

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Clark County

- 3.2%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 1.9%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 5.1%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

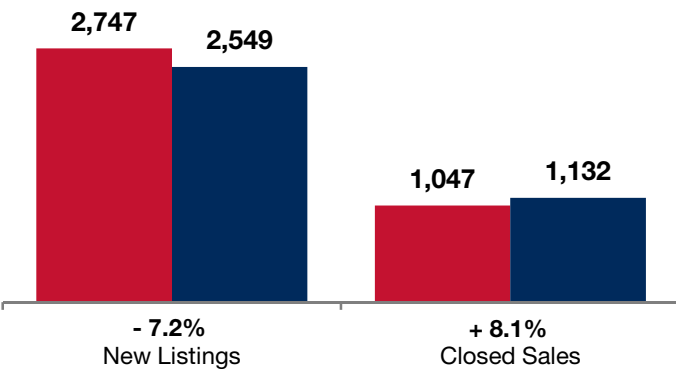
May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	778	753	- 3.2%	2,747	2,549	- 7.2%
Closed Sales	258	263	+ 1.9%	1,047	1,132	+ 8.1%
Median Sales Price	\$116,710	\$122,700	+ 5.1%	\$121,850	\$120,000	- 1.5%
Percent of Original List Price Received at Sale*	96.6%	96.6%	0.0%	96.0%	95.2%	-0.8%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

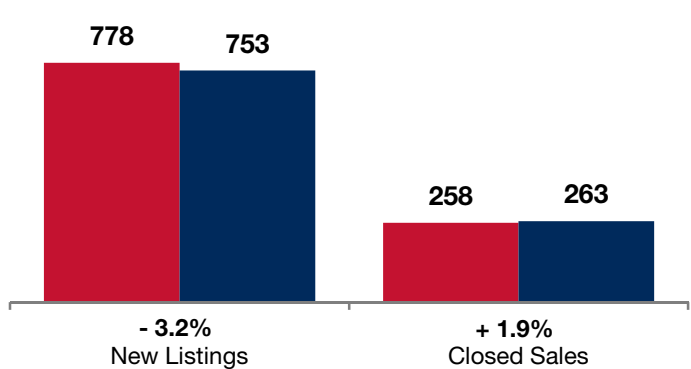
May through Apr

■ 2011 ■ 2012

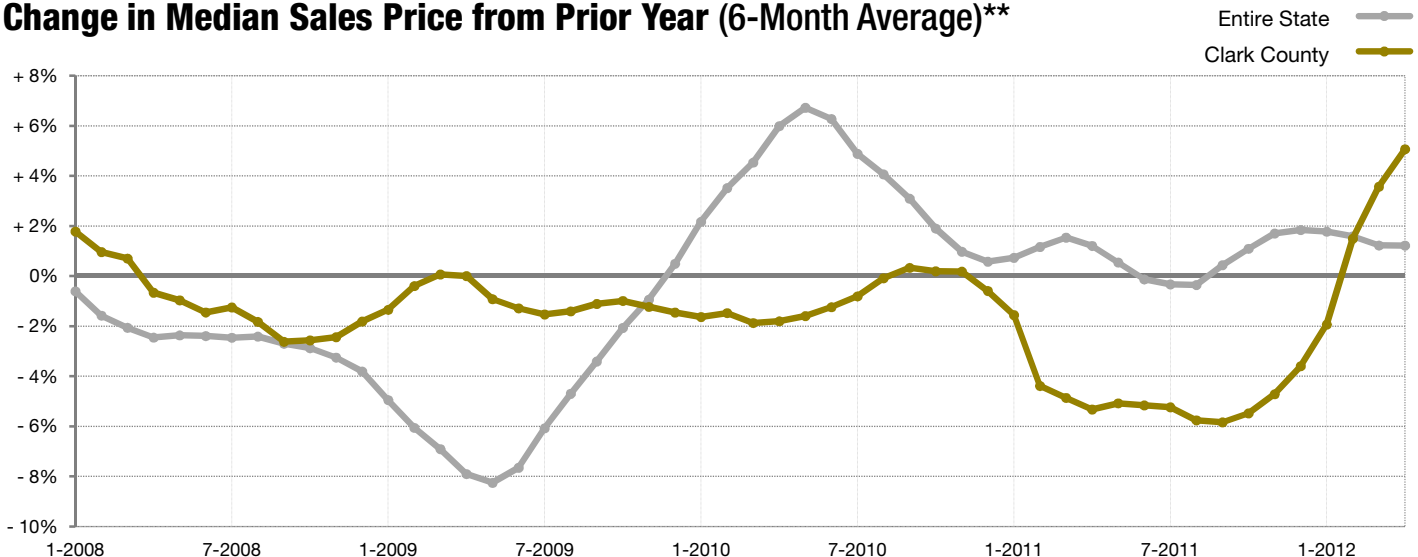


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.