

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Clinton County

**+ 50.0%**

Change in  
**New Listings**  
Last 3 Mos. Compared  
to a Year Ago

**+ 31.8%**

Change in  
**Closed Sales**  
Last 3 Mos. Compared  
to a Year Ago

**- 17.6%**

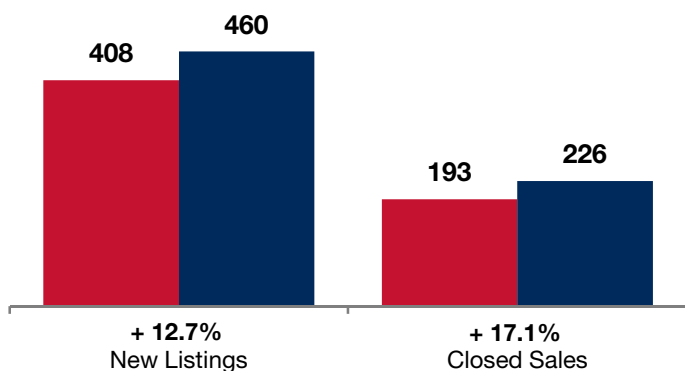
Change in  
**Median Sales Price**  
Last 3 Mos. Compared  
to a Year Ago

	Feb through Apr			May through Apr		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	100	150	+ 50.0%	408	460	+ 12.7%
Closed Sales	44	58	+ 31.8%	193	226	+ 17.1%
Median Sales Price	\$84,250	<b>\$69,400</b>	- 17.6%	\$79,700	<b>\$75,000</b>	- 5.9%
Percent of Original List Price Received at Sale*	85.7%	<b>89.0%</b>	3.8%	86.8%	<b>88.6%</b>	2.1%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

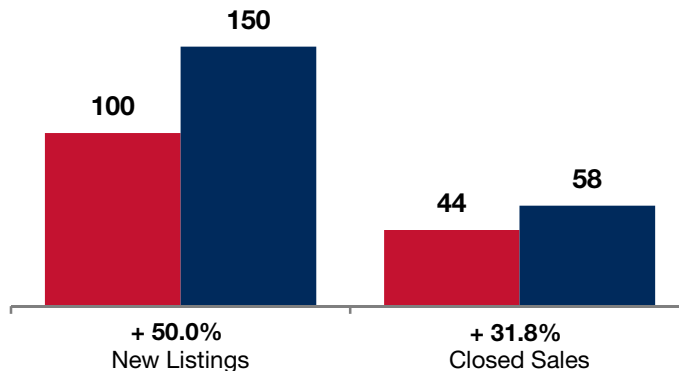
### May through Apr

■ 2011 ■ 2012

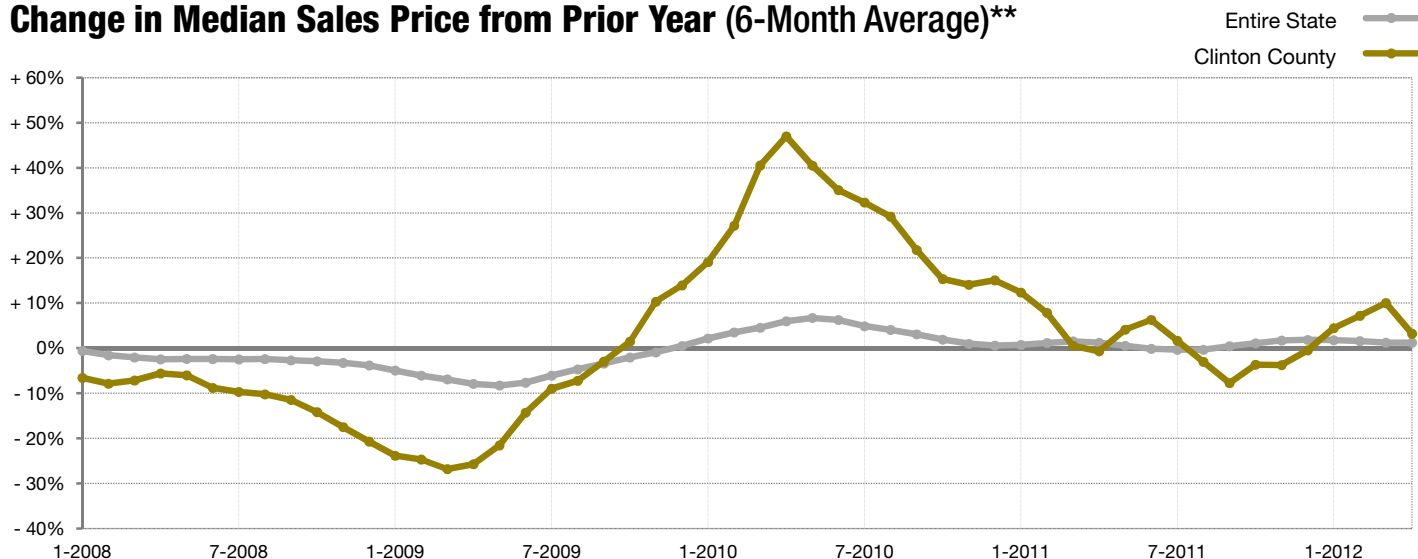


### Feb through Apr

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.