

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Brown County

- 12.1%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 6.7%

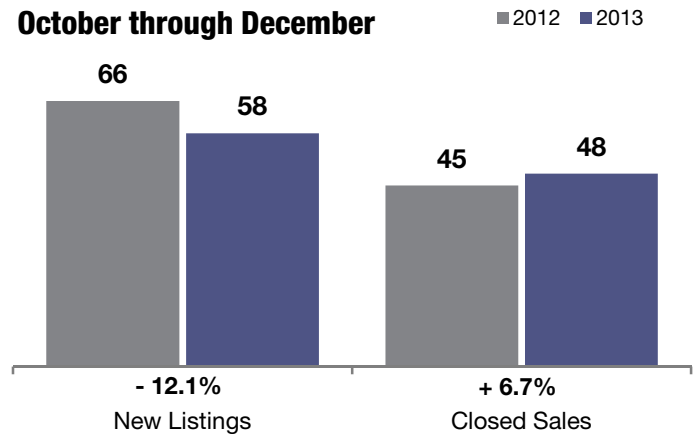
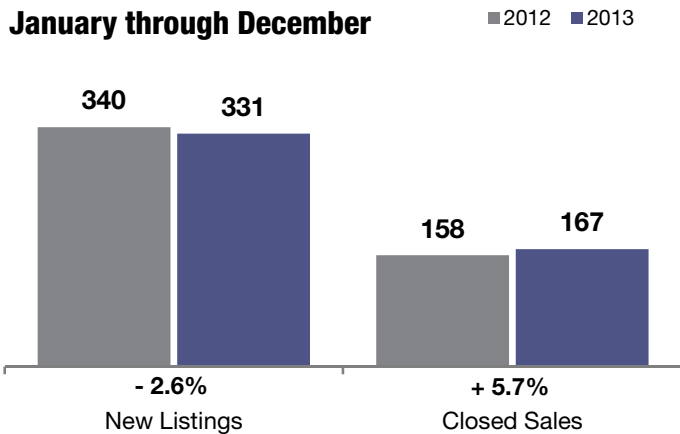
Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 3.7%

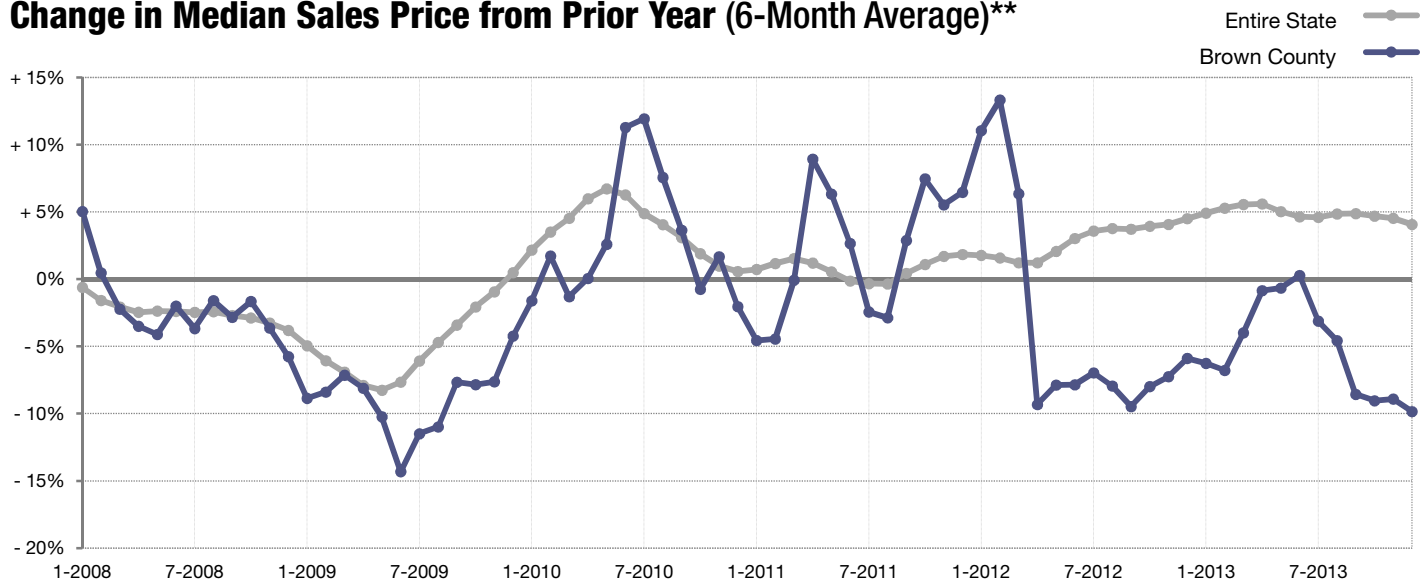
Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	66	58	- 12.1%	340	331	- 2.6%
Closed Sales	45	48	+ 6.7%	158	167	+ 5.7%
Median Sales Price	\$135,000	\$130,000	- 3.7%	\$144,500	\$135,000	- 6.6%
Percent of Original List Price Received at Sale*	85.4%	87.9%	+ 2.9%	85.1%	85.8%	+ 0.8%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.