

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Brown County

- 36.9%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 7.1%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 30.4%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

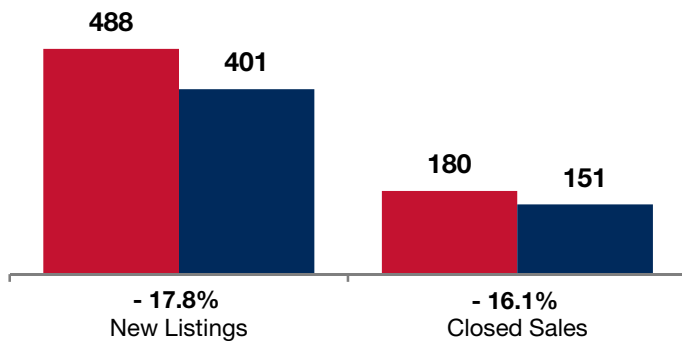
May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	141	89	- 36.9%	488	401	- 17.8%
Closed Sales	28	30	+ 7.1%	180	151	- 16.1%
Median Sales Price	\$196,000	\$136,500	- 30.4%	\$155,000	\$143,250	- 7.6%
Percent of Original List Price Received at Sale*	87.7%	82.6%	-5.8%	87.2%	84.8%	-2.7%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

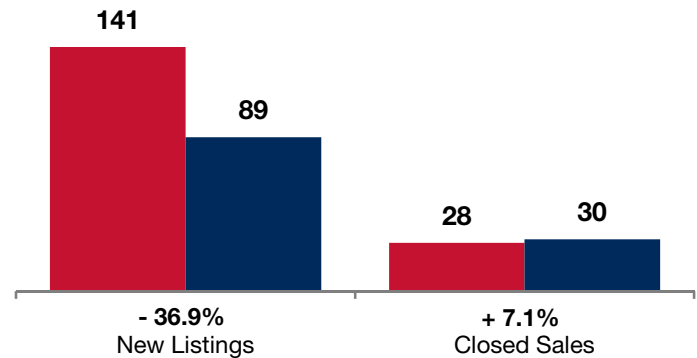
May through Apr

■ 2011 ■ 2012

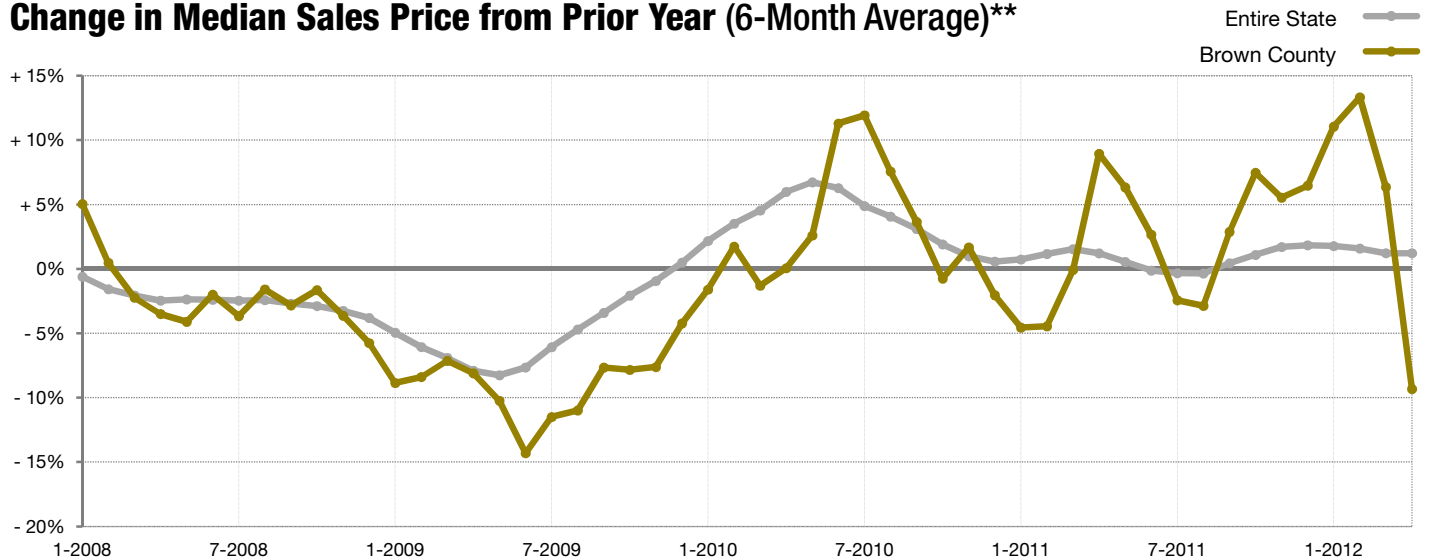


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.