

# Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Clinton County

**- 13.8%**

Change in  
**New Listings**  
Last 3 Mos. Compared  
to a Year Ago

**- 2.1%**

Change in  
**Closed Sales**  
Last 3 Mos. Compared  
to a Year Ago

**+ 9.9%**

Change in  
**Median Sales Price**  
Last 3 Mos. Compared  
to a Year Ago

**October through December**      **January through December**

	2012	2013	+ / -	2012	2013	+ / -
New Listings	80	69	- 13.8%	444	352	- 20.7%
Closed Sales	48	47	- 2.1%	219	200	- 8.7%
Median Sales Price	\$83,000	\$91,250	+ 9.9%	\$80,000	\$79,950	- 0.1%
Percent of Original List Price Received at Sale*	87.7%	89.4%	+ 2.0%	89.1%	90.3%	+ 1.3%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

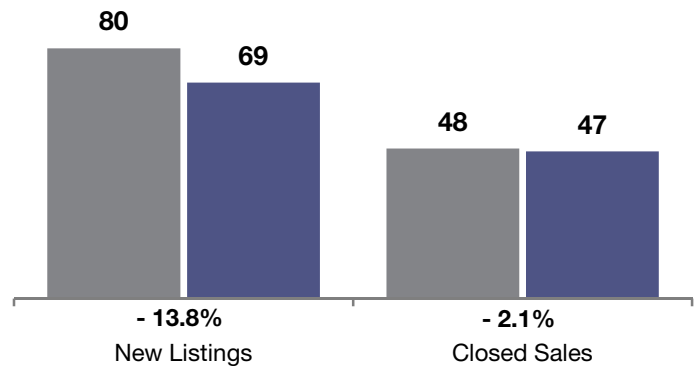
### January through December

■ 2012 ■ 2013

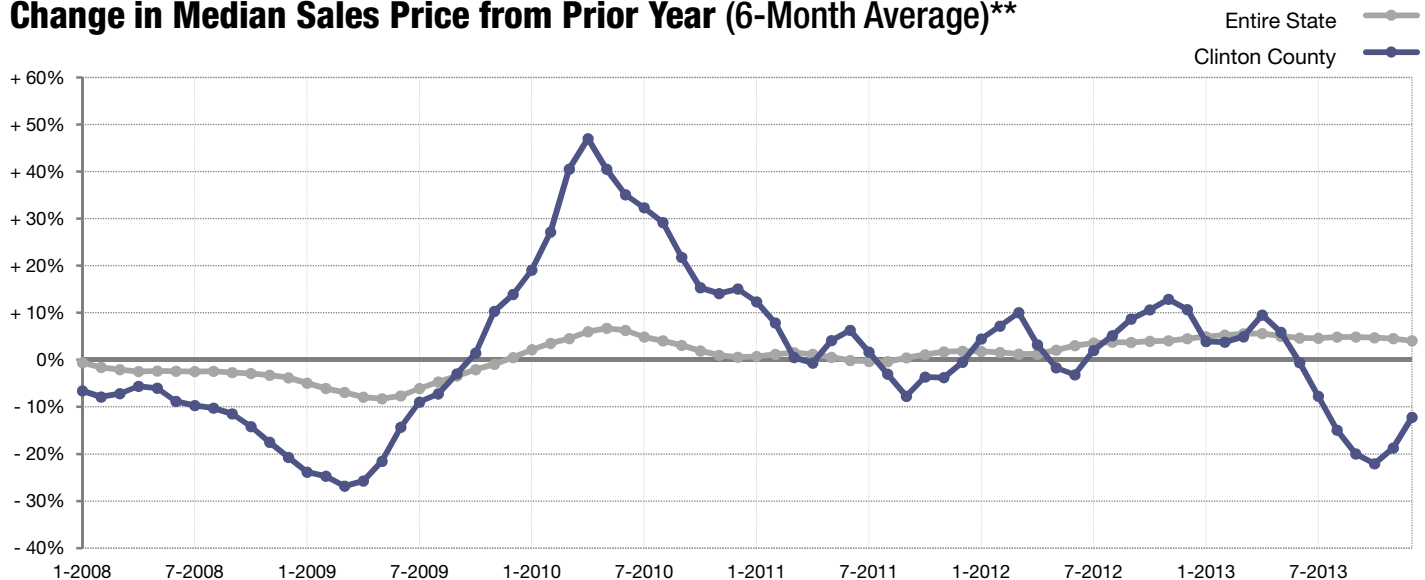


### October through December

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.