

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Benton County

+ 15.4%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 58.8%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 39.0%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

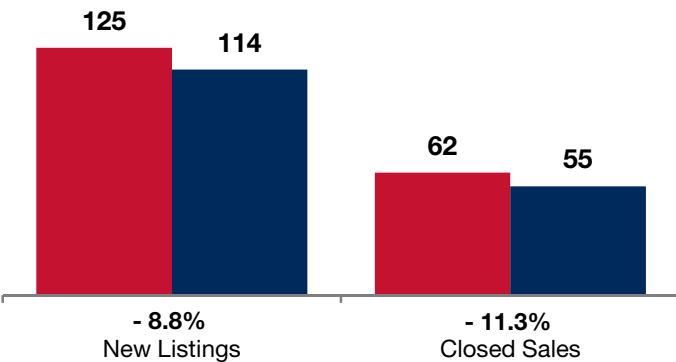
May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	26	30	+ 15.4%	125	114	- 8.8%
Closed Sales	17	7	- 58.8%	62	55	- 11.3%
Median Sales Price	\$41,000	\$57,000	+ 39.0%	\$65,000	\$59,850	- 7.9%
Percent of Original List Price Received at Sale*	79.8%	91.8%	15.1%	83.4%	87.2%	4.6%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

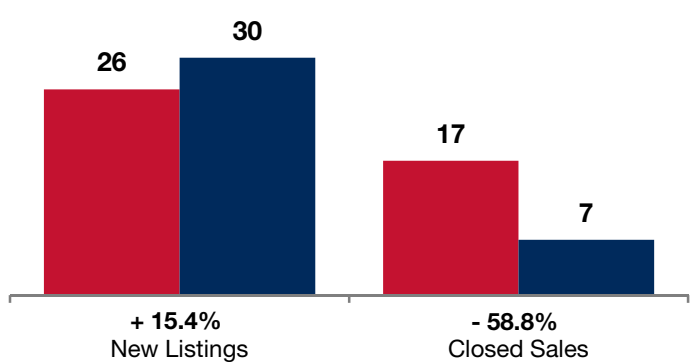
May through Apr

■ 2011 ■ 2012

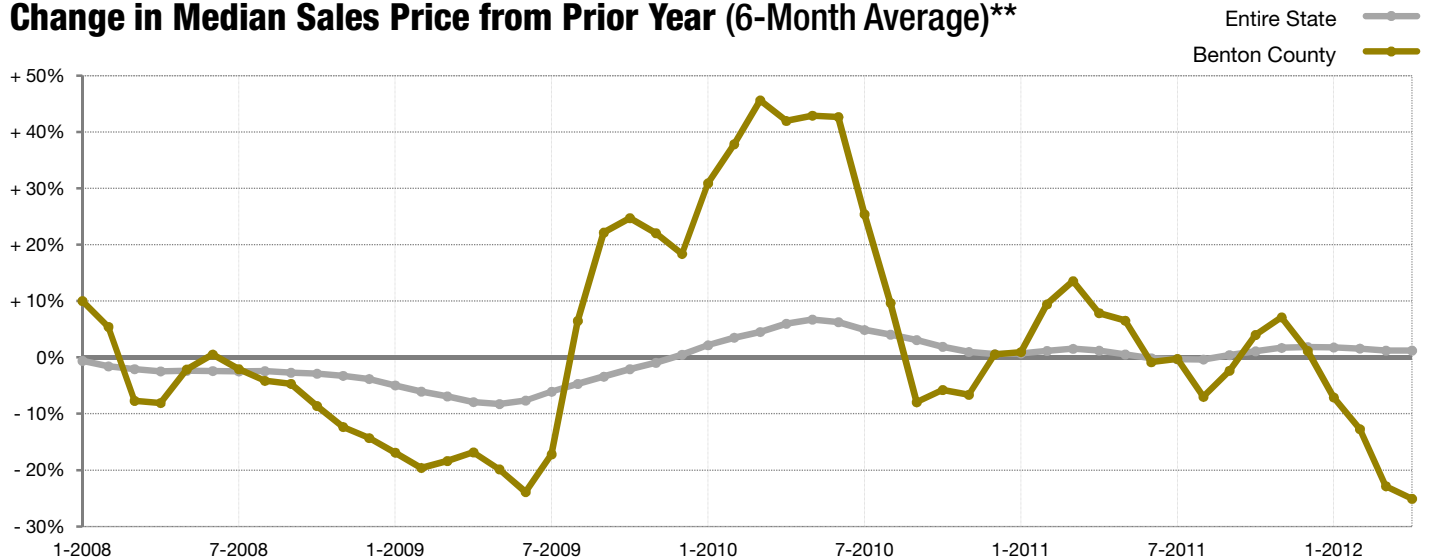


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.