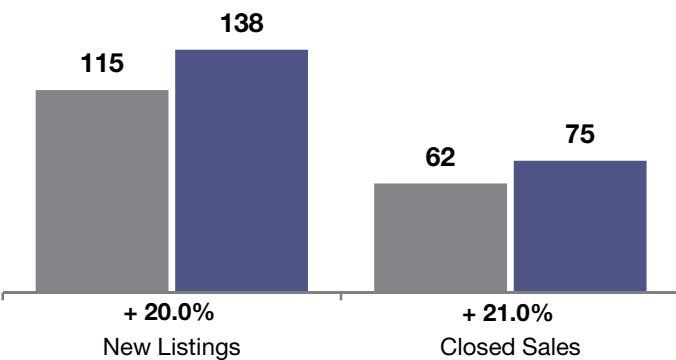
- 10.8%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

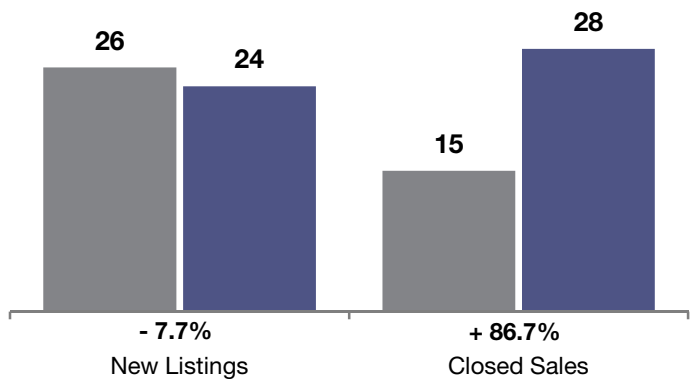
	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	26	24	- 7.7%	115	138	+ 20.0%
Closed Sales	15	28	+ 86.7%	62	75	+ 21.0%
Median Sales Price	\$79,000	\$70,500	- 10.8%	\$57,000	\$60,000	+ 5.3%
Percent of Original List Price Received at Sale*	86.7%	84.5%	- 2.6%	83.8%	84.1%	+ 0.4%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

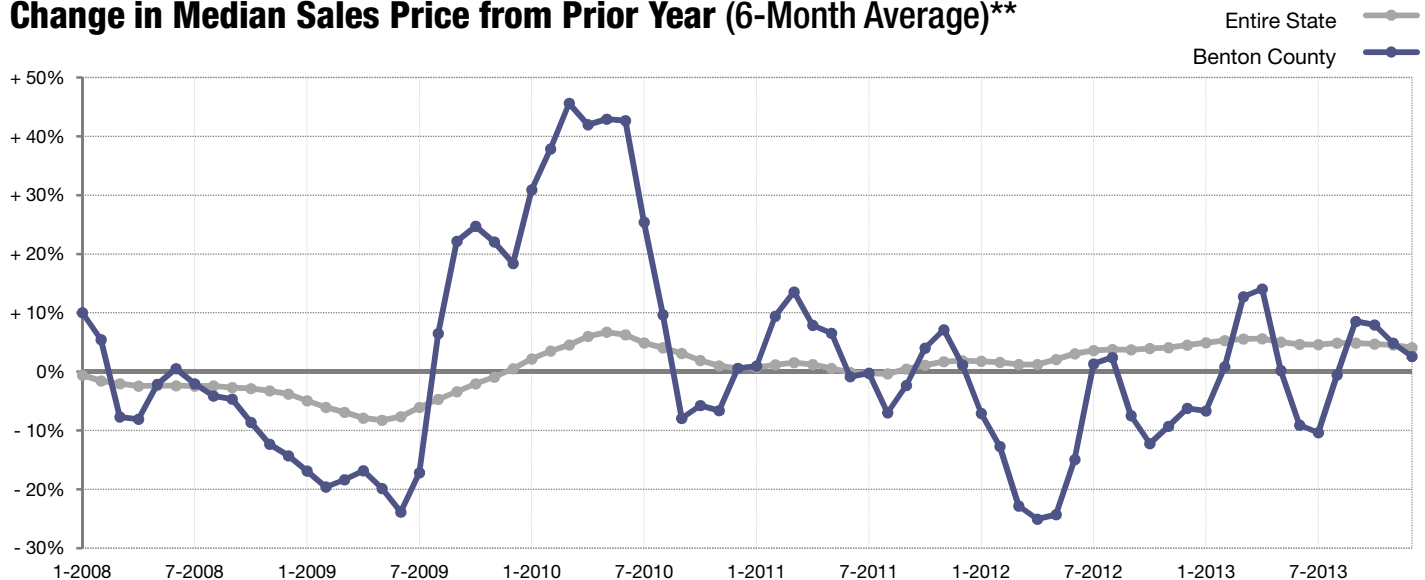
January through December



October through December



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.