

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Decatur County

- 9.5%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 10.2%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 24.8%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

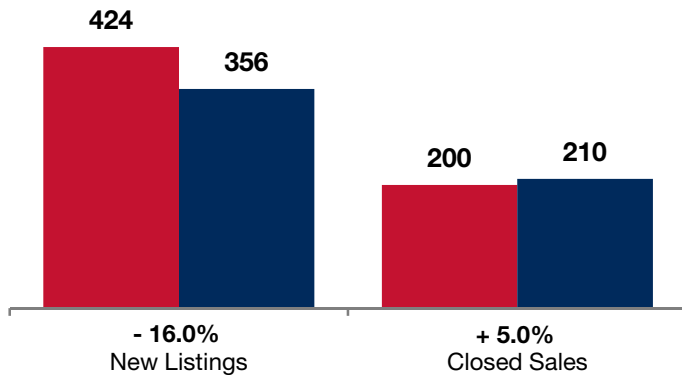
May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	116	105	- 9.5%	424	356	- 16.0%
Closed Sales	49	44	- 10.2%	200	210	+ 5.0%
Median Sales Price	\$105,000	\$78,950	- 24.8%	\$105,000	\$100,000	- 4.8%
Percent of Original List Price Received at Sale*	86.4%	85.0%	-1.6%	87.5%	86.6%	-1.0%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

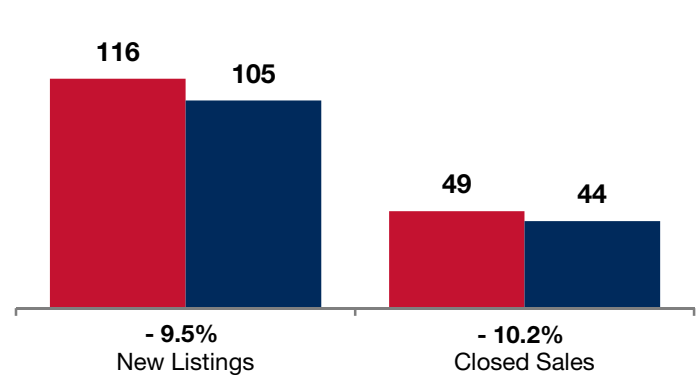
May through Apr

■ 2011 ■ 2012

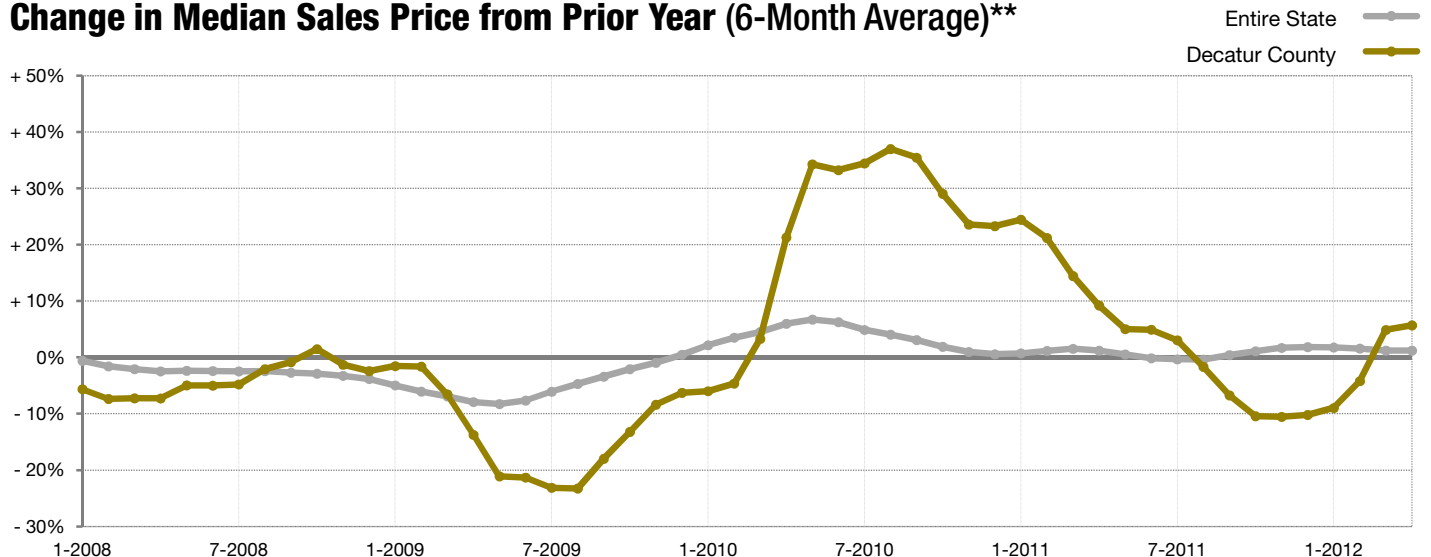


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.