

# Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Dearborn County

**+ 1.3%**

Change in  
**New Listings**  
Last 3 Mos. Compared  
to a Year Ago

**+ 12.2%**

Change in  
**Closed Sales**  
Last 3 Mos. Compared  
to a Year Ago

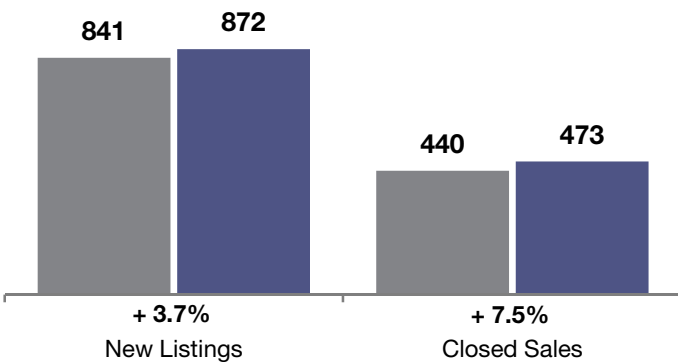
**- 5.5%**

Change in  
**Median Sales Price**  
Last 3 Mos. Compared  
to a Year Ago

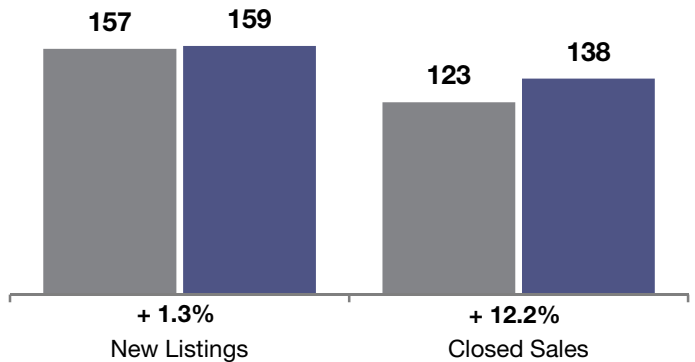
	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	157	159	+ 1.3%	841	872	+ 3.7%
Closed Sales	123	138	+ 12.2%	440	473	+ 7.5%
Median Sales Price	\$132,209	<b>\$125,000</b>	- 5.5%	\$129,000	<b>\$137,378</b>	+ 6.5%
Percent of Original List Price Received at Sale*	93.5%	<b>93.3%</b>	- 0.2%	94.1%	<b>94.1%</b>	- 0.1%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

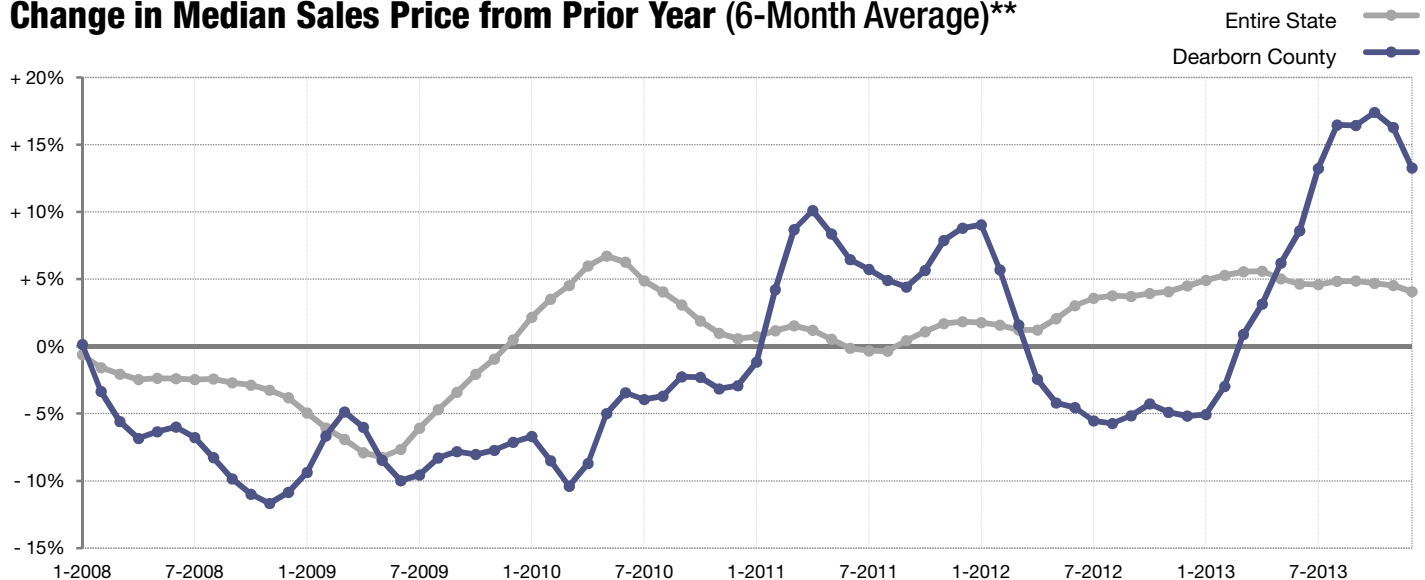
January through December ■ 2012 ■ 2013



October through December ■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.