

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Dearborn County

- 2.5%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 5.6%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 9.5%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

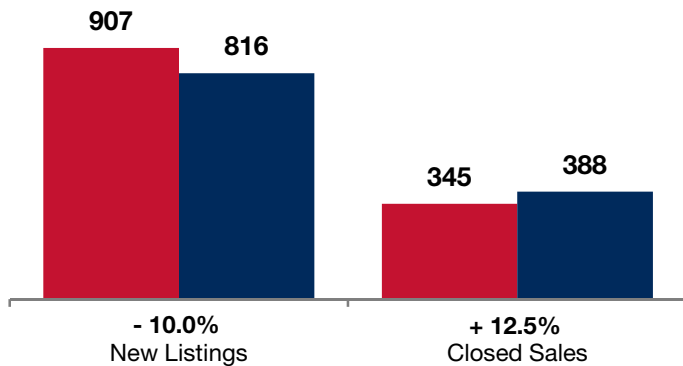
May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	243	237	- 2.5%	907	816	- 10.0%
Closed Sales	89	94	+ 5.6%	345	388	+ 12.5%
Median Sales Price	\$131,601	\$119,100	- 9.5%	\$129,000	\$131,000	+ 1.6%
Percent of Original List Price Received at Sale*	93.4%	91.3%	-2.2%	93.5%	92.8%	-0.7%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

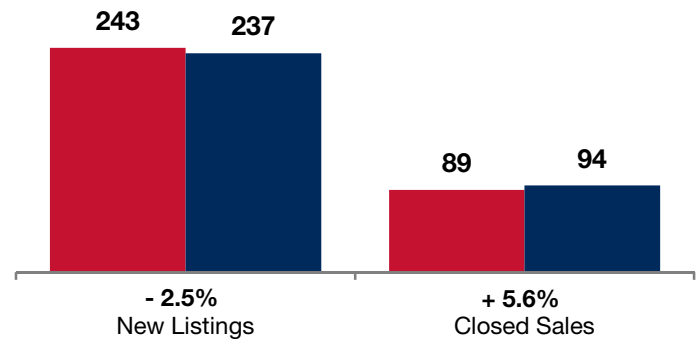
May through Apr

■ 2011 ■ 2012

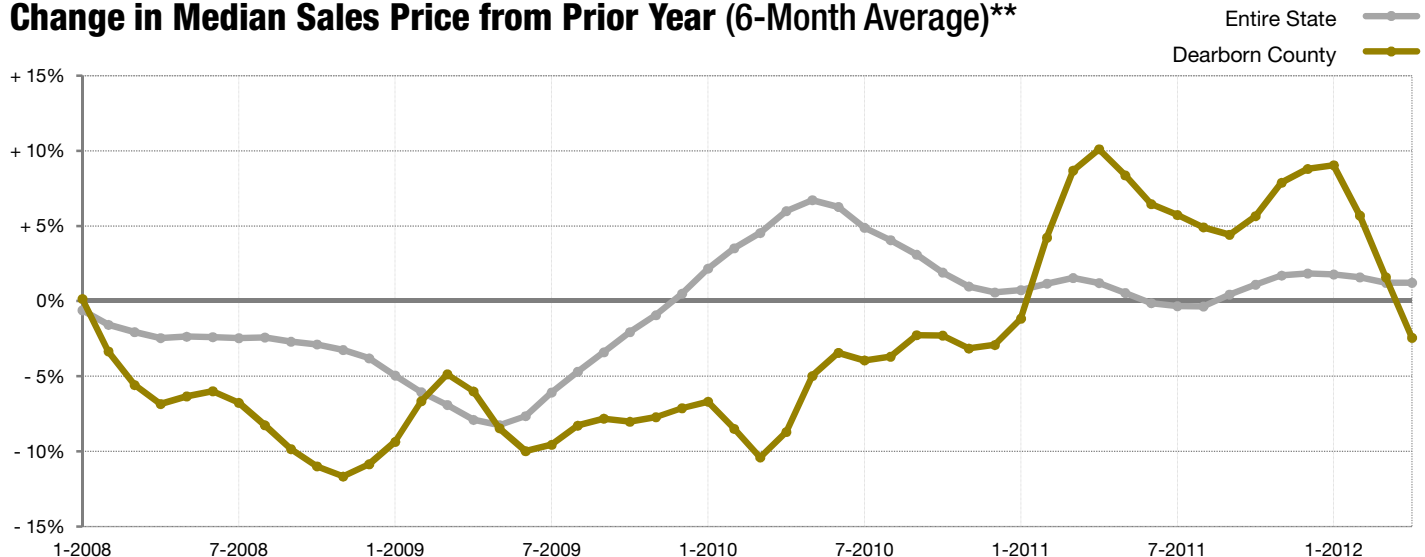


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.