

# Local Market Update – December 2013

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## Crawford County

**- 2.8%**

Change in  
**New Listings**  
Last 3 Mos. Compared  
to a Year Ago

**+ 21.4%**

Change in  
**Closed Sales**  
Last 3 Mos. Compared  
to a Year Ago

**+ 19.0%**

Change in  
**Median Sales Price**  
Last 3 Mos. Compared  
to a Year Ago

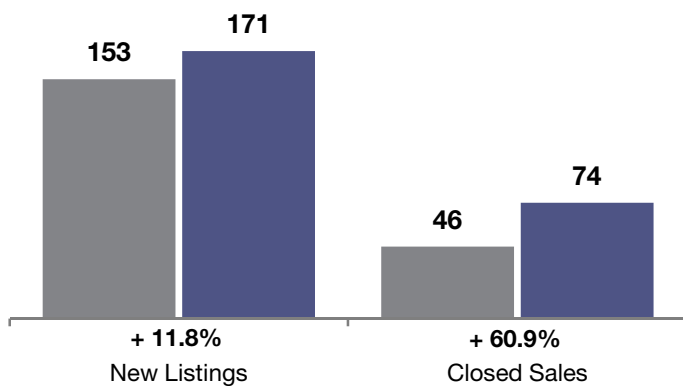
October through December      January through December

	2012	2013	+ / -	2012	2013	+ / -
New Listings	36	35	- 2.8%	153	171	+ 11.8%
Closed Sales	14	17	+ 21.4%	46	74	+ 60.9%
Median Sales Price	\$58,000	<b>\$69,000</b>	+ 19.0%	\$69,000	<b>\$72,000</b>	+ 4.3%
Percent of Original List Price Received at Sale*	83.3%	<b>90.0%</b>	+ 8.0%	88.8%	<b>93.6%</b>	+ 5.5%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### January through December

■ 2012 ■ 2013

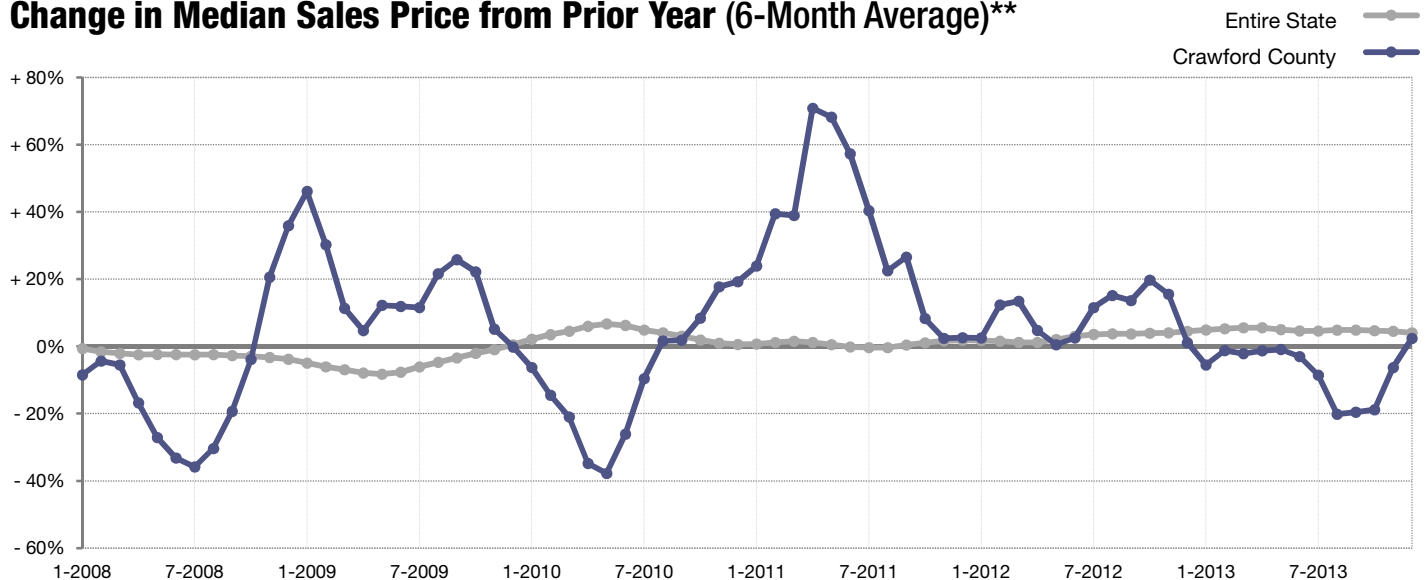


### October through December

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).  
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