

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Clark County

- 3.9%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 23.7%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 1.7%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

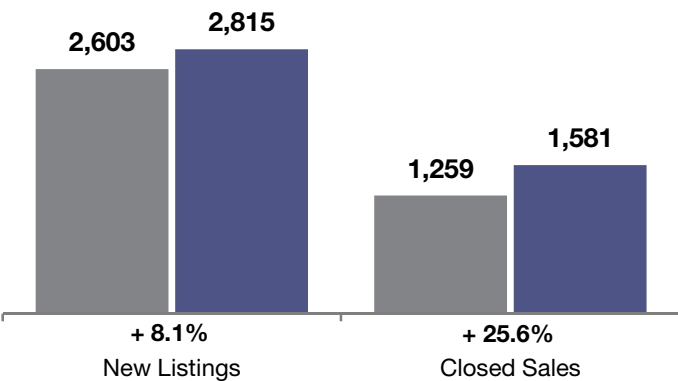
October through December January through December

	2012	2013	+ / -	2012	2013	+ / -
New Listings	532	511	- 3.9%	2,603	2,815	+ 8.1%
Closed Sales	316	391	+ 23.7%	1,259	1,581	+ 25.6%
Median Sales Price	\$118,950	\$121,000	+ 1.7%	\$122,900	\$122,000	- 0.7%
Percent of Original List Price Received at Sale*	96.8%	95.9%	- 0.9%	96.5%	95.9%	- 0.6%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January through December

■ 2012 ■ 2013

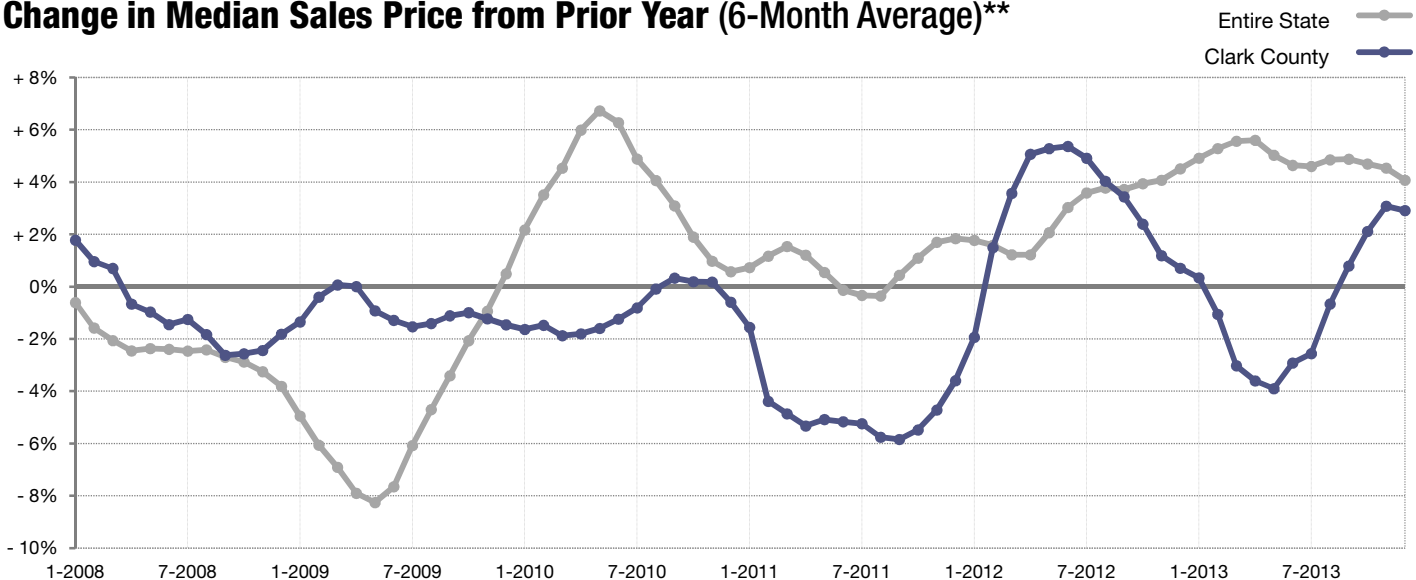


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).
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